

Operating Guide: Microsoft 365, Dynamics 365, Power Platform, and Windows 365 in the new commerce experience in CSP

August 2021

This guide is designed to help Cloud Solution Provider (CSP) partners quickly learn and understand how to transact Microsoft 365, Dynamics 365, Power Platform, and Windows 365 offers in the new commerce experience. These offer types are being added to Microsoft's new commerce platform, with new functionalities, capabilities, and policies that differ from the legacy CSP provisioning platform. You can find additional information in the online Partner Center documentation as Partner Center features and capabilities continue to evolve.

The experiences documented in this guide reflect the planned target for the October general availability (GA) release. Between now and the GA, some details on functionality may shift slightly or change prior to release. We're always improving—your actual in-tool experience might be slightly different.

Review the change log for specific updates made to this document.

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Vision

The new commerce experience was launched in Microsoft's CSP program for Azure plan, Server Subscriptions, and Azure reserved instances in 2019. In 2021, Microsoft will introduce a new set of offers in the new commerce experience for Microsoft 365, Dynamics 365, and Power Platform (and in October, Windows 365). Simultaneously, as part of this launch, an array of new features and functionalities will be introduced to CSP, in response to partner requests and customer needs.

These efforts will result in a more intuitive and streamlined purchase experience for partners, making it easier to meet the diverse needs of customers and reducing the complexity of the overall sales process between partners and their customers. The revisions and additions to policies, functionalities, offers, processes, and billing included in this release have two goals:

- 1. Introduce a set of new offers, policies and functionalities that will replace the current experience for partners in CSP. In new commerce, customers have a consistent set of policies, agreements, and procedures across all purchase motions, regardless of how the purchase happens—through a partner in breadth (CSP), through a Microsoft seller in Enterprise, or directly in one of Microsoft's commercial marketplaces or online portals.
- 2. Complete the foundation in new commerce for transforming the way partners sell and customers buy in the cloud, and enable partners to expand their cloud business, offerings, and services in the years ahead.

Policies

You can find an overview of the policies and new feature updates in the <u>Introduction</u> <u>deck</u>. For full details regarding policy information, see the <u>Microsoft Product Terms</u>.

Available geographies

On October 14, 2021, Microsoft 365, Dynamics 365, Power Platform, and Windows 365 will be available on Microsoft's new commerce platform in CSP in around 248 countries. Review the list of <u>countries and regions</u> for availability and a timeline for the remaining places.

Note: Seat-based offers in CSP new commerce in the following countries will be released at a later date:

• China: TBD

Brazil: February 2022

 Canada: Telco products (such as Microsoft 365 Business Voice) will not be available in Canada.

Key feature summary

The following table provides a summary of the key features that will be available in the integrated sandbox testing environment on September 1, 2021.

Partner/Customer delegated admin privilege (DAP) setup	Partial sub upgrade—full feature
One-tier, two-tier models	Partial subscription upgrade via support
Side-by-side discovery of current and new experience	Scheduled changes at renewal
Discover and purchase Modern (select products)	Suspend or resume (via Support)
Manage subscription (auto-renew toggle, add seats, cancel motion)	Free trials (MAC-only presentment)
Independent add-ons	Partner currency
Billing plans	Price transparency
Subscription life cycle management (grace period)	Annual billing plans for multiyear offers
Ownership constraints	Suspend or resume (via self-serve)
Invoices and recon files	Auto-seat reassignment for full quantity SKU transitions
Midterm full quantity SKU upgrades	Free trial (with full presentment)
Cancellation policy enforcement: 30-day block cancel after 30 days (will change at GA to 72 hours)	

Some features planned for the general release are not yet available in the integrated sandbox environment and technical preview. These features are currently under development and will be made available soon. This document will be updated once the features are available.

- Price list preview
- European regional customer pricing sheets
- Telco and pay-go offers

- Promotions in new commerce
- Add-on enforcement
- Extension of cancellation window from 24 to 72 hours (with proration)
- Migration capabilities
- Switch billing plans midterm without resetting term
- Midterm conversion enhancements: Midterm free to paid and paid to paid with 2+ intents (change quantity, SKU, term, billing plan)
- Partial upgrades
- Partial seats with other subscription property changes
- Moving partially to existing subscriptions

Key feature overview

New feature or change	Current experience	New commerce experience	Impact and benefits
Ability to schedule changes at subscription renewal	Not available	term-length renewal	Allows partner to manage subscriptions in advance instead of performing manual changes at renewal. Improves operational efficiency.
Automatic seat assignment with full upgrade	Only available with SMB SKUs.	Seats can also be assigned automatically at upgrade with Enterprise-level SKUs.	Easier and more efficient subscription management for larger customers.
Auto-renewal toggle option	Subscriptions are auto-renewed by default at end of annual term		Easier to manage renewals and plan ahead for subscriptions that will be terminating.
Cancellation policy enforcement*	Partner can suspend the annual subscriptions at any time without penalty or early termination fee. However, partner doesn't have the option to cancel the subscription immediately.	with prorated billing or refund within first 72 hours after initial order or term renewal.	commitment to the full annual term of the subscription purchased and reduces churn; helps partner more effectively retain and forecast revenue; ensures ROI for provision of support and services.
		time zone) If new seats are added midterm, same 72-hour policy applies to cancellation of those additional seats (support request required).	

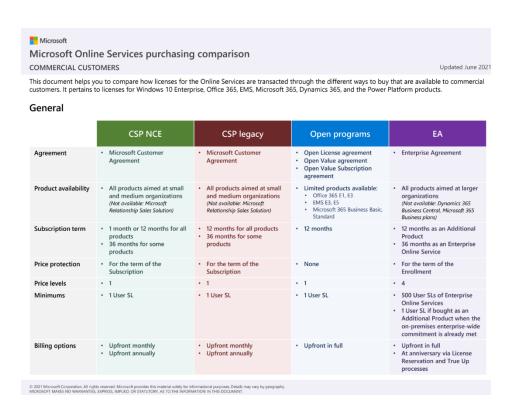
Monthly term subscriptions	Only annual-term subscriptions for license-based offers	Subscriptions available on monthly terms at a premium price. Aligned with other purchase motions (self-serve and Enterprise) and how competitors sell.	Option for customers who are hesitant to commit to annual subscription; allows them to pay more for ability to cancel anytime with no further costs. Incentivizes customer commitment. Enables partner to monetize flexibility.
Multiyear billing plans	Partners selling multiyear subscriptions must pay monthly or upfront.	Partners can also be billed annually for multiyear subscriptions.	Additional option to accommodate customers' payment preferences.
Subscription term options for Windows 365	Subscriptions available for annual term only	Subscriptions available for monthly term only	Option to try Windows 365 in new commerce with no long-term commitment and reduce seat count if needed
Price list integration via API	Not available	Partner APIs provide online monthly pricing lists instead of partner processing lists manually.	Easier automation of offer pricing within partners' sales and billing systems.
Reconciliation file upgrades	Partners receive separate recon files once each month for license- and usage-based subscriptions.	All subscriptions are consolidated into one customizable recon file. Estimates of charges accrued during the month are provided and updated hourly.	Increased accounting efficiency and options for partners in customer billing.
Subscription ownership enforcement	Customers buy from different partners to aggregate instances of the same SMB offer and buy multiple free trials.	Customer SKU limits are enforced across multiple partner tenants, preventing, for example, a customer from purchasing multiple lower-cost SMB SKUs from different partners. beyond established offer seat limits defined in Microsoft's product terms.	Prevents customers from "gaming" the system and ensures that partners will be able to maximize the revenue from each customer.
Suspend or resume subscriptions	To pause subscription, partner must suspend it, and then reorder it if subscription terminates after end of term. Partner billing is paused during suspension.	Partner can suspend and then resume a new commerce subscription at any time without cancellation or termination; partner billing continues during suspension.	Helps partner with dunning; subscription can be paused until customer remits overdue payment.
Promotional pricing transparency	No automatic notification for Government and state-owned entity customers when promotional reduced pricing is included in a CSP transaction.	Government and state-owned entity customers receive an email notification from Microsoft with details on the promotional discount and why that pricing was offered in the sale.	transparency to these customers and supports anti- corruption regulations worldwide. Prepares customers

Add-ons sold separately from base offers	Add-ons are purchased only in conjunction with purchases of the add-ons' base SKUs from the same partner and are not displayed in the CSP catalog or shopping-cart UI.	3	More flexibility and ease of purchasing for partners and customers, along with upsell opportunities for partners.
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*Note: The 24 hours (full refund)/30 days (prorated refund) policy in the sandbox testing environment will be in effect until GA in October.

Purchasing comparison chart

(NCE = new commerce experience)



Microsoft

Microsoft Online Services purchasing comparison

COMMERCIAL CUSTOMERS

Updated June 2021

This document helps you to compare how licenses for the Online Services are transacted through the different ways to buy that are available to commercial customers. It pertains to licenses for Windows 10 Enterprise, Office 365, EMS, Microsoft 365, Dynamics 365, and the Power Platform products.

General

	CSP NCE	CSP legacy	Open programs	EA
License type available	Full User SLs From SA User SLs for Dynamics 365	 Full User SLs From SA User SLs for Dynamics 365 	Full User SLs	Full Users SLsFrom SA User SLsAdd-on User SLs
Add-ons	 Purchased independently of qualifying licenses 	 Purchased within context of qualifying licenses 	 Purchased independently of qualifying licenses 	 Purchased independently of qualifying licenses
Cancellation terms	 Full refund within first 24 hours Prorated refund between days 2 and 30 of term 	 No penalties currently enforced for cancellation at any time, and prorated refunds at any time 	• N/A	• N/A
Subscription suspension	Suspends the service for the customerPartner billing continues	 Suspends the service for the customer Stops billing for the partner 	• N/A	• N/A
Subscription Auto- Renew	On as a default, can be turned off	On as a default, cannot be turned off	• N/A	Within the term of the Enrollment, then on a monthly basis for up to 1 year for eligible services if the Enrollment is not renewed
Product use rights	 Limited use rights for certain products 	Limited use rights for certain products	Full use rights for limited products available	Full use rights for all products

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Microsoft

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Making changes

	CSP NCE	CSP legacy	Open programs	EA
SKU upgrades	Partial or full upgrades at midterm Schedule upgrade with a lower or higher quantity of seats at renewal	Full upgrade or greater at midterm	Purchase new licenses	Via Step-up SKUs
Change billing option	At renewal	 At renewal Can transfer to a new Subscription with a different billing option 	• N/A	• N/A
Increase seats in an existing Subscription	At any time	At any time	At any time with blended end-dates	At any time
Decrease seats in an existing Subscription	At renewal	At renewal Midterm, currently with no penalty	At renewal of the Subscription	Additional Products: at anniversary Enterprise Online Services: at anniversary to program minimums
Schedule changes (SKU upgrade / downgrade, seat quantity, billing frequency, term)	• Yes	• No	• No	• No

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Agreements

You can find the terms and conditions for partners to transact in the CSP program in the <u>Microsoft Partner Agreement</u> (MPA). Partners should review this agreement to ensure they are operating in compliance within the program.

As for any offer in the CSP program, as a CSP partner you'll need to have your customer accept the Microsoft Cloud Agreement (MCA) in the new commerce experience. If the customer has already accepted the MCA, they do not need to reaccept. Note the following terms included by accepting the MCA:

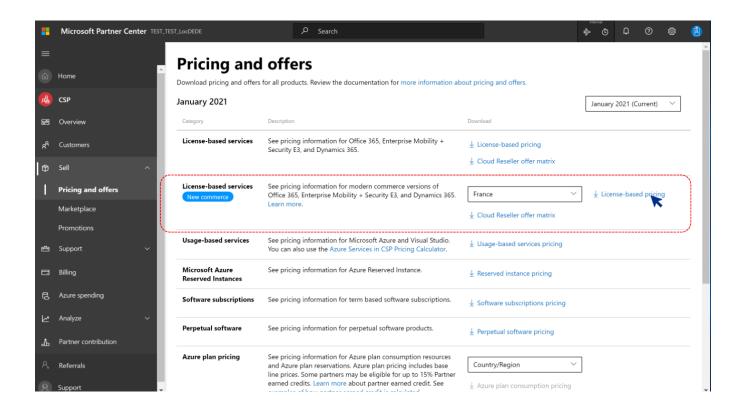
- Online Services Terms and Conditions
- Microsoft Product Terms
- Online Services Service Level Agreement

Learn more about the Microsoft Partner Agreement for CSP program partners.

Price lists

The new commerce experience pricing for Microsoft 365, Dynamics 365, Power Platform, and Windows 365 is posted in Partner Center under License-based services on the Pricing and offers page in the Sell section. The new commerce pricing lists will be

labeled to clearly distinguish the new commerce pricing files from the existing license-based price files.



Pricing and offer matrix downloads for new commerce

Partners rely on both pricing and offer matrix files for license-based offer information. The price list includes per-market pricing for the products, SKUs, and terms to purchase. This pricing is in the currency of the market where the partner is selling. To get the price lists, partners will need to select the market of the customer. This is different from the traditional pricing files that included all 15 CSP currencies. In new commerce, it's possible to have the same currency but different prices across different markets or countries. The offer matrix includes additional data to supplement the price list, such as prerequisites, conversation paths, and supported markets for all the available product SKUs.

The price list is posted once a month using the standard Partner Center publication cycle of the first of each month. The price list is published in a comma-delimited format allowing partners to download, process, or open in other applications such as Microsoft Excel.

Differences between traditional offer pricing and new commerce

Traditional vs new commerce

Price lists include some detailed information about the purchasable products, including important identifiers as well as pricing information or "how much something costs". The offer matrix includes details about "how to purchase" the various product SKUs. Traditional license-based price lists are centered around the offer with an ID.

There are two main differences between traditional license-based price lists and the new commerce price lists:

- 1. Traditional license-based price lists are centered around the offer with an ID. New commerce license-based pricing files are based on products and SKUs.
- 2. Traditional license-based pricing includes all prices for all currencies in one file. New commerce pricing is defined per market. This means that the partner should be aware of pricing in the market that their customer is in to understand the price for a particular product SKU.

Offers vs product SKUs

Items in the traditional license-based CSP experience are identified as an "offer" with an "offer ID" GUID for each item. New commerce line items are a combination of "product," "SKU," and "term." Purchasing a new commerce offer submits a **productid:skuid:availablityid** (which resolves to the term being purchased). Availability IDs are internal IDs that partners can find in the catalog APIs.

In the traditional license-based experience, partners purchase an offer. In new commerce, partners purchase a product, a SKU, and a term.

Price list data mapping traditional offers to new commerce product SKUs

Traditional	New commerce	Comment
A/C/D/U	Not available	Partners manage monthly changes.
Valid-From Date	EffectiveStartDate	
Valid To Date	EffectiveEndDate	
Offer Display Name	SkuTitle	
Offer ID	Product:SKU:Availablity (term)	
License Agreement Type	Not available	Commercial only for October 2021
Purchase Unit	UnitOfMeasure	
Secondary License Type	Tags:Addon	
End Customer Type	Not available	

List Price	UnitPrice	
ERP Price	ERP Price	
Material	Not available	New identifier for SKU in the offer matrix

Offer matrix data mapping traditional offers to new commerce product SKUs

Traditional	New commerce	Comments
Offer Display Name	SkuTitle	
Durable Offer ID	Product:SKU:Availablity (term)	
Provisioning ID	Provisioning String	
Offer Type	Not available	
Duration	Price list: Term duration	Found in the price list line items
Billing Frequency	Price list: Billing plan	Found in the price list line items
Min Seat Count	MinLicenses	
Max Seat Count	MaxLicenses	
Offer Limit	AssetOwnershipLimit	
Offer Limit Scope	AssetOwnershipLimitType	
Depends On	ProductSkuPreRequisites	
Can Convert To	ProductSkuConversion	
Offer URI	Not available	
LearnMoreLink	Not available	
Offer Display Description	Description	
Allowed Countries	AllowedCountries	

New commerce price list data example

Field	Example	Description	
ProductTitle	Microsoft 365 Business Basic	Title of the product	
ProductId	CFQ7TTC0LH18	ID of the product	
Skuld	001	ID of the SKU	
SkuTitle	Microsoft 365 Business Basic	Title of the SKU	
Publisher	Microsoft Corporation	Company publishing the offer	

SkuDescription	Best for businesses that need professional email, cloud file storage, and	Description of the offer
UnitOfMeasure		Currently only for Azure consumption
TermDuration	P1Y/P1M	Length of the term
BillingPlan	Annual/Monthly	How often billing happens
Market	US	Market for the item
Currency	USD	Currency for the itme
UnitPrice	48	Price per unit (license)
PricingTierRangeMin		If tiered pricing is supported, the minimum range for the price point
PricingTierRangeMax		If tiered pricing is supported, the maximum range for the price point
EffectiveStartDate	2/1/2019 0:00	Start date for the item's price point
EffectiveEndDate	11/30/9999 23:59	End date for the item's price point
Tags	License;Trial	Miscellaneous tags
ERP Price	60	Estimated retail price

Offer list matrix

The offer list matrix contains purchase information and rules for the product SKUs. It is market agnostic.

New commerce offer matrix data example

Field	Example	Description
ProductTitle	Microsoft 365 Business Basic	Title of the product
ProductId	CFQ7TTC0LH18	ID of the product
Skuld	1	ID of the SKU
SkuTitle	Microsoft 365 Business Basic	Title of the SKU
ProvisioningId	3b555118-da6a-4418-894f-7df1e2096870	System ID defining the provisioned product
ProvisioningString	O365_BUSINESS_ESSENTIALS	Friendly key name for provisioned product
MinLicenses	1	Minimum number of licenses that can be purchased

MaxLicenses	300	Maximum number of licenses that can be purchased
AssetOwnershipLimit	2	Limit of assets for the given AssetOwnershipLimitType
AssetOwnershipLimitType	ConcurrentCount	Type of AssetLimit. Can be lifetime or concurrent
ProductSkuPreRequisites		List of SKUs that the add- on supports
ProductSkuConversion	CFQ7TTC0LDPB/0001,CFQ7TTC0LF8Q/000 1	List of SKUs that you can convert to
Description	Best for businesses that need professional	Description of the SKU
AllowedCountries	AD;AE;AF;AG;AI;AL;AM;AO	List of supported markets

Price list preview

New commerce supports future pricing. Partners can export and view future pricing for the coming month. Traditional license-based price lists included flags for new offers, deleted offers, changed and unchanged. New commerce pricing files enable partners with the data to track these changes by using the **EffectiveStartDate** and **EffectiveEndDates**.

Note: This feature is currently under development and will be made available soon.

New offers will be identified when they are in the future price file but not in the current price file.

Change type

How to identify them

New	Line items in future pricing not in current monthly pricing
Change	Line items in both current and future, where future pricing is different, identified by updated EffectiveStartDates
Deletes	Line item in future with an EffectiveEndDate denoting the end of availability
Unchanged	Not in the future pricing file

European regional prices

Partners transact in <u>regions</u> that are assigned when they are onboarded. The European region is unique because it supports more than one currency. Partners request pricing based on the customer's market but will be billed in their currency which might be

different from the customer market currency. In a case like this, a partner will get pricing in all supported currencies for the customer market that they request pricing information for. All European market price lists will include pricing in all supported currencies in the European region.

Note: This feature is currently under development and will be made available soon.

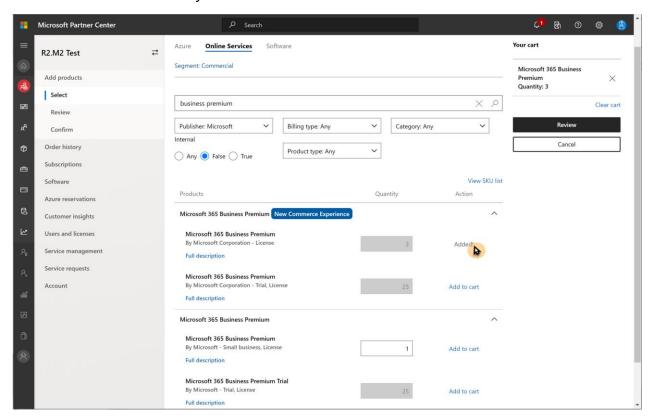
API support

Partners are now able to automate the retrieval of the pricing data. Details on how to use the pricing APIs to retrieve pricing and offer matrix are in the <u>API documentation</u>.

Purchasing new commerce in Partner Center

Discovering and purchasing new commerce license-based offers is very similar to purchasing offers in the current CSP experience. Partners select **Add Subscriptions** from the customer's subscriptions list. This takes the partner to the catalog. Under **Online Services**, new commerce items can be identified by a blue **New Commerce Experience** tag. New Commerce Experience

Currently, both existing license-based offers and new commerce versions are available to purchase. The following is an example of both existing and new commerce versions of Microsoft 365 E3 side by side.



Add-ons in new commerce

With add-ons in new commerce, a partner can purchase additional services that complement and add functionality to a previously purchased product. Some examples of these are calling plans, additional disk space, and other features that can be added if the customer has the base offer.

New commerce add-ons include similar concepts to existing license-based add-ons. New commerce add-ons, like existing license-based ones, are hinged on the concept of prerequisites. These are product SKUs that the customer must have for the add-on to function correctly. The prerequisites for an add-on are listed in the catalog APIs for a given SKU and in the Partner Center catalog user experience (UX). Purchasing add-ons requires one or more of the prerequisites to exist on the customer tenant.

The major difference in the purchase of existing license-based add-ons and new commerce ones is in how they are purchased. In the existing license-based experience, the partner applies the add-on to a base offer subscription after that base subscription has been purchased. In new commerce, partners purchase the add-ons from the catalog itself, no longer having a bifurcated purchase experience for base offers and add-ons; both base offers and add-ons are displayed in the catalog in new commerce.

Many of the concepts about how add-ons work, from a services perspective, remain true across the existing and new commerce experiences. Both experiences register and provision the add-on services; there's nothing different about how the provisioning takes place. Also, a single add-on's services can complement more than one base product SKU that the add-on is designed to work with.

Identifying add-ons

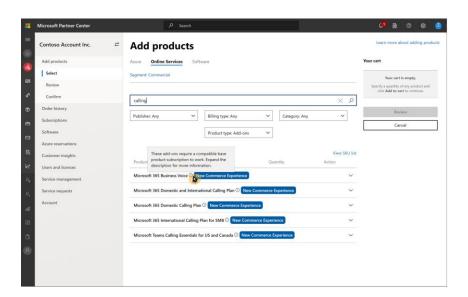
Partners can identify add-ons and get lists of prerequisites by reviewing the SKU details when getting SKUs via the API. Add-ons are also identified in the new commerce license-based price list in the **Tags** column. The offer matrix includes the list of prerequisites for each add-on product SKU.

Purchasing add-ons

Existing license-based add-ons are only discoverable and purchased by going to the base offer's subscription details page. Once there, the partner selects the requested add-on.

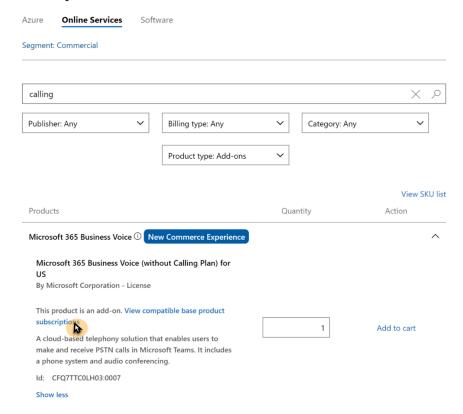
New commerce experience add-ons are discovered and purchased in the catalog itself. Partners can filter the add-ons by selecting from the product type dropdown menu.

Add-on products are also easy to see as they have an information icon (i) next to them, which explains their add-on status and meaning.

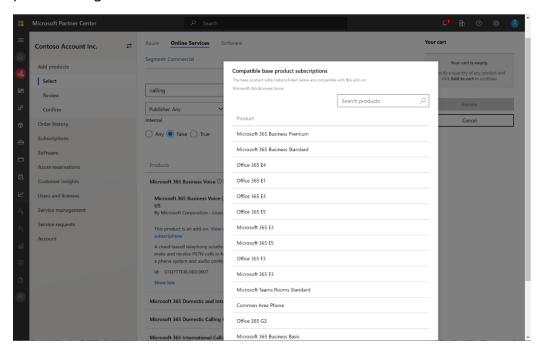


Partners can get more details about the required products for an add-on by selecting **View compatible base product subscriptions**.

Add products



The following screen shows that a list of product SKUs that must exist for the partner to purchase a given add-on.



Add-on enforcement

Partners will see errors when attempting to purchase a new commerce add-on product when the customer does not have any of the prerequisites.

Note: This feature is currently under development and will be made available soon.

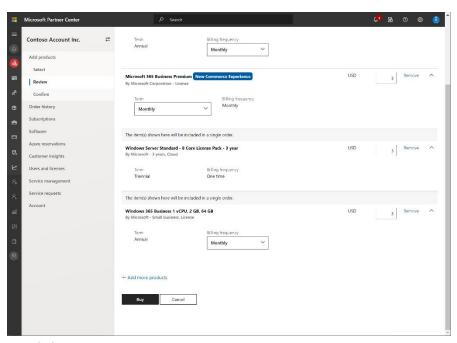
Important details when purchasing add-ons

Add-ons are purchased as distinct product SKUs if the customer has a prerequisite subscription. Add-on subscriptions have their own distinct term alignment. Partners who purchase add-ons will notice that the term and associated end date might not be the same as those of the prerequisite. As long as both subscriptions auto-renew to new terms, the prerequisite and add-ons will function properly. If a partner decides to end the prerequisite's term by not auto-renewing, then the add-on should also be updated to not auto-renew at the end of the add-on term if the partner concludes it is no longer needed. Partners converting a product SKU to a higher SKU that already has the add-on services can submit a support request to turn off the add-on.

Future iterations of add-ons are expected to eventually support coterminous end dates to enable partners to align an add-on to the pre-requisite.

Review and checkout enhancements

The shopping cart experience in new commerce has been enhanced to enable partners to select different terms and billing frequencies for the new commerce purchase. The **Review** page also enables flexibility for partners to purchase other types of products in the same experience.



Promotion pricing transparency

New commerce purchases align with the recently announced price transparency features. Find out more in the Partner Center announcement.

Telco and pay-as-you-go offers

Some license-based products include services with allocated calling plans. These calling plans typically come with a per-license allocation for minutes per month, usually 120 per license.

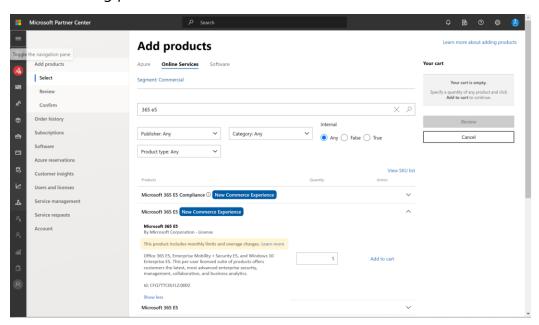
In existing license-based partner scenarios, there's no way to enable service usage beyond the monthly limits. Customers requiring more than 120 minutes need to purchase communication credits (or "comm credits") themselves directly from Microsoft because these credits are not offered in Partner Center.

This limitation has been addressed in new commerce, allowing the partner to enable overage capabilities for services that allow it. Partners can purchase offers that include overage capabilities. These offers are identified in the price list tags column as **IncludeOverage**. The catalog SKU also includes a property to determine if the SKU supports the overage capability. Partners simply purchase the offers and the system

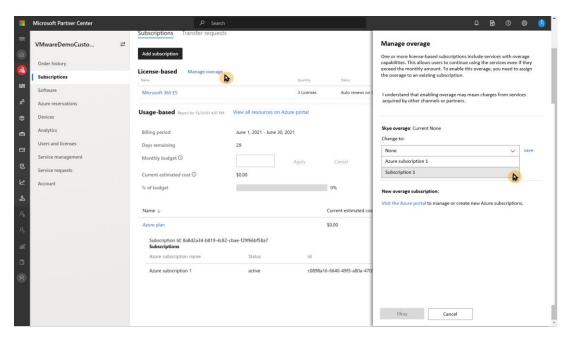
configures an overage subscription, which is at no additional cost and accrues billing only when the customer's users exceed the allocated monthly calling minutes included with the offer purchased.

Partners can trace overage usage by going to the Azure portal and using the cost management capabilities and features. Partners also have the option at any time to set the overage to **None** if they want to disable or turn off overage at any time.

Partners can identify which products include overage capabilities by viewing the Partner Center catalog product SKUs.



Partners purchasing products with overage enable the overage by accessing the **Manage overage** feature on the **Manage Subscriptions** page. This will enable the partner to activate overage and assign the desired consumption subscription to the overage charges. At any time, the partner can turn off overage by assigning the consumption subscription to **None**.



Partners can assign overage or disable it using the **Manage overage** feature on the subscriptions list. This will only be accessible if the partner has subscriptions that enable overage. Monthly overage charges will accrue to the subscription assigned and will be identified in the partner's reconciliation file. Partners can track overage usage via the Azure cost management capabilities in the Azure portal.

Note: This feature is currently under development and will be made available soon.

Important details about overage

Purchasing a product SKU that enables overage will automatically ensure the partner's customer is set up to accommodate overage. This will include creating a no-cost Azure plan, an associated default Azure subscription, and a subscription specifically for overage consumption. Partners can see and assign whichever subscription they want overage to accrue to under **Manage overage**.

Overage assignment is determined by the "first in" rule. If a partner purchases E5 with calling plans for a new customer, the partner will have overage assigned to their consumption subscription. If a second partner purchases another copy of E5 with calling plans, the system will respect the first partner's purchase and assignment. Partners can always "manage overage" from the subscriptions page to disable or turn it off by assigning overage to **None**.

Overage settings are per service per customer. If a customer has the same overage services from different partners, only one overage subscription can be assigned at a time. If overage needs to be changed from one partner to another, the three parties

involved must first agree, and then the existing partner can simply set the overage to **None**, enabling the other partner to set overage to their subscription.

API support for telco pay-as-you-go includes the following features:

- SKU properties to help the partner identify whether a SKU enables overage.
- A new API to assign overage to an existing subscription or to set overage to None.

Promotions in new commerce

Microsoft will support promotions in new commerce. These promotions will have varying discount amounts and durations.

Note: This feature is currently under development and will be made available soon.

Discovering promotions

Partners can discover promotions by visiting the promotions backlog or by calling the getPromotions API. The promotions backlog is a Microsoft list of available promotions, which is updated monthly.

Operationalizing promotions

Partners can operationalize the promotions by leveraging the getPromotions API. This API returns all the promotions that exist for a given market (customer's country) and segment. The API returns the list of promotions and important information to help the partner understand which promotions are available to customers in different countries.

The getPromotions API includes the following data for a given promotion:

- Duration of the promotion
- The percentage discount for the promotion
- The products and SKUs for which the promotion is available

Promotions are applied by Partner Center when the partner purchases the product SKU for which the promotion is available. Partners will see which promotions are available in the Partner Center catalog user interface in the product SKU details. They can select **View promotion details** to get more information about the promotion. The ability to view the promotion details can be accessed from the catalog page view SKU details, the review page prior to submitting the purchase, the confirmation after the order is submitted, and the order history page.

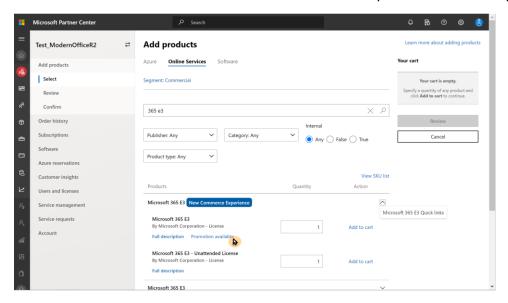
Promotions, terms, and renewals

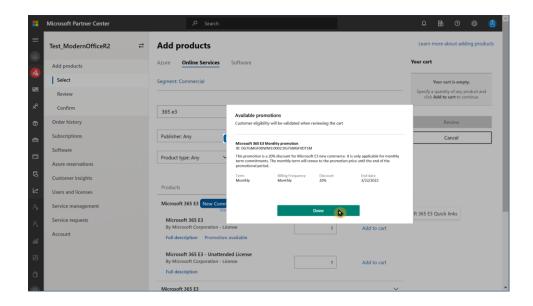
Products purchased for a term with a promotion will lock in that price for the remainder of the purchased term. If a partner purchases an annual term with a promotion, the price will be the UnitPrice multiplied by the percentage discount. This EffectiveUnitPrice holds true until the end of the term. Any additions to seats during this term will be at this EffectiveUnitPrice for the current term.

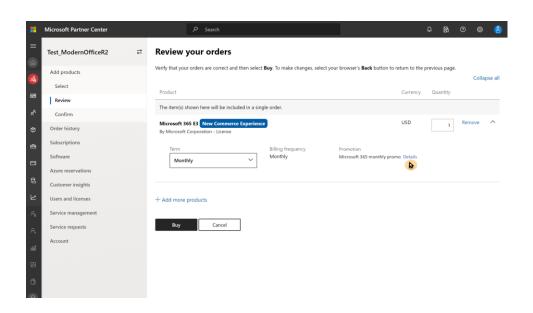
A subscription renews to the promotion discount price unless the promotion duration has passed, in which case the renewal will revert back to the non-promotion price.

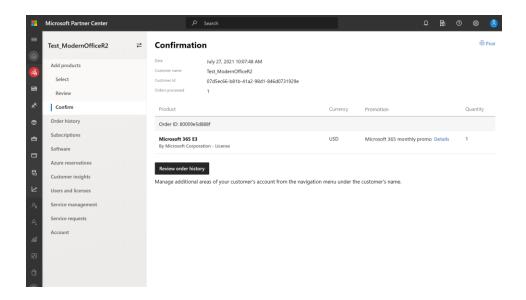
Verifying eligibility

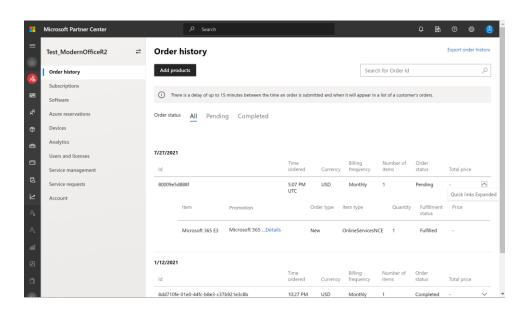
Partners can view whether a customer purchase is eligible for a promotion on the review page in Partner Center prior to purchasing the product. Partners can also call the verifyPromotionEligibility API, passing the customer tenant ID and the promotion ID. This will return as true if the customer is eligible. If the customer isn't eligible, the API will return the conditions that were not met for the promotion to be applicable.

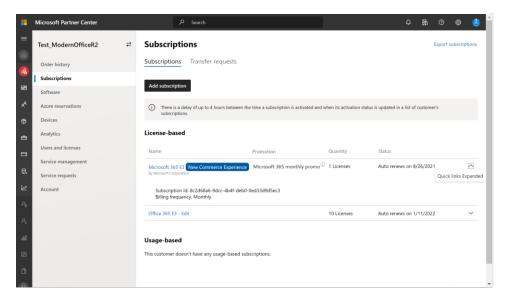












Promotions and renewals

Promotional discounts, when applied, are for the term of the purchase. Subscriptions with applied promotions will retain the promotional price if the renewal date is in the promotion duration date range. Renewals outside of the promotion duration date range will renew to the non-promotion price (from the price list). Partners can track the renewal status to the price points in the subscription details page and on the getSubscription data renewal instructions.

Promotions and upgrades

Partners who upgrade from a subscription to another SKU will leave the promotion price behind because the promotion was configured for the SKU that they're leaving when they upgrade to another SKU. Partners who upgrade to a SKU that might have a promotion will not automatically get the promotion price. If they need or want the promotion price for the SKU to which they want to move, they will need to manually purchase the new SKU as a new subscription. In the future, conversions may be better supported when moving to a SKU that has a promotion, but for now promotions are only applied on new subscription purchases and renewals.

Subscription management features

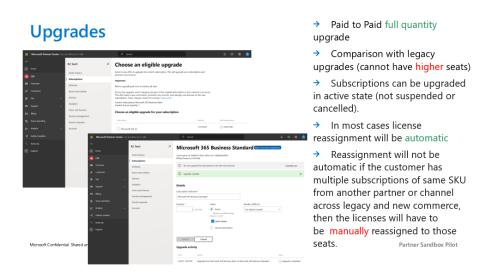
- Upgrades
- Toggle auto-renew
- Cancellation (**Note**: The extension of the cancellation window from 24 to 72 hours with proration is currently under development and will be made available soon.)
- Pause (suspend) service and resume (reactivate) service
- Decreasing seat count inside the cancellation window
- Schedule changes

• Subscription ownership enforcement

Upgrades

In new commerce, seats can also be assigned automatically at upgrade with Enterprise-level SKUs. New commerce paid-to-paid upgrades allow the customer to immediately upgrade from their current SKU to one with added services. In comparison with legacy, we no longer allow the increase of seats during this upgrade. Instead, the customer can upgrade to the new SKU and then add seats.

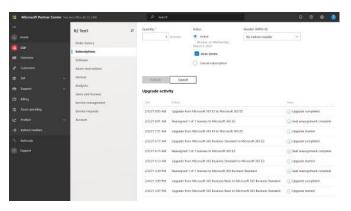
This full upgrade is an in-place upgrade, which means the subscription ID remains the same, seat quantity is unchanged, and seats are automatically assigned. However, in the case where the customer has already purchased the destination SKU from another partner or channel across legacy, manual assignment will be needed in new commerce.



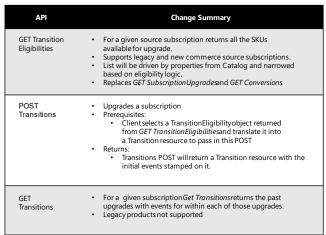
Upgrade activity table

The partner can track the status of the upgrade with a timestamp of when the upgrade began, and the original and upgraded SKU names when the upgrade and seat assignment are complete.

→ Table capturing your upgrade activity and seat assignment status



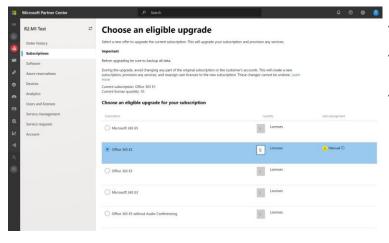




Partial upgrades

Note: This feature is currently under development and will be made available soon.

Partial upgrades will require a manual offer matrix.



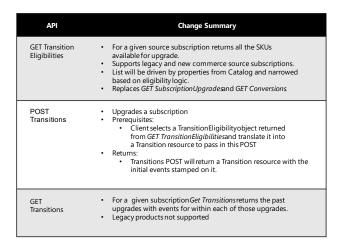
- Paid to Paid partial quantity upgrade
- Mid-term upgrades will delete scheduled changes
- Subscriptions can be upgraded in active state (not suspended or cancelled)

Partial Upgrades



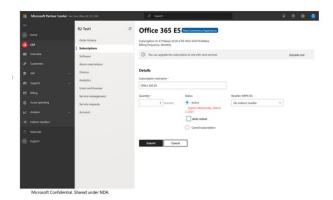
- License reassignment will be manual.
- The original subscription could be over provisioned, and your customer is at risk of being out of compliance until users are reassigned to the new subscription
- The new subscription created will be coterminous with the original subscription





Toggle auto-renew and expired states

Partners can toggle auto-renewal. This feature allows for easier and more efficient subscription management for larger customers. When auto-renew is toggled on, the subscription will renew into the same subscription, and when auto-renew is off, the subscription will expire at the end of the term. Auto-renew must be turned on when scheduling changes to occur at renewal.



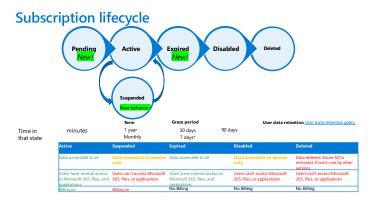
- By default, active subscriptions are set to automatically renew when the subscription period expires.
- You can optionally choose not to automatically renew the subscription. By turn auto renew off
- If auto renew is toggled off the subscription will expire at the end of the term
- → Expired is new state in comparison to legacy for paid subscription Partner Sandbox Pilot

Subscription management chart and subscription management life cycle

The subscription management chart and subscription management life cycle summarize the new states and behaviors.

Subscription state comparison

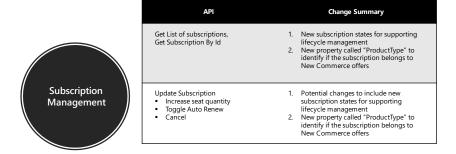




* In future

States in API





Cancellation

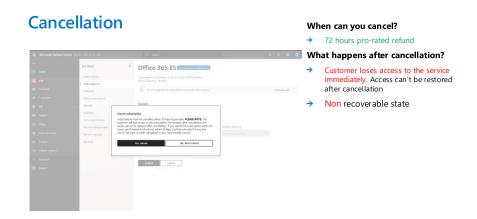
Partners can return software and software subscriptions either directly from within Partner Center or by using the Partner Center API without need of assistance from Microsoft. You can find step-by-step instructions and API technical details here.

The cancellation option in new commerce is similar to the **Suspend** option in the existing CSP experience in that both actions remove customer access to the subscription and stop partner billing for the subscription. However, the **Suspend** option in the existing experience allows reactivation of the subscription, whereas cancellation in new commerce terminates the subscription.

Currently in new commerce, the partner can cancel with no payment obligation only within first 24 hours after purchase. Cancellation between the first 24 hours and first 30 days results in a prorated refund. After 30 days, no cancellation is available for annual term subscriptions and no prorated refund will be provided if the entire term was paid upfront; the partner is billed in monthly installments each month for the full term if monthly billing was chosen. The partner can also suspend and then resume a subscription at any time without cancellation.

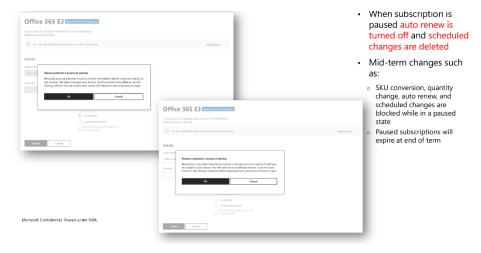
Note: When the new commerce experience for seat-based offers is released to all CSP partners in October, the cancellation policy will change to the first 72 hours from initial purchase or last renewal with prorated refund; no self-serve cancellation will be available after that initial 72-hour window. If a partner tries to cancel after 72 hours, they will see a message stating, "Your 72-hour cancellation window has closed. We are unable to cancel your subscription." They'll have the option to select **Learn more** or **Okay**. The time zone used for proration or cancellation is based on **UTC** (independent of time zone).

See the Microsoft Partner Agreement for full policy details.



Pause (suspend) service and resume (reactivate) service

Partners can pause and resume a subscription at any time without a cancellation. However, partner billing continues during suspension.

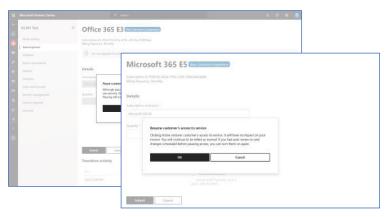


When to use this?

 In case of non-payment from customer (dunning scenario) you can use this capability to immediately block customer's access to service by pausing/suspending subscription

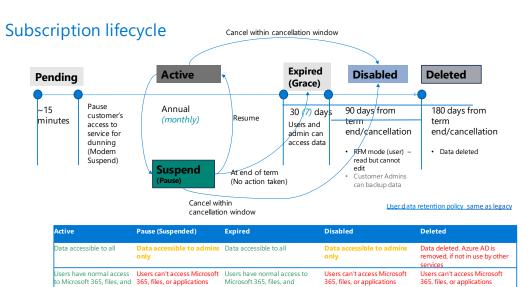
> What happens after suspension?

- Customers can't sign in or access Microsoft 365 services, files, applications.
- You will be billed during suspension (unlike Legacy) to align with term-commitment policy enforcement
- Recoverable state (can reactivate/resume)



- When subscription is paused auto renew is turned off and scheduled changes are deleted
- Mid-term changes such
 - SKU conversion, quantity change, auto renew, and scheduled changes are blocked while in a paused state
 - Paused subscriptions will expire at end of term

No Billing



No Billing

States in API

Partner Center API Status	Description
None	Indicates nothing - no status, used as an initializer.
Active	Active subscription.
Suspended	Pause subscription.
Deleted	Deleted/Cancelled subscription.
Expired	Expired subscription (new!)
Pending	Pending subscription (new!)

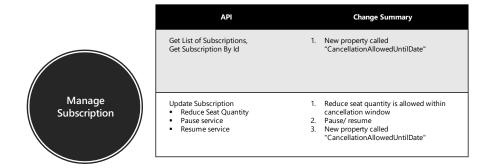
Billing on

Decreasing seat count while in the cancellation window

The seat count on a subscription can be increased in the middle of an annual term, with billing adjustments reflected in the next invoice and reconciliation file. But if more than 72 hours have elapsed since the subscription order was placed or renewed, the seat count cannot be decreased until the next cancellation window at renewal. This policy is in line with current market practices for per-user subscription plans. A seat-count decrease within the first 72 hours of a subscription term (after the initial purchase or renewal) can be made via self-service in Partner Center or through the API. You will be refunded the full amount minus **prorated amount** for the days you used the subscription.

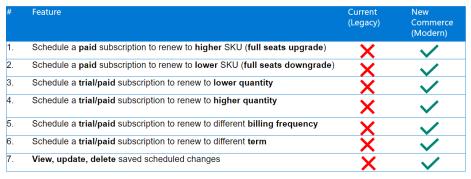
→ The below messaging is when a seat decrease is attempted outside of the 72 hours cancellation window





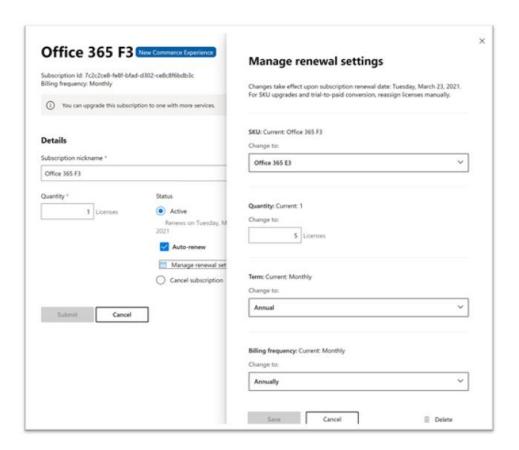
Schedule changes

It's possible to schedule changes to a subscription if the auto-renew toggle has been enabled, the subscription is active, and the SKU is eligible for scheduled upgrades. All scheduled changes are executed at subscription renewal.

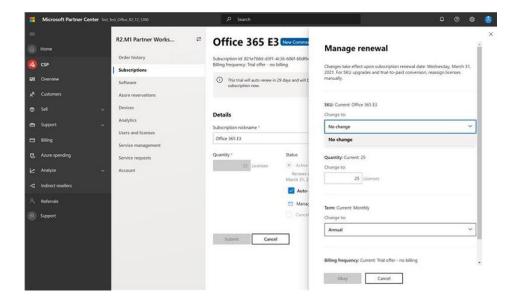


What:

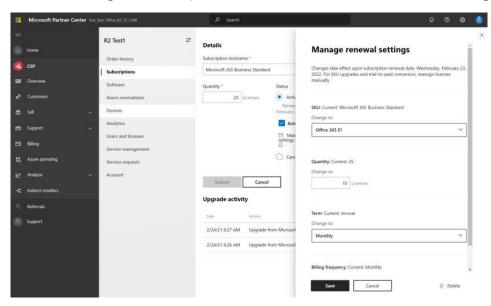
→ Changes will occur at renewal when subscription renews for the next term



Note: By default, **Trial** will convert to the paid equivalent SKU at the end of the trial period.

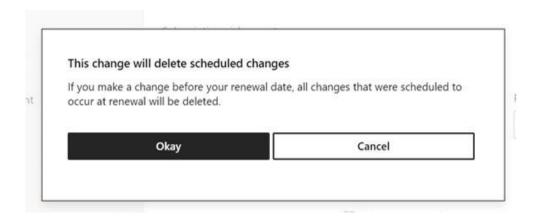


You can manage—view, update, or delete—all saved schedule changes view.



Saved scheduled changes are deleted when the following midterm changes are made:

- Auto-renew is turned off.
- Quantity is changed.
- Subscription is canceled.
- SKU is upgraded.
- Trial is converted.



Subscription ownership enforcement

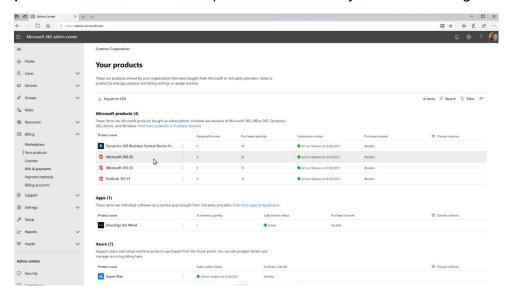
(This section is in the process of being documented.)

Microsoft 365 Admin Center Customer Experience

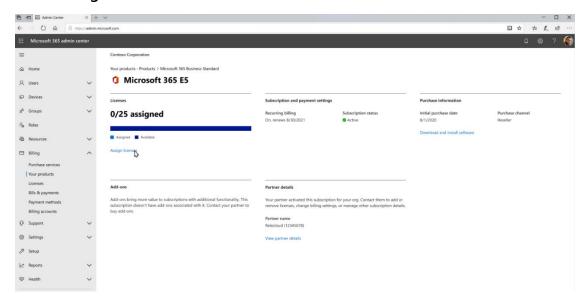
(This section is in the process of being documented.)

Review the information on the <u>Microsoft 365 Admin Center Help page</u> to learn more about setting up your customer's account.

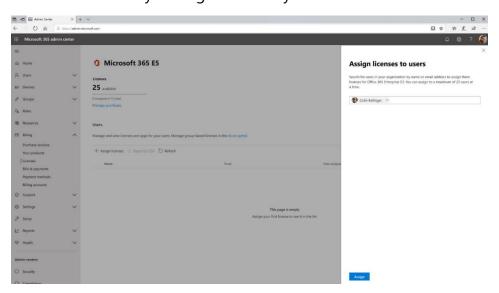
Customers can manage user licenses in the Microsoft 365 Admin Center. From the **Your products** section, select the product name that you want to assign users.

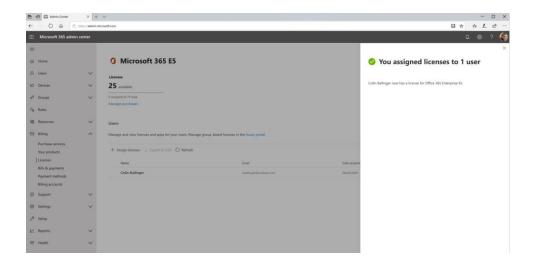


Select Assign licenses.



Search for users in your organization by name or email address to assign them licenses.





Billing, invoicing, and reconciliation (recon) files

Reconciliation files, which provide itemized details of your charges, are available for download along with the Invoice PDF. The reconciliation files include customer identifiers and subscription identifiers that you can use for creating customer invoices. For more information about reconciliation files, additional options have been included to accommodate customers' payment preferences. Partners can now be billed annually for multiyear subscriptions as well as monthly or upfront.

You can download your reconciliation files from Partner Center for a detailed, line-item view of each charge in a billing cycle. Line-item details include charges for each customer's subscriptions and detailed events (such as a midterm addition of licenses to a subscription).

Reconciliation files have also been upgraded, and now all subscriptions have been consolidated into one customizable recon file. Estimates of charges accrued during the month are provided and updated hourly.

Review the reconciliation file definitions to see the definition of the field values.

Billing experience updates

Billing date alignment (calendar month) (estimated recon / daily usage)	A new date for your calendar month bills – may impact your internal processes.
Billing in partner currency	Same as legacy.
Pricing in partner currency for license- based products, but Azure products are priced in USD.	Same as legacy for license-based products. But A zure products in legacy are also priced in partner currency.
Monthly subscription terms	New business option. May require investment.
Invoice Sandbox support	Enable you to test billing & reconciliation.

^{*}Billing API updates (invoices, reconciliation & estimates). No changes in the request parameters, but new attributes are added in the API response.

Legacy vs modern invoices and recon files

	Legacy	Azure NCE	M365 / D365 NCE
Offers	M365, D365, Power Platform Consumption offers, such as Azure (145P)	Azure planAzure reservationsServer subscriptionsMarketplace offers	M365, D365, Power Platform
Invoice date	Varies based on each partner's CSP account billing date	By the end of the 8 th calendar day (UTC) Same date across partners	By the end of the 8 th calendar day (UTC) Same date across partners
Billing Period/Cycle	 Varies. (ex) Dec 15 - Jan 14 billing cycle for a partner with Jan 15 invoice date. 	Calendar month: 1sto the end of month	Calendar month: 1≤ to the end of month
Invoice files	 One invoice Partner billing date + 3 days (SLA) Partner currency 	One invoice in partner currency By the end of the 8 th calendar day (UTC)	One invoice in partner currency By the end of the 8 th calendar day (UTC)
Reconciliation files	One license-based recon file One usage-based recon file	One recon file for all modern offers for both open and closed periods	One recon file for all modern offers for both open and closed periods
Daily rated usage files	Only closed period	Open (daily unbilled) and Closed (billed per billing cycle) periods Open period data is wiped out after the invoices are generated	• N/A

Monthly term billing

The number of days that are in the monthly term billing depends on the purchase date.

For purchases made on the last day of a month that has 31 days, the subscription will end one day prior to the end of following month.

- For months that have 31 days, the subscription end date will be on the 30th.
- For months that have 30 days, the subscription end date will be on the 29th.
- For the month of February which has 28 days, the subscription end date will be on the 27th in non-leap years. For a leap year, the subscription will end on the 28th.

For purchases made on the second to the last day of a month that has 30 days, the subscription will end one day prior to the end of following month.

- For months that have 31 days, the subscription end date will be on the 29th.
- For months that have 30 days, the subscription end date will be on the 29th.
- For the month of February which has 28 days, the subscription end date will be on the 27th in non-leap years. For a leap year the subscription would end on the 28th.

For any purchase made on any other day of the month, for example, the 10th of the month, the subscription end date will be the 10th.

Billing term	Purchase date	Subscription start date	Subscription end date	Charge start date	Charge end date	Notes
Monthly	1/31/2021	1/31/2021	2/27/2021	1/31/2021	2/27/2021	The year 2021 is not a leap year. February has 28 days. For a leap year, the subscription and charge end dates will change to 2/28.
Monthly	2/28/2021	2/28/2021	3/27/2021	2/28/2021	3/27/2021	The year 2021 is not a leap year. February has 28 days. For a leap year, the subscription and charge start dates will change to 2/29.
Monthly	3/31/2021	3/31/2021	4/29/2021	3/31/2021	4/29/2021	
Monthly	4/30/2021	4/30/2021	5/29/2021	4/30/2021	5/29/2021	
Monthly	5/31/2021	5/31/2021	6/29/2021	5/31/2021	6/29/2021	
Monthly	6/30/2021	6/30/2021	7/29/2021	6/30/2021	7/29/2021	
Monthly	7/31/2021	7/31/2021	8/30/2021	7/31/2021	8/30/2021	
Monthly	8/31/2021	8/31/2021	9/29/2021	8/31/2021	9/29/2021	
Monthly	9/30/2021	9/30/2021	10/29/2021	9/30/2021	10/29/2021	
Monthly	10/31/2021	10/31/2021	11/29/2021	10/31/2021	11/29/2021	
Monthly	11/30/2021	11/30/2021	12/29/2021	11/30/2021	12/29/2021	
Monthly	12/31/2021	12/31/2021	1/30/2022	12/31/2021	1/30/2022	

Monthly	1/30/2021	1/30/2021	2/27/2021	1/30/2021	2/27/2021	The year 2021 is not a leap year. February has 28 days. For a leap year, the subscription and charge end dates will change to 2/28.
Monthly	2/27/2021	2/27/2021	3/26/2021	2/27/2021	3/26/2021	The year 2021 is not a leap year. February has 28 days. For a leap year, the subscription and charge start dates will change to 2/29.
Monthly	3/30/2021	3/30/2021	4/29/2021	3/30/2021	4/29/2021	
Monthly	4/29/2021	4/29/2021	5/28/2021	4/29/2021	5/28/2021	
Monthly	5/30/2021	5/30/2021	6/29/2021	5/30/2021	6/29/2021	
Monthly	6/29/2021	6/29/2021	7/28/2021	6/29/2021	7/28/2021	
Monthly	7/30/2021	7/30/2021	8/29/2021	7/30/2021	8/29/2021	
Monthly	8/30/2021	8/30/2021	9/29/2021	8/30/2021	9/29/2021	
Monthly	9/29/2021	9/29/2021	10/28/2021	9/29/2021	10/28/2021	
Monthly	10/30/2021	10/30/2021	11/29/2021	10/30/2021	11/29/2021	
Monthly	11/29/2021	11/29/2021	12/28/2021	11/29/2021	12/28/2021	
Monthly	12/30/2021	12/30/2021	1/29/2022	12/30/2021	1/29/2022	

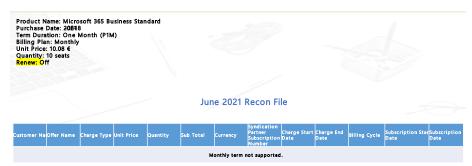
Review the following scenarios:

Usual subscription scenarios

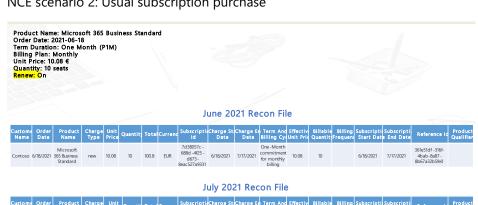
NCE scenario 1: Usual subscription purchase



Legacy scenario 1: Usual subscription purchase



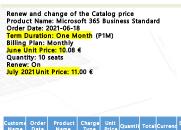
NCE scenario 2: Usual subscription purchase



Legacy scenario 2: Usual subscription purchase



NCE scenario 3: Usual subscription purchase with price change



June 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge Ei Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	6/18/2021	Microsoft 365 Business Standard	new	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/18/2021	7/17/2021	One-Month commitment for monthly billing		10		6/18/2021	7/17/2021	361e51df - 316f - 4bab - 8a87 - 8b67a32b5fe0	

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	n Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti End Date	Reference Id	Product Qualifier
Contoso	7/18/2021	Microsoft 365 Business Standard	renew	11	10	110	EUR	7d38057c- 688d -4f25 - d673 - 8ear 527a9331	7/18/2021	8/17/2021	One-Month commitment for monthly billing	11	10		7/18/2021	8/17/2021	78e195aa - 3f9a - 4ae5 - 9ba0 - 4c8696133e5b	

Legacy scenario 3: Usual subscription purchase with price change

Renew and change of the Catalog price
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
TERM Duration: One Month
Billing Plan: Monthly
June Unit Price: 10.08 €
Quantity: 10 seats
Renew: On
July 2021 Unit Price: 11.00 €

June 2021 Recon File

Customer Nai	Offer Name	Charge Type	Unit Price	Quantity	Sub Total		Syndication Partner Subscription Number	Charge Start Date	Charge End Date	Billing Cycle	Subscription Sta Date	Subscription Ed Date
					м	onthly term n	ot supported					

July 2021 Recon File

Eustomer NaiOffi	er Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Subscription Number	Charge Start Date	Charge End Date	Billing Cycle	Subscription St Date	Subscription Er Date	
Monthly term not supported													

Add or remove seat scenarios

NCE scenario 4: Add or remove seats

Renew and Increase seat /w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: On
Increase seat: 202120€+ 2 seats)
From 20286-20 Total Quantity: 12 seats

June 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St. Date	Charge Ei Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	6/18/2021	Microsoft 365 Business Standard	new	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/18/2021	7/17/2021	One-Month commitment for monthly billing	10.08	10		6/18/2021	7/17/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	
Contoso	6/20/2021	Microsoft 365 Business Standard	addQuant ity	10.08	10	-94	EUR	7d38057c- 688d -4f25- d673- 8eac527a9331	6/18/2021	7/17/2021	One-Month commitment for monthly billing	-9.4	10		6/18/2021	7/17/2021	621f3ce1 -55a1 - 4da9 -bc8c- cfc5d815347a	
Contoso	6/20/2021	Microsoft 365 Business Standard	addQuant ity	10.08	12	112.8	EUR	7d38057c- 688d -4f25- d673 - 8eac527a9331	6/20/2021	7/17/2021	One-Month commitment for monthly billing	9.4	12		6/18/2021	7/17/2021	621f3ce1 -55a1 - 4da9 - bc8c- cfc5d815347a	

Seat add/remove goes through the wipe & recreate processes.

Renew and Increase seat /w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: On
Increase seat: 2021206(+ 2 seats)
From 20286-20 Total Quantity: 12 seats

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantit	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/18/2021	Microsoft 365 Business Standard	renew	10.08	12	120.96	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/18/2021	8/17/2021	One -Month commitment for monthly billing		12		7/18/2021	8/17/2021	78e195aa -3f9a - 4ae5 -9ba0 - 4c8696133e5b	

Legacy scenario 4: Add or remove seats

Renew and Increase seat /w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Month
(P1M)
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: On
Increase seat: 202120/4 + 2 seats)
From 20286-20 Total Quantity: 12 seats

June/July 2021 Recon File

1	Customer Na Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Subscription Number	Charge Start Date	Charge End Date	Billing Cycle	Subscription St Date	Subscription Er Date
					м	onthiv term r	ot supported					

NCE scenario 5: Add or remove seats

Renew and Increase seat /w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: On
Increase seat: 2021/67+ 4 seats)
From 2026/7-18 Total Quantity: 14 seats

June 2021 Recon File

•	Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pri	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti End Date	Reference Id	Product Qualifie
1	Contoso	6/18/2021	Microsoft 365 Business Standard	new	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 -	6/18/2021		One-Month commitment for monthly		10		6/18/2021	7/17/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	

Added seats will show up in the next charge cycle because the seat increment date falls in the next cycle.

Renew and Increase seat /w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2906-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: On
Increase seat: 2007



Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/18/2021	Microsoft 365 Business Standard	renew	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/18/2021	8/17/2021	One -Month commitment for monthly billing	10.08	10		7/18/2021	8/17/2021	78e195aa - 3f9a - 4ae5 - 9ba0 - 4c8696133e5b	
Contoso	7/18/2021	Microsoft 365 Business Standard	addQuant ity	10.08	10	-100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/18/2021	8/17/2021	One -Month commitment for monthly billing	-10.08	10		7/18/2021	8/17/2021	8006dec0 -5732 - 4931 -94bd - ab97928731c3	
Contoso	7/18/2021	Microsoft 365 Business Standard	addQuant ity	10.08	14	141.12	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/18/2021	8/17/2021	One -Month commitment for monthly billing	10.08	14		7/18/2021	8/17/2021	8006dec0 -5732 - 4931 -94bd - ab 97928731c3	

Seat add/remove goes through the wipe & recreate processes.

Legacy scenario 5: Add or remove seats

Renew and Increase seat /w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: On
Increase seat: 2021-074 4 seats)
From 20207-18 Total Quantity: 14 seats

June/July 2021 Recon File

Customer NaiC	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Subscription Number	Charge Start Date	Charge End Date	Billing Cycle	Subscription St Date	Subscription Er Date
					м	onthly term n	ot supported					

NCE scenario 6: Add or remove seats

Renew and Decrease seat /w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: On
Decrease seat (Scheduled Change@7-20072 seats)
From 2020/748 Total Quantity: 8 seats

June 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Io	Product Qualifier
Contoso	6/18/2021	Microsoft 365 Business Standard	new	10.08	10	100.8	EUR	7d38057c - 688d - 4f25 - d673 - 8eac 527a9331	6/18/2021	7/17/2021	One-Month commitment for monthly billing	10.08	10		6/18/2021	7/17/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	

Added seats will show up in the next charge cycle becedsetibeasteafalls in the next cycle.

Renew and Decrease seat /w monthly term Product Name: Microsoft 365 Business Standard Order Date: 2021-06-18 Term Duration: One Month Billing Plan: Monthly Unit Price: 10.08 € Quantity: 10 seats Renew: On Decrease seat (Scheduled Changes):-28-22 seats) From 20287-18 Total Quantity: 8 seats

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/18/2021	Microsoft 365 Business Standard	renew	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/18/2021	8/17/2021	One-Month commitment for monthly billing	10.08	10		7/18/2021	8/17/2021	78e195aa - 3f9a - 4ae5 - 9ba0 - 4c8696133e5b	
Contoso	7/18/2021	Microsoft 365 Business Standard	removeQ uantity	10.08	10	-100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/18/2021	8/17/2021	One-Month commitment for monthly billing	-10.08	10		7/18/2021	8/17/2021	8006dec0 - 5732 - 4931 - 94bd - ab 97928731c3	
Contoso	7/18/2021	Microsoft 365 Business Standard	removeQ uantity	10.08	8	80.64	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/18/2021	8/17/2021	One-Month commitment for monthly billing	10.08	8		7/18/2021	8/17/2021	8006dec0 - 5732 - 4931 - 94bd - ab 97928731c3	

Seat add/remove goes through the wipe & recreate processes.

Legacy scenario 6: Add or remove seats

Renew and Decrease seat /w monthly term Product Name: Microsoft 365 Business Standard Order Date: 2021-06-18 Term Duration: One Month (P1M) Billing Plan: Monthly Unit Price: 10.08 € Quantity: 10 seats Renew: On Decrease seat (Scheduled Changes): 2027 seats) From 20267-18 Total Quantity: 8 seats

June/July 2021 Recon File

Customer Nai	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency		Charge Start Date	Charge End Date	Billing Cycle	Subscription St Date	Subscription Er Date
					м	onthly term r	ot supported					

NCE scenario 7: Add or remove seats

Increase seat /w annual term & monthly payment Product Name: Microsoft 365 Business Standard Order Date: 2021-06-18
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 &
Quantity: 10 seats
Renew: On
Increase seat: 2021206+ 2 seats)
From 20206-20 Total Quantity: 12 seats

June 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date		Term And Billing Cyc						Reference Id	Product Qualifier
Contoso	6/18/2021	Microsoft 365 Business Standard	new	8.34	10	83.4	EUR	7d38057c- 688d - 4f25 - d673 - 8eac527a9331	6/18/2021	7/17/2021	One-Year commitment for monthly/yea rly billing	8.34	10	Monthly	6/18/2021	6/17/2022	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	
Contoso	6/20/2021	Microsoft 365 Business Standard	addQuant ity	8.34	10	-77.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/18/2021	7/17/2021	One-Year commitment for monthly/yea rly billing	-7.78	10	Monthly	6/18/2021	6/17/2022	621f3ce1 -55a1 - 4da9-bc8c- cfc5d815347a	
Contoso	6/20/2021	Microsoft 365 Business Standard	addQuant ity	8.34	12	93.36	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/20/2021	7/17/2021	One-Year commitment for monthly/yea rly billing	7.78	12	Monthly	6/18/2021	6/17/2022	621f3ce1 -55a1 - 4da9-bc8c- cfc5d815347a	

The annual unit price has been prorated for 12 months. Seat add/remove goes through the wipe & recreate processes.

Increase seat /w annual term & monthly payment Product Name: Microsoft 365 Business Standard Order Date: 2021-06-18 Term Duration: One Year (P1Y) Billing Plan: Monthly Unit Price: 100.08 & Quantity: 10 seats Renew: On Increase seat: 2021206+ 2 seats) From 20286-20 Total Quantity: 12 seats

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge Sta Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/18/2021	Microsoft 365 Business Standard	cycleChar ge	8.34	12	100.08	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/18/2021	8/17/2021	One-Year commitment for monthly/yea rly billing	8.34	12	Monthly	6/18/2021	6/17/2022	78e195aa -3f9a - 4ae5 -9ba0 - 4c8696133e5b	

Legacy scenario 7: Add or remove seats

Increase seat /w annual term & monthly payment
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 &
Quantity: 10 seats
Renew: On
Increase seat: 2021206+ 2 seats)
From 20286-20 Total Quantity: 12 seats

June 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Subscription Number	Charge Start Date	Charge End Date	Billing Cycle	Subscription St Date	Subscription E Date
Contoso	Microsoft 365 Business Standard	Prorate fees when purchase	8.34	10	83.4	EUR	7d38057c - 688d - 4f25- d673 - 8eac527a9331	6/18/2021	7/17/2021	Monthly	6/18/2021	6/17/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	-8.34	10	-83.4	EUR	7d38057c - 688d - 4f25- d673- 8eac527a9331	6/18/2021	7/17/2021	Monthly	6/18/2021	6/17/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	0.83	10	8.34	EUR	7d38057c - 688d - 4f25- d673- 8eac527a9332	6/18/2021	6/20/2021	Monthly	6/18/2021	6/17/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	7.51	12	90.07	EUR	7d38057c - 688d - 4f25- d673- 8eac 527a9333	6/20/2021	7/17/2021	Monthly	6/18/2021	6/17/2022

The annual unit price has been prorated for 12 months. Seat add/remove goes through the wipe & recreate processes.

Increase seat /w annual term & monthly payment Product Name: Microsoft 365 Business Standard Order Date: 2021-06-18
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On
Increase seat: 2021206+ 2 seats)
From 20206-20 Total Quantity: 12 seats

July 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Subscription Number	Charge Star n Date	t Charge End Date	Billing Cycle	Subscription S Date	Subscription E Date
Contoso	Microsoft 365 Business Standard	Cycle fee	8.34	12	100.08	EUR	7d38057c- 688d-4f25 - d673-	7/18/2021	8/17/2021	Monthly	6/18/2021	6/17/2022

The annual unit price has been prorated for 12 months.

NCE scenario 8a: Add or remove seats

Increase seat /w annual term and monthly payment and change of the Catalog Price
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On
Increase seat: 2021007+ 2 seats)
From 20287 01 Total Quantity: 12 seats
July 2023-Wint Price: 101.00 €
June 2022Unit Price: 102.00 €

June 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequenc	Subscripti Start Dat	:Subscripti e End Date	Reference Id	Product Qualifier
Contoso	6/18/2021	Microsoft 365 Business Standard	new	8.34	10	83.4	EUR	7d38057c- 688d -4f25 - d673 - 8eac527a9331	6/18/2021	7/17/2021	One-Year commitment for monthly/yea rly billing	8.34	10	Monthly	6/18/2021	6/17/2022	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	

The annual unit price has been prorated for 12 months. Added seats will show up in July because the theather interprotect date falls

Increase seat /w annual term and monthly payment and change of the Catalog Price Product Name: Microsoft 365 Business Standard Order Date: 200618

Term Duration: One Year (P1Y)

Billing Plan: Monthly
Unit Price: 100.08 €

Quantity: 10 seats
Renew: On
Increase seat: 200701 (★ 2 seats)

From 20297-01 Total Quantity: 12 seats
July 2021unit Price: 101.00 €

June 2022Unit Price: 102.00 €

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St. Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/18/2021	Microsoft 365 Business Standard	cycleChar ge	8.34	10	83.4	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	7/18/2021	8/17/2021	One-Month commitment for monthly billing	8.34	10	Monthly	6/18/2021	6/17/2022	78e195aa - 3f9a - 4ae5 - 9ba0 - 4c8696133e5b	
Contoso	7/1/2021	Microsoft 365 Business Standard	addQuant ity	8.34	10	-133.4	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/18/2021	8/17/2021	One-Month commitment for monthly billing	-13.34	10	Monthly	6/18/2021	6/17/2022	8006dec0 -5732 - 4931 -94bd - ab97928731c3	
Contoso	7/1/2021	Microsoft 365 Business Standard	addQuant ity	8.34	12	154.92	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/1/2021	8/17/2021	One-Month commitment for monthly billing	12.91	12	Monthly	6/18/2021	6/17/2022	8006dec0 -5732 - 4931 -94bd - ab97928731c3	

Seat add/remove goes through the wipe & recreate processes. Price hasn't increased in July because of the annual contract.

Legacy scenario 8a: Add or remove seats

Increase seat /w annual term and monthly payment and change of the Catalog Price Product Name: Microsoft 365 Business Standard Order Date: 2021-06-18
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On
Increase seat: 20219014 - 2 seats)
From 2029-01 Total Quantity: 12 seats
July 2021411 Price: 101.00 €
June 2022Unit Price: 102.00 €

June 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Subscription Number	Charge Star Date	t Charge End Date	Billing Cycle	Subscription S Date	Subscription E Date
Contoso	Microsoft 365 Business Standard	Prorate fees when purchase	8.34	10	83.4	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	6/18/2021	7/17/2021	Monthly	6/18/2021	6/17/2022

The annual unit price has been prorated for 12 months.

Increase seat /w annual term and monthly payment and change of the Catalog Price Product Name: Microsoft 365 Business Standard Order Date; 2086-18

Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On
Increase seat: 202701 (+ 2 seats)
From 20297-01 Total Quantity: 12 seats
July 2021Unit Price: 110.00 €
June 2022Unit Price: 1102.00 €
June 2022Unit Price: 1102.00 €



Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number	Channa Chant	Charge End (Billing Cycl	Subscription S Date	ta@obscription Date
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	-8.34	10	-83.4	EUR	7d38057c-688d- 4f25-d673- 8eac527a9333	6/18/2021	7/17/2021	Monthly	6/18/2021	6/17/2022
Contoso	Microsoft 365 Business Standard	Prorate fees wher purchase	8.34	10	83.4	EUR	7d38057c-688d- 4f25-d673- 8eac527a9331	7/18/2021	8/17/2021	Monthly	6/18/2021	6/17/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	-4.84	10	-48.43	EUR	7d38057c-688d- 4f25-d673- 8eac527a9333	7/1/2021	7/17/2021	Monthly	6/18/2021	6/17/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	4.84	12	58.11	EUR	7d38057c-688d- 4f25-d673- 8eac527a9333	7/1/2021	7/17/2021	Monthly	6/18/2021	6/17/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	8.34	12	100.08	EUR	7d38057c-688d- 4f25-d673- 8eac527a9333	7/18/2021	8/17/2021	Monthly	6/18/2021	6/17/2022

Seat add/remove goes through the wipe & recreate processes. Price hasn't increased in July because of the annual contract.

NCE scenario 8b: Add or remove seats

Increase seat /w annual term and monthly payment and change of the Catalog Price Product Name: Microsoft 365 Business Standard Order Date; 2006-18

Term Duration: One Year (P1Y)

Billing Plan: Monthly

Unit Price: 100.08 €

Quantity: 10 seats

Renew: On

Increase seat: 260701 (+ 2 seats)

From 20287-01 Total Quantity: 12 seats

July 2021unt Price: 1102.00 €

June 2022Unit Price: 1102.00 €

June 2022 Recon File

Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantit	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	6/18/2022	Microsoft 365 Business Standard	renew	8.5	12	102	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/18/2022	7/17/2022	One-Year commitment for monthly/yea	8.5	12	Monthly	6/18/2022	6/17/2023	0074fd16 -a230 - 4135 -8927 - 28d31d89a1b2	

The updated unit price is prorated for 12 months during renewal.

Legacy scenario 8b: Add or remove seats

Increase seat /w annual term and monthly payment and change of the Catalog Price Product Name: Microsoft 365 Business Standard Order Date: 2085/8

Term Duration: One Year (P1Y)

Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On
Increase seat: 2007/91 (+ 2 seats)
From 20287-01 Total Quantity: 12 seats
July 2021/Int Price: 101.00 €
June 2022Unit Price: 102.00 €

June 2022 Recon File

Customer N	a Offer Name	Charge Typ	e Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio	n Charge Start	Charge End [Billing Cycl	Subscription S Date	tælebscription Date
Contoso	Microsoft 365 Business Standard	Prorate fees when purchase	8.5	12	102	EUR	7d38057c- 688d -4f25 - d673 -	6/18/2022	7/17/2022	Monthly	6/18/2022	6/17/2023

The updated unit price is prorated for 12 months during renewal.

NCE scenario 9: Add or remove seats

Renew and Decrease seat /w monthly term within and after the first 30 days Product Name: Microsoft 365 Business Standard Order Date: 2021457Term Duration: One Month (P1M)
Billing Plant: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change®):20022 seats)
From 20287-25 Total Quantity: 8 seats
and
Decrease seat (Scheduled Change®:10022 seats)
From 20288-13 Total Quantity: 6 seats
and
Decrease seat (Scheduled Change®:10022 seats)
From 20288-14 Total Quantity: 4 seats
and
Decrease seat (Scheduled Change®:10022 seats)
From 20288-15 Total Quantity: 2 seats

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge Ei Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	:Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/15/2021	Microsoft 365 Business Standard	new	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/15/2021		One-Month commitment for monthly billing	10.08	10		7/15/2021	8/14/2021	78e195aa -3f9a - 4ae5 -9ba0 - 4c8696133e5b	
Contoso	7/25/2021	Microsoft 365 Business Standard	removeQ uantity	10.08	10	-68.2	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One-Month commitment for monthly billing	-6.82	10		7/15/2021	8/14/2021	8006dec0 -5732 - 4931 -94bd - ab97928731c3	
Contoso	7/25/2021	Microsoft 365 Business Standard	removeQ uantity	10.08	8	54.56	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/25/2021	8/14/2021	One-Month commitment for monthly billing	6.82	8		7/15/2021	8/14/2021	8006dec0 -5732 - 4931 -94bd - ab97928731c3	

Seat add/remove goes through the wipe & recreate processes.

Renew and Decrease seat /w monthly term within and after the first 30 days Product Name: Microsoft 365 Business Standard Order Date: 2021-307
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change®7:22022 seats)
From 20207-25 Total Quantity: 8 seats
and
Decrease seat (Scheduled Change®£12022 seats)
From 20208-13 Total Quantity: 6 seats
and
Decrease seat (Scheduled Change®£12022 seats)
From 20208-14 Total Quantity: 4 seats
and
Decrease seat (Scheduled Change®£12022 seats)
From 20208-15 Total Quantity: 2 seats

August 2021 Recon File

Custom Name	Order D	Product Na	Charge Type	Unit Pr	Quanti	Tota	Curren	Subscriptic	Charge St Date	Charge E Date	Term And Billing Cy	l Effectiv Unit Pri	Billable Quantit	Billing yFrequen	Subscript Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	8/13/2021	Microsoft 365 Business Standard	removeQ uantity	10.08	8	-5.2	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One -Month commitment for monthly billing	-0.65	8		8/15/2021	9/14/2021	3ddf5421 - 5a98 - 418a - 8fcd - 6d6865c557eb	
Contoso	8/13/2021	Microsoft 365 Business Standard	removeQ uantity	10.08	6	3.9	EUR	7d38057c - 688d - 4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One -Month commitment for monthly billing	0.65	6		8/15/2021	9/14/2021	3ddf5421 - 5a98 - 418a - 8fcd - 6d6865c557eb	
Contoso	8/14/2021	Microsoft 365 Business Standard	removeQ uantity	10.08	6	-1.92	EUR	7d38057c - 688d - 4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One -Month commitment for monthly billing	-0.32	6		8/15/2021	9/14/2021	a84ca6bc -436b - 4b17 -99ff - e0d9233ca70a	
Contoso	8/14/2021	Microsoft 365 Business Standard	removeQ uantity	10.08	4	1.28	EUR	7d38057c - 688d - 4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One -Month commitment for monthly billing	0.32	4		8/15/2021	9/14/2021	a84ca6bc -436b - 4b17 -99ff - e0d9233ca70a	
Contoso	8/15/2021	Microsoft 365 Business Standard	renew	10.08	4	40.32	EUR	7d38057c - 688d -4f25 - d673 - 8ear 527a9331	8/15/2021	9/14/2021	One -Month commitment for monthly hilling	10.08	4		8/15/2021	9/14/2021	78e195aa -3f9a - 4ae5 -9ba0 - 4c8696133e5b	

Seat removal allowed only with the purchase/renewal.

Renew and Decrease seat /w monthly term within and after the first 30 days Product Name: Microsoft 365 Business Standard Order Date: 2007-15
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change®)*2202*2 seats)
From 20287-25 Total Quantity: 8 seats
and
Decrease seat (Scheduled Change®}*1202*2 seats)
From 20288-13 Total Quantity: 6 seats
and
Decrease seat (Scheduled Change®}*1202*2 seats)
From 20288-14 Total Quantity: 4 seats
and
Decrease seat (Scheduled Change®*1202*2 seats)
From 20288-15 Total Quantity: 2 seats

September 2021 Recon File

Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantit	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	9/15/2021	Microsoft 365 Business Standard	renew	10.08	4	40.32	EUR	7d38057c - 688d -4f25 - d673 -	9/15/2021	10/14/2021	One-Month commitment for monthly		4		9/15/2021	10/14/2021	621f3ce1 - 55a1 - 4da9 - bc8c - cfc5d815347a	

Legacy scenario 9: Add or remove seats

Renew and Decrease seat /w monthly term within and 301tdaybe first Product Name: Microsoft 365 Business Standard Order Date: 2007-15
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change®7:2502€ seats)
From 20207-25 Total Quantity: 8 seats
and
Decrease seat (Scheduled Change®1:20€2 seats)
From 20208-13 Total Quantity: 6 seats and

Decrease seat (Scheduled Change® 120022 seats)

From 20208-14 Total Quantity: 4 seats Decrease seat (Scheduled Change®#120@2 seats)
From 20208-15 Total Quantity: 2 seats

June/July/September 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Charge Start Subscription Number	Charge End [Billing Cycl	e Subscription S Date	t&dubscription Date
					Мо	onthly term n	ot supported.				

NCE scenario 10: Add or remove seats

Renew and Decrease seat /w annual term and monthly payment within and after the first 30 days
Product Name: Microsoft 365 Business Standard
Purchase: 2021-137Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change®7:220EP seats)
From 20287-25 Total Quantity: 8 seats and
Decrease seat (Scheduled Change®#120EP seats)
From 20288-13 Total Quantity: 6 seats
and
Decrease seat (Scheduled Change®#120EP seats)
From 20288-14 Total Quantity: 4 seats and Decrease seat (Scheduled Change®象1200名 seats) From 20208-15 Total Quantity: 2 seats

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge Ei Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Id	Produc Qualifie
Contoso	7/15/2021	Microsoft 365 Business Standard	new	8.34	10	83.4	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One-Year commitment for monthly/yea rly billing	8.34	10	Monthly	7/15/2021	7/14/2022	78e195aa -3f9a - 4ae5 -9ba0 - 4c8696133e5b	
Contoso	7/25/2021	Microsoft 365 Business Standard	removeQ uantity	8.34	10	-56.4	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One-Year commitment for monthly/yea rly billing	-5.64	10	Monthly	7/15/2021	7/14/2022	8006dec0 -5732 - 4931 -94bd - ab97928731c3	
Contoso	7/25/2021	Microsoft 365 Business Standard	removeQ uantity	8.34	8	45.12	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/25/2021	8/14/2021	One-Year commitment for monthly/yea rly billing	5.64	8	Monthly	7/15/2021	7/14/2022	8006dec0 -5732 - 4931 -94bd - ab97928731c3	

The unit price has been prorated for 12 months. Seat add/remove goes through the wipe & recreate processes.

Renew and Decrease seat /w annual term and monthly payment within and after the first 30 days Product Name: Microsoft 365 Business Standard Prochase: 2997-15 Term Duretion: One Year (P1Y) Billing Plans. Monthly Unit Price: 100.08 € Quantity: 10 seats Renew: On

Decrease seat (Scheduled Change®):2202°P seats)
From 2020°7-25 Total Quantity: 8 seats
and
Decrease seat (Scheduled Change®):1202°P seats)
From 2020°0-13 Total Quantity: 6 seats
and
Decrease seat (Scheduled Change®):1202°P seats)
From 2020°0-14 Total Quantity: 4 seats
and
Decrease seat (Scheduled Change®):1202°P seats)
From 2020°0-15 Total Quantity: 2 seats

August 2021 Recon File

Custome Name	Order Da	Product Na	Sharge T	Unit Pri	Quantit	y Total	Currenc	ySubscription	Charge St Date	Charge E Date	Term And Billing Cy		Billable Quantity	Billing Frequenc	Subscripti y Start Date	Subscription Date	Reference Id	Product Qualifie
Contoso	8/13/2021	Microsoft 365 Business Standard	removeQuar tity	8.34	8	-4.24	EUR	7d38057e688d- 4f25-d673- 8eac527a9331	7/15/2021	8/14/2021	One-Year commitment for monthly/yearly billing	-0.53	8	Monthly	7/15/2021	7/14/2022	3ddf54215a98418a 8fcd-6d6865c557eb	
Contoso	8/13/2021	Microsoft 365 Business Standard	removeQuar tity	8.34	6	3.18	EUR	7d38057e688d- 4f25-d673- 8eac527a9331	7/15/2021	8/14/2021	One-Year commitment for monthly/yearly billing	0.53	6	Monthly	7/15/2021	7/14/2022	3ddf54215a98418a 8fcd-6d6865c557eb	
Contoso	8/14/2021	Microsoft 365 Business Standard	removeQuar tity	8.34	6	-1.56	EUR	7d38057e688d- 4f25-d673- 8eac527a9331	7/15/2021	8/14/2021	One-Year commitment for monthly/yearly billing	-0.26	6	Monthly	7/15/2021	7/14/2022	a84ca6be436b- 4b17-99ff- e0d9233ca70a	
Contoso	8/14/2021	Microsoft 365 Business Standard	removeQuar tity	8.34	4	1.04	EUR	7d38057e688d- 4f25-d673- 8eac527a9331	7/15/2021	8/14/2021	One-Year commitment for monthly/yearly billing	0.26	4	Monthly	7/15/2021	7/14/2022	a84ca6be436b- 4b17-99ff- e0d9233ca70a	
Contoso	8/15/2021	Microsoft 365 Business Standard	cycleCharge	8.34	4	33.36	EUR	7d38057e688d- 4f25-d673- 8eac527a9331	8/15/2021	9/14/2021	One-Year commitment for monthly/yearly billing	8.34	4	Monthly	7/15/2021	7/14/2022	78e195ae3f9a-4ae5 9ba0-4c8696133e5b	

Seat removal allowed only within first 30 days of the purchase/renewal.

Renew and Decrease seat /w annual term and monthly payment within 30hdayster the first Product Name: Microsoft 365 Business Standard Purchase: 2007-15
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change®7:22022 seats)
From 20207-25 Total Quantity: 8 seats

and

Decrease seat (Scheduled Change8≱120€2 seats)

From 20208-13 Total Quantity: 6 seats

and

Decrease seat (Scheduled Change®≱12022 seats)

From 20208-14 Total Quantity: 4 seats

and

Decrease seat (Scheduled Change8£12022 seats)

From 20208-15 Total Quantity: 2 seats

September 2021 Recon File

Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge Sta Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	9/15/2021	Microsoft 365 Business Standard	cycleChar ge	8.34	4	33.36	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	9/15/2021	10/14/2021	One-Year commitment for monthly/yea rly billing	8.34	4	Monthly	7/15/2021	7/14/2022	621f3ce1 -55a1 - 4da9 -bc8c- cfc5d815347a	

Legacy scenario 10: Add or remove seats

Renew and Decrease seat /w annual term and monthly payment within and after the first 30 days
Product Name: Microsoft 365 Business Standard
Purchase: 2021-457Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change 97:22022 seats)
From 20207-25 Total Quantity: 8 seats

and and

Decrease seat (Scheduled Change®≇12062 seats)
From 20208-13 Total Quantity: 6 seats
and
Decrease seat (Scheduled Change®≇12002 seats)

Decrease seat (Scheduled Changese 1200€ seats)
From 20208-15 Total Quantity: 2 seats
From 20208-15 Total Quantity: 2 seats

July 2021 Pecon File

					July	2021 K	con rue					
Customer Nar	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Subscriptio Number		t Charge End Date	Billing Cycle	Subscription Si Date	Subscription E Date
Contoso	Microsoft 365 Business Standard	Prorate fees when purchase	8.34	10	83.4	EUR	7d38057c- 688d -4f25- d673 - 8eac527a9331	7/15/2021	8/14/2021	Monthly	7/15/2021	7/14/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	-8.34	10	-83.4	EUR	7d38057c- 688d -4f25 - d673 - 8eac527a9333	7/15/2021	8/14/2021	Monthly	7/15/2021	7/14/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	2.69	10	26.90	EUR	7d38057c- 688d -4f25 - d673 - 8eac527a9333	7/15/2021	7/24/2021	Monthly	7/15/2021	7/14/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	5.64	8	45.12	EUR	7d38057c- 688d-4f25 - d673 - 8eac527a9333	7/25/2021	8/14/2021	Monthly	7/15/2021	7/14/2022

The unit price has been prorated for 12 months. Seat add/remove goes through the wipe & recreate processes.

Renew and Decrease seat /w annual term and monthly payment within and after the first 30 days Product Name: Microsoft 365 Business Standard Purchase: 2007-15

Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change87:22022 seats) From 20207-25 Total Quantity: 8 seats

Decrease seat (Scheduled Change®): 12022 seats)
From 20208-13 Total Quantity: 6 seats

Decrease seat (Scheduled Changes) 12022 seats)
From 20208-14 Total Quantity: 4 seats Decrease seat (Scheduled Changes) 12022 seats)
From 20208-15 Total Quantity: 2 seats

August 2021 Recon File

-8.34 -66.72 7/15/2021 8/14/2021 7/15/2021 7/14/2022 8/13/2021 8/13/2021 7/15/2021 7/14/2022 8/15/2021 9/14/2021 7/15/2021 7/14/2022

Renew and Decrease seat /w annual term and monthly payment within and after the first 30 days Product Name: Microsoft 365 Business Standard Purchase: 2021-15

Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change®)-22022 seats)
From 20287-25 Total Quantity: 8 seats
and
Decrease seat (Scheduled Change®)-12022 seats)
From 20288-13 Total Quantity: 6 seats
and
Decrease seat (Scheduled Change®)-12022 seats)
From 20288-14 Total Quantity: 4 seats
and
Decrease seat (Scheduled Change®)-12022 seats)
From 20288-15 Total Quantity: 2 seats

September 2021 Recon File

Customer N	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number	n Charge Start	Charge End (Billing Cycl	e Subscription S Date	tafruibscription Date
Contoso	Microsoft 365 Business Standard	Prorate fees when purchase	8.34	2	16.68	EUR	7d38057c- 688d -4f25 - d673- 8ear 527a9331	9/15/2021	10/14/2021	Monthly	7/15/2021	7/14/2022

NCE scenario 11: Add or remove seats

Renew and Decrease seat /w annual term and upfront payment within 30hday6ter the first Product Name: Microsoft 365 Business Standard Order Date: 9207-15

Term Duration: One Year (P1Y)

Billing Plan: Annual Unit Price: 100.08 €

Quantity: 10 seats

Renew: On

Decrease seat (Scheduled Change87:22022 seats)
From 20207-25 Total Quantity: 8 seats
and Decrease seat (Scheduled Change® 2002 seats)
From 20208-13 Total Quantity: 6 seats and

Decrease seat (Scheduled Change® 12002 seats)

From 20208-14 Total Quantity: 4 seats and

Decrease seat (Scheduled Change®£12022 seats)
From 20208-15 Total Quantity: 2 seats

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifie
Contoso	7/15/2021	Microsoft 365 Business Standard	new	100.08	10	1000.8	EUR	7d38057c - 688d - 4f25 - d673 - 8eac527a9331	7/15/2021	7/14/2022	One-Year commitment for monthly/yea rly billing	100.08	10		7/15/2021	7/14/2022	78e195aa - 3f9a - 4ae5 - 9ba0 - 4c8696133e5b	
Contoso	7/25/2021	Microsoft 365 Business Standard	removeQ uantity	100.08	10	-973.3	EUR	7d38057c - 688d - 4f25 - d673 - 8eac527a9331	7/15/2021	7/14/2022	One-Year commitment for monthly/yea rly billing	-97.33	10		7/15/2021	7/14/2022	8006dec0 - 5732 - 4931 - 94bd - ab 97928731c3	
Contoso	7/25/2021	Microsoft 365 Business Standard	removeQ uantity	100.08	8	778.64	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/25/2021	7/14/2022	One-Year commitment for monthly/yea	97.33	8		7/15/2021	7/14/2022	8006dec0 - 5732 - 4931 - 94bd - ab 97928731c3	

Seat add/remove goes through the wipe & recreate processes.

Renew and Decrease seat /w annual term and upfront payment within 30hd after the first days
Product Name: Microsoft 365 Business Standard
Order Date: 2607-15
Term Duration: One Year (P1Y)
Billing Plan: Annual
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change87:22022 seats)
From 20207-25 Total Quantity: 8 seats From 20287-25 Total Quantity: 8 seats and Decrease seat (Scheduled Change®: 2002 seats) From 20288-13 Total Quantity: 6 seats and Decrease seat (Scheduled Change®: 2002 seats) From 20288-14 Total Quantity: 4 seats and Decrease seat (Scheduled Change®: 2002 seats) From 20288-14 Total Quantity: 4 seats

August 2021 Recon File

Rene	w: On							Au	gust 2	021 R	econ Fi	le		rease se		duled Ch Quantity	ange812-12-02-2 r: 2 seats	seats)
Custome Name	Order Da	Product Na	dbarge T	Unit Pr	Quanti	y Total	Current	ySubscription	Charge St Id Date	Charge E Date	Term And Billing Cy	ffective le Price	Billable Quantity	Billing Frequenc	Subscripti y Start Date	Srubscription Date	Reference Id	Product Qualifie
Contoso	8/13/2021	Microsoft 365 Business Standard	removeQua tity	100.08	8	-736.96	EUR	7d38057e688d 4f25-d673- 8eac527a9331	7/15/2021	7/14/2022	One-Year commitment for monthly/yearly billing	-92.12	8		7/15/2021	7/14/2022	3ddf54215a98418a 8fcd-6d6865c557eb	
Contoso	8/13/2021	Microsoft 365 Business Standard	removeQua tity	r 100.08	6	552.72	EUR	7d38057e688d- 4f25-d673- 8eac527a9331	7/15/2021	7/14/2022	One-Year commitment for monthly/yearly billing	92.12	6		7/15/2021	7/14/2022	3ddf54215a98418a 8fcd-6d6865c557eb	
Contoso	8/14/2021	Microsoft 365 Business Standard	removeQua tity	100.08	6	-551.1	EUR	7d38057e688d 4f25-d673- 8eac527a9331	7/15/2021	7/14/2022	One-Year commitment for monthly/yearly billing	-91.85	6		7/15/2021	7/14/2022	a84ca6be436b- 4b17-99ff- e0d9233ca70a	
Contoso	8/14/2021	Microsoft 365 Business Standard	removeQua tity	r 100.08	4	367.4	EUR	7d38057e688d- 4f25-d673- 8eac527a9331	7/15/2021	7/14/2022	One-Year commitment for monthly/yearly billing	91.85	4		7/15/2021	7/14/2022	a84ca6be436b- 4b17-99ff- e0d9233ca70a	
Contoso	8/15/2021	Microsoft 365 Business Standard	cycleCharge	100.08	4	366.32	EUR	7d38057e688d 4f25-d673- 8eac527a9331	8/15/2021	7/14/2022	One-Year commitment for monthly/yearly billing	91.58	4		7/15/2021	7/14/2022	78e195ae3f9a-4ae5 9ba0-4c8696133e5t	

Seat removal allowed only within first 30 days of the purchase/renewal.

Renew and Decrease seat /w annual term and upfront payment within and after the first 30 days Product Name: Microsoft 365 Business Standard Order Date: 2027-15

Term Duration: One Year (P1Y)

Billing Plan: Annual
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change®)*2202*2 seats)
From 2020*7-25 Total Quantity: 8 seats
and
Decrease seat (Scheduled Change®*1202*2 seats)
From 20208-13 Total Quantity: 6 seats
and

and Decrease seat (Scheduled Change®#120022 seats)
From 20208-14 Total Quantity: 4 seats

and

Decrease seat (Scheduled Change®≱120€2 seats)

From 20208-15 Total Quantity: 2 seats

September 2021 Recon File

Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total Curre	Subscripti Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantit	Billing Frequen	Subscript Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
							No transa	ctions in S	eptember	because of	upfront	payment					

Legacy scenario 11; Add or remove seats

Renew and Decrease seat /w annual term and upfront payment within and after the first 30 days Product Name: Microsoft 365 Business Standard Order Date: 2007-15
Term Duration: One Year (P1Y)
Billing Plan: Annual
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change9)*-2502*2 seats)
From 20297-25 Total Quantity: 8 seats
and Decrease seat (Scheduled Change8)-12022 seats)
From 20208-13 Total Quantity: 6 seats and

Decrease seat (Scheduled Change®#12002 seats)
From 20208-14 Total Quantity: 4 seats

Decrease seat (Scheduled Change®#1200£2 seats)
From 20208-15 Total Quantity: 2 seats

July 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number	n Charge Start	Charge End (Billing Cycl	Subscription S Date	ta9ttbscription Date
Contoso	Microsoft 365 Business Standard	Prorate fees when purchase	100.08	10	1000.8	EUR	7d38057c- 688d-4f25- d673- 8eac527a9331	7/15/2021	7/14/2022	Annually	7/15/2021	7/14/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	-100.08	10	-1000.8	EUR	7d38057c- 688d -4f25 - d673 - 8eac527a9333	7/15/2021	7/14/2022	Annually	7/15/2021	7/14/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	2.74	10	27.42	EUR	7d38057c- 688d -4f25 - d673 - 8eac527a9333	7/15/2021	7/24/2021	Annually	7/15/2021	7/14/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	97.34	8	778.70	EUR	7d38057c- 688d-4f25 - d673 -	7/25/2021	7/14/2022	Annually	7/15/2021	7/14/2022

Seat add/remove goes through the wipe & recreate processes.

Renew and Decrease seat /w annual term and upfront payment within and after the first 30 days
Product Name: Microsoft 365 Business Standard
Order Date: 2927-15
Term Duration: One Year (P1Y)
Billing Plan: Annual
Unit Price: 100.08 €
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change87:22022 seats)
From 20207-25 Total Quantity: 8 seats
and

Decrease seat (Scheduled Changes) 12022 seats)
From 20208-13 Total Quantity: 6 seats

and

Decrease seat (Scheduled Change®#12002 seats)
From 20208-14 Total Quantity: 4 seats

Decrease seat (Scheduled Change88-12082 seats)
From 20208-15 Total Quantity: 2 seats

August 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number	n Charge Start	Charge End [Billing Cycl	Subscription ! Date	tæntbscription Date
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	-100.08	8	-800.64	EUR	7d 38057c - 688d -4f25- d673- 8eac 527a 9333	7/15/2021	7/14/2022	Annually	8/15/2021	7/14/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	0.27	6	1.65	EUR	7d 38057c - 688d -4f25- d673- 8eac 527a 9333	8/13/2021	8/13/2021	Annually	8/15/2021	7/14/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	0.27	4	1.08	EUR	7d38057c - 688d -4f25- d673- 8eac527a9333	8/14/2021	8/14/2021	Annually	8/15/2021	7/14/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	91.85	2	183.70	EUR	7d38057c - 688d -4f25- d673- 8ear 527a9333	8/15/2021	7/14/2022	Annually	8/15/2021	7/14/2022



No transactions in September because of upfront payment

Suspend subscription scenarios

NCE scenario 12: Suspend subscription



								Ju	ily 202	1 Rec	on File							
Custo Nam	me Order e Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St. Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Conto	so 7/15/2021	Microsoft 365 Business Standard	new	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One-Month commitment for monthly billing		10		7/15/2021	8/14/2021	78e195aa - 3f9a - 4ae5 - 9ba0 - 4c8696133e5b	

Suspension
Product Name: Microsoft 365 Business Standard
Order Date: 2897-15
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: 10.08 €
Cyantity: 10 seats
Renew: Off
Suspension date: 200213

Legacy scenario 12: Suspend subscription



NCE scenario 13: Suspend subscription



July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge Sta Date	Charge E	Term And Billing Cyc	Effectiv Unit Pri	Billable Quantit	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference lo	Product Qualifier
Contoso	7/15/2021	Microsoft 365 Business Standard	new	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One-Month commitment for monthly billing	10.08	10		7/15/2021	8/14/2021	78e195aa - 3f9a - 4ae5 - 9ba0 - 4c8696133e5b	

Suspended subscriptions are not canceled but incur regular charges.

Suspension
Product Name: Microsoft 365 Business Standard
Order Date: 2907-15
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 &
Quantity: 10 seats
Renew: Off
Suspension date: 400214

August 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total Curren	Subscription Id	Charge St Date	Charge Ei Date	Term And Billing Cy	Effectiv Unit Pri	Billable Quantit	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference lo	Product Qualifier
							No 1	ransaction	ns because	the renew	al is OFF						

Legacy scenario 13: Suspend subscription



July 2021 Recon File

									,									
Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term An Billing Cy	d Effectiv	Billable Quantity	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference lo	Product Qualifier
								No t	ransactio	ns because	the renev	val is OFF						

NCE scenario 14: Suspend subscription

Suspension
Product Name: Microsoft 365 Business Standard
Order Date: 20201-15
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 @
Quantity: 10 seats
Renew: Off
Suspension date: 2002-14

July 2021 Recon File

Cu N	stome lame	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Co	entoso	7/15/2021	Microsoft 365 Business Standard	new	8.34	10	83.4	EUR	7d38057c- 688d -4f25 - d673- 8eac527a9331	7/15/2021	8/14/2021	One-Year commitment for monthly/yea	8.34	10	Monthly	7/15/2021	7/14/2022	78e195aa -3f9a - 4ae5 -9ba0 - 4c8696133e5b	

Suspended subscriptions are not canceled but incur regular charges.

Suspension
Product Name: Microsoft 365 Business Standard
Order Date: 2027-15
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 &
Quantity: 10 seats
Renew: Off
Suspension date: 2002-14

August 2021 Recon File

									_									
Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pri	Billable Quantit	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	8/15/2021	Microsoft 365 Business Standard	cycleChar ge	8.34	10	83.4	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	8/15/2021	9/14/2021	One -Year commitment for monthly/yea	8.34	10		7/15/2021	7/14/2022	78e195aa -3f9a - 4ae5 -9ba0 - 4c8696133e5b	

Suspended subscriptions are not canceled but incur regular charges.

Legacy scenario 14: Suspend subscription

Product Name: Microsoft 365 Business Standard Order Date: 2007-15
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats
Renew: Off
Suspension date: 2002-14

July 2021 Recon File

Customer	Na Offer Name	Charge Typ	e Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number		Charge End D	Billing Cycl	Subscription S Date	t&dbscription Date
Contoso	Microsoft 365 Business Standard	Prorate fees when purchase	8.34	10	83.4	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	7/15/2021	8/14/2021	Monthly	7/15/2021	7/14/2022

Suspended subscriptions are not canceled but incur regular charges.

Suspension
Product Name: Microsoft 365 Business Standard
Order Date: 2021-15
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 @
Quantity: 10 seats
Renew: Off
Suspension date: 2022-14

August 2021 Recon File

Customer Na	Offer Name	Charge Type	e Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number	n Charge Start N	Charge End [Billing Cycl	Subscription S Date	ta£nubscription Date
Contoso	Microsoft 365 Business Standard	Prorate fees when purchase	-8.34	10	-83.4	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	7/15/2021	8/14/2021	Monthly	7/15/2021	7/14/2022

Suspended subscriptions are canceled in legacy CSP.

Cancel subscription scenarios

NCE scenario 15: Cancel subscription

Cancelation
Product Name: Microsoft 365 Business Standard
Order Date: 2021-15
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: Off
Cancellation date: -202213

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequent	Subscripti Start Dat	Subscripti e End Date	Reference lo	Product Qualifier
Contoso	7/15/2021	Microsoft 365 Business Standard	new	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One -Month commitment for monthly billing	10.08	10		7/15/2021	8/14/2021	78e195aa -3f9a - 4ae5 -9ba0 - 4c8696133e5b	

Canceled transactions will show up in August because the cancelation date falls into the next cycletifau30schaptaofspranbelexiae refunded on a prorat

Cancelation
Product Name: Microsoft 365 Business Standard
Order Date: 2021;457Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 &
Quantity: 10 Seats
Renew: Off
Cancellation date: -2022;13

August 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantit	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	8/13/2021	Microsoft 365 Business Standard	cancellm mediate	10.08	10	-6.5	EUR	7d38057c- 688d -4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One-Month commitment for monthly billing	-0.65	10		7/15/2021	8/14/2021	78e195aa -3f9a - 4ae5 -9ba0 - 4c8696133e5b	

Subscriptions canceled within 30 days of purchase are refunded on a prorated basis.

NCE scenario 16: Cancel subscription

Cancelation
Product Name: Microsoft 365 Business Standard
Order Date: 2021467Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats
Renew: Off
Cancellation date: 309214

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantit	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/15/2021	Microsoft 365 Business Standard	new	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One-Month commitment for monthly billing		10		7/15/2021	8/14/2021	78e195aa -3f9a - 4ae5 -9ba0 - 4c8696133e5b	

Canceled transactions will show up in August because the cancelation date falls into the next cycletheusticateptscorfspournceled are refunded on a prorate

Cancelation
Product Name: Microsoft 365 Business Standard
Order Date: 2907-15
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 &
Quantity: 10 seats
Renew: Off
Cancellation date: 3008-114

August 2021 Recon File

Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge Sta Date	Charge Ei Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	8/14/2021	Microsoft 365 Business Standard	cancellm mediate	10.08	10	-3.2	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One-Month commitment for monthly hilling	-0.32	10		7/15/2021	8/14/2021	78e195aa -3f9a - 4ae5 -9ba0 - 4c8696133e5b	

Cubacrintians canceled within 20 days of aurobaca are refunded an a provided back

NCE scenario 17: Cancel subscription

Product Name: Microsoft 365 Business Standard Order Date: 2021407Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats
Renew: Off
Cancellation date: -20214

July 2021 Recon File

Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantit	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/15/2021	Microsoft 365 Business Standard	new	8.34	10	83.4	EUR	7d38057c- 688d -4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One-Year commitment for monthly/yea rly billing	8.34	10	Monthly	7/15/2021	7/14/2022	78e195aa - 3f9a - 4ae5 - 9ba0 - 4c8696133e5b	

Canceled transactions will show up in August because the cancelation date falls into the next cycletifau30cdaystoorfspuanebelaadawe refunded on a prorati

Cancelation
Product Name: Microsoft 365 Business Standard
Order Date: 20071-15
Term Duration: One Year
Billing Plan: Monthly
Unit Price: 100.08 ©
Quantity: 10 seats
Renew: Off
Cancellation date: 400214

August 2021 Recon File

Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	8/14/2021	Microsoft 365 Business Standard	cancellm mediate	8.34	10	-2.6	EUR	7d38057c- 688d -4f25 - d673 - 8eac527a9331	7/15/2021	8/14/2021	One-Year commitment for monthly/yea rly billing	-0.26	10		7/15/2021	7/14/2022	78e195aa -3f9a - 4ae5 -9ba0 - 4c8696133e5b	

Subscriptions canceled within 30 days of purchase are refunded on a prorated basis.

Legacy scenario 17: Cancel subscription

Cancelation
Product Name: Microsoft 365 Business Standard
Order Date: 20021-15
Term Duration: One Year
Term Duration: One Year
Unit Price: 100.08 ©
Quantity: 10 seats
Renew: Off
Cancellation date: ------------------------

June/July/August 2021 Recon File

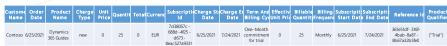
Customer Na	Offer Name	Charge Typ	e Unit Price	Quantity	Sub Total	Currency	Syndication Partner Charge Start Subscription Number	Charge End [Billing Cycle	Subscription S Date	ta©adbscription Date
			Can	celing a subs	cription is no	t a valid opti	on in legacy. The equivaler	nt is suspendi	ng a subscription	on.	

Trial subscription scenarios

NCE scenario 18: Trial subscription

Trial without Scheduled Changes Product Name: Dynamics 365 Guides Order Date: 2009-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On





We have assumed that the trial is valid for a month from the purchase date.

Trial without Scheduled Changes Product Name: Dynamics 365 Guides Order Date: 2024-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On

Auto converted to paid Term Duration: One Month (P1M) Billing Plan: Monthly Quantity: <u>25</u> seats Unit Price: 52.61 €

July 2021 Recon File

Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pri	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti End Date	Reference Id	Product Qualifier
Contoso	7/25/2021	Dynamics 365 Guides	renew	52.16	25	1304	EUR	7d38057c - 688d -4f25 - d673 -	7/25/2021	8/24/2021	One - Month commitment for monthly	52.16	25		7/25/2021	8/24/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	

Auto converted to paid subscription.

Legacy scenario 18: Trial subscription

Trial without Scheduled Changes
Product Name: Dynamics 365 Guides
Order Date: 2008-25
Quantity: 25 seats
Unit Price: 0.00 €
Renew: On

June 2021 Recon File

Customer Na	Offer Name	Charge Typ	e Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptic Number	h Charge Start	Charge End I	Billing Cycl	Subscription S Date	tæntbscription Date
Contoso	Dynamics 365 Guides	Prorate fees when purchase	0	25	0	EUR	7d38057c- 688d-4f25 - d673-	6/18/2021	7/17/2021	Monthly	6/18/2021	7/17/2021

We have assumed that the trial is valid for a month from the purchase date.

Trial without Scheduled Changes Product Name: Dynamics 365 Guides Order Date: 2028-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On

Auto converted to paid Term Duration: One Month (P1M) Billing Plan: Monthly Quantity: 25 seats Unit Price: 52.61 €

July 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Charge Start Subscription Number	Charge End [Billing Cycle	Subscription S Date	taStabscription Date
					No au	teconversion :	from trial to paid.				

NCE scenario 19: Trial subscription

Product Name: Dynamics 365 Guides Order Date: 2028-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On Scheduled Changes
Term Duration: One Month (P1M)
Billing Plan: Monthly
Quantity: 5 seats (decrease of 20 :
Unit Price: 52.61 €

June 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date						Subscripti e End Date	Reference Id	Product Qualifier
Contoso	6/25/2021	Dynamics 365 Guides	new	0	25	0	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	6/25/2021	7/24/2021	One-Month commitment for trial	0	25	6/25/2021	7/24/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	("Trial")
Contoso	6/25/2021	Dynamics 365 Guides	convert	0	25	0	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	6/25/2021	7/24/2021	One-Month commitment for trial	0	25	6/25/2021	7/24/2021	23396992 -9421 - 4db8-95ed - 1f9be843f7d0	["Trial"]
Contoso	6/25/2021	Dynamics 365 Guides	convert	52.16	25	1304	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	6/25/2021	7/24/2021	One-Month commitment for monthly billing	52.16	25	6/25/2021	7/24/2021	23396992 -9421 - 4db8-95ed - 1f9be843f7d0	
Contoso	6/25/2021	Dynamics 365 Guides	removeQ uantity	52.16	25	-1304	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/25/2021	7/24/2021	One-Month commitment for monthly billing	-52.16	25	6/25/2021	7/24/2021	23396992 -9421 - 4db8-95ed - 1f9be843f7d0	
Contoso	6/25/2021	Dynamics 365 Guides	removeQ uantity	52.16	5	260.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/25/2021	7/24/2021	One-Month commitment for monthly billing	52.16	5	6/25/2021	7/24/2021	23396992 -9421 - 4db8-95ed - 1f9be843f7d0	

Trial with conversion Product Name: Dynamics 365 Guides Order Date: 2025-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On Scheduled Changes
Term Duration: One Month (P1M)
Billing Plan: Monthly
Quantity: 5 seats (decrease of 20 si
Unit Price: 52.61 €

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/25/2021	Dynamics 365 Guides	renew	52.16	5	260.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/25/2021	8/24/2021	One -Month commitment for monthly billing	52.16	5		7/25/2021	8/24/2021	361e51df- 316f- 4bab-8a87- 8b67a32b5fe0	

Legacy scenario 19: Trial subscription



Trial with conversion Product Name: Dynamics 365 Guides Order Date: 2025-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On



July 2021 Recon File

Customer Na	Offer Name	Charge Typ	e Unit Price	Quantity	Sub Total	Currency	Syndication Partner Charge Start C Subscription Number	Charge End C	Billing Cycl	a Subscription S Date	tæntbscription Date
					М	onthly term n	ot supported.				

NCE scenario 20: Trial subscription

Trial with conversion Product Name: Dynamics 365 Guides Order Date: 2025-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On Scheduled Changes Term Duration: One Year (P1Y) Billing Plan: Monthly Quantity: 5 seats (decrease of 20 : Unit Price: 526.08 €

June 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date							Subscripti e End Date	Reference Io	Product Qualifier
Contoso	6/25/2021	Dynamics 365 Guides	new	0	25	0	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	6/25/2021	7/24/2021	One-Month commitment for trial	0	25		6/25/2021	7/24/2021	361e51df - 316f- 4bab - 8a87 - 8b67a32b5fe0	["Trial"]
Contoso	6/25/2021	Dynamics 365 Guides	convert	0	25	0	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	6/25/2021	7/24/2021	One-Month commitment for trial	0	25		6/25/2021	7/24/2021	23396992 -9421 - 4db8-95ed - 1f9be843f7d0	["Trial"]
Contoso	6/25/2021	Dynamics 365 Guides	convert	43.84	25	1096	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	6/25/2021	7/24/2021	One-Year commitment for monthly/yea rly billing	43.84	25	Monthly	6/25/2021	6/24/2022	23396992 -9421 - 4db8-95ed - 1f9be843f7d0	
Contoso	6/25/2021	Dynamics 365 Guides	removeQ uantity	43.84	25	-1096	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/25/2021	7/24/2021	One-Year commitment for monthly/yea rly billing	-43.84	25	Monthly	6/25/2021	6/24/2022	23396992 -9421 - 4db8-95ed - 1f9be843f7d0	
Contoso	6/25/2021	Dynamics 365 Guides	removeQ uantity	43.84	5	219.2	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/25/2021	7/24/2021	One-Year commitment for monthly/yea rly billing	43.84	5	Monthly	6/25/2021	6/24/2022	23396992 -9421 - 4db8-95ed - 1f9be843f7d0	

Trial to paid conversions go through the wipe & recreate process process process through the wipe & recreate process p

Trial with conversion Product Name: Dynamics 365 Guides Order Date: 2005-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On Scheduled Changes Term Duration: One Month (P1M Billing Plan: Monthly Quantity: 5 seats (decrease of 20 Unit Price: 52.61 €

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantit	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/25/2021	Dynamics 365 Guides	renew	43.84	5	219.2	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/25/2021	8/24/2021	One-Month commitment for monthly billing	43.84	5	One -Year commitm ent for monthly/y early	7/25/2021	6/24/2022	361e51df- 316f- 4bab-8a87- 8b67a32b5fe0	

Annual unit price has been prorated for 12 months.

Legacy scenario 20: Trial subscription

Product Name: Dynamics 365 Guides Order Date: 2028-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On

Scheduled Changes Term Duration: One Year (P1Y) Billing Plan: Monthly Quantity: 5 seats (decrease of 20 : Unit Price: 526.08 €

June 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number	Charge Start	Charge End [Billing Cycl	e Subscription S Date	tantbscription Date
Contoso	Dynamics 365 Guides	Cycle instance prorate	43.84	25	1096	EUR	7d38057c - 688d -4f25- d673- 8eac527a9331	6/25/2021	7/24/2021	Monthly	6/25/2021	6/24/2022
Contoso	Dynamics 365 Guides	Cycle instance prorate	-43.84	25	-1096	EUR	7d38057c - 688d -4f25- d673- 8eac527a9331	6/25/2021	7/24/2021	Monthly	6/25/2021	6/24/2022
Contoso	Dynamics 365 Guides	Cycle instance prorate	43.84	5	219.2	EUR	7d38057c - 688d -4f25- d673- 8eac527a9331	6/25/2021	7/24/2021	Monthly	6/25/2021	6/24/2022

Trial to paid conversions go through the wipe & recreates price has been prorated for 12 months. Seat add/remove goes through the wipe & recreate price has been prorated for 12 months.

Trial with conversion Product Name: Dynamics 365 Guides Order Date: 2028-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On Scheduled Changes Term Duration: One Month (P1M Billing Plan: Monthly Quantity: 5 seats (decrease of 20 Unit Price: 52.61 €

July 2021 Recon File

Custom	er Na Offer Nam	e Charge Typ	e Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptic Number	h Charge Start	Charge End [Billing Cycl	Subscription S Date	tandbscription Date
Conto	SO Dynamics 365 Guides	Prorate fees when purchase	43.84	5	219.2	EUR	7d38057c - 688d -4f25- d673 -	7/25/2021	8/24/2021	Monthly	7/25/2021	6/24/2022

Annual unit price has been prorated for 12 months.

NCE scenario 21: Trial subscription

Trial with conversion Product Name: Dynamics 365 Guides Order Date: 2009-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On Scheduled Changes (88-24)
Term Duration: One Year (P1Y)
Billing Plan: Annual
Quantity: 25 seats
Unit Price: 526.08 €
Scheduled Changes (88-25)
Quantity: 5 seats. (decrease of 20 sea
Scheduled Changes (88-25)
Quantity: 4 seats (total decrease of 2)

June 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effective Unit Price	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	6/25/2021	Dynamics 365 Guides	new	0	25	0	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/25/2021	7/24/2021	One-Month commitment for trial	0	25		6/25/2021	7/24/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	["Trial"]
Contoso	7/24/2021	Dynamics 365 Guides	convert	0	25	0	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/25/2021	7/24/2021	One-Month commitment for trial	0	25		6/25/2021	7/24/2021	23396992 -9421 - 4db8-95ed - 1f9be843f7d0	["Trial"]
Contoso	7/24/2021	Dynamics 365 Guides	convert	526.08	25	13152	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/24/2021	7/23/2022	One-Year commitment for monthly/yea rly billing	526.08	25		7/24/2021	6/23/2022	23396992 -9421 - 4db8-95ed - 1f9be843f7d0	

Trial to paid conversions go through the wipe & recreate processes. The seat removal will occur in the convextdaxel falled asset have extracted by the conversions go through the wipe & recreate processes. The seat removal will occur in the convextdaxel falled asset have been extracted as the conversions go through the wipe & recreate processes. The seat removal will occur in the convextdaxel falled asset have been extracted as the conversion of the convextdaxel falled as the

Trial with conversion Product Name: Dynamics 365 Guides Order Date: 2006-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On

July 2021 Recon File

Scheduled Changes (49824)
Term Duration: One Year (P1Y)
Billing Plan: Annual
Quantity: 25 seats
Unit Price: 526.08 &
Scheduled Changes (49825)
Quantity: 5 seats. (decrease of 20 sea
Scheduled Changes (49826)
Quantity: 4 seats (total decrease of 2

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantit	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/25/2021	Dynamics 365 Guides	removeQ uantity	526.08	25	-12071	EUR	7d38057c - 688d - 4f25 - d673 - 8eac527a9331	6/25/2021	6/24/2022	One-Year commitment for monthly/yea rly billing	-482.84	25		6/25/2021	6/24/2022	361e51df - 316f- 4bab - 8a87 - 8b67a32b5fe0	
Contoso	7/25/2021	Dynamics 365 Guides	removeQ uantity	526.08	5	2414.2	EUR	7d38057c - 688d - 4f25 - d673 - 8eac527a9331	7/25/2021	6/24/2022	One-Year commitment for monthly/yea rly billing	482.84	5		6/25/2021	6/24/2022	361e51df - 316f- 4bab - 8a87 - 8b67a32b5fe0	
Contoso	7/26/2021	Dynamics 365 Guides	removeQ uantity	526.08	5	2406.9 5	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/25/2021	6/24/2022	One-Year commitment for monthly/yea rly billing	-481.39	5		6/25/2021	6/24/2022	2c505562 -6801 - 40fc -916f - 8fc9bb8ad126	
Contoso	7/26/2021	Dynamics 365 Guides	removeQ uantity	526.08	4	1925.56	EUR	7d38057c - 688d - 4f25 - d673 - 8eac527a9331	7/26/2021	6/24/2022	One-Year commitment for monthly/yea rly billing	481.39	4		6/25/2021	6/24/2022	2c505562 -6801 - 40fc -916f - 8fc9bb8ad126	

Seat add/remove goes through the wipe & recreate processes.

Legacy scenario 21: Trial subscription

Trial with conversion Product Name: Dynamics 365 Guides Order Date: 2026-25 Quantity: 25 seats Unit Price: 0.00 € Renew: On Scheduled Changes (8724)
Term Duration: One Year (P1Y)
Billing Plan: Annual
Quantity: 25 seats
Unit Price: 526.08 €
Scheduled Changes (8925)
Quantity: 5 seats. (decrease of 20 sea
Scheduled Changes (8925)
Quantity: 4 seats (total decrease of 2

June 2021 Recon File

Customer Na	Offer Name	Charge Typ	e Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscription		Charge End [Billing Cycl	e Subscription S Date	tæntbscription Date
Contoso	Dynamics 365 Guides	Prorate fees when purchase	0	25	0	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/25/2021	7/24/2021	Monthly	6/25/2021	7/24/2021
Contoso	Dynamics 365 Guides	Prorate fees when purchase	526.08	25	13152	EUR	7d38057c - 688d -4f25- d673 - 8ear 527a 9331	6/25/2021	6/23/2022	Annually	7/24/2021	6/23/2022

Trial with conversion Product Name: Dynamics 365 Guides Order Date: 200625 Quantity: 25 seats Unit Price: 0.00 € Renew: On Scheduled Changes (88-24)
Term Duration: One Year (P1Y)
Billing Plan: Annual
Quantity: 25 seats
Unit Price: 526.08 €
Scheduled Changes (80-25)
Quantity: 5 seats. (decrease of 20 sea
Scheduled Changes (80-25)
Quantity: 4 seats (total decrease of 2

July 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number	h Gharge Start	Charge End [Billing Cycl	Subscription S Date	taSnotbscriptio Date
Contoso	Dynamics 365 Guides	Cycle instance prorate	-526.08	25	-13152	EUR	7d38057c - 688d -4f25- d673- 8eac527a9331	6/25/2021	6/24/2022	Annually	6/25/2021	6/24/2022
Contoso	Dynamics 365 Guides	Cycle instance prorate	43.24	25	1080.99	EUR	7d38057c - 688d -4f25- d673- 8eac527a9331	6/25/2021	7/24/2021	Annually	6/25/2021	6/24/2022
Contoso	Dynamics 365 Guides	Cycle instance prorate	1.44	5	7.21	EUR	7d38057c - 688d -4f25- d673- 8eac527a9331	7/25/2021	7/26/2021	Annually	6/25/2021	6/24/2022
Contoso	Dynamics 365 Guides	Cycle instance prorate	481.39	4	1925.56	EUR	7d38057c - 688d -4f25- d673- 8eac527a9331	7/26/2021	6/24/2022	Annually	6/25/2021	6/24/2022

Seat add/remove goes through the wipe & recreate processes.

Add-on subscription scenarios

NCE scenario 22: Add-on subscription

Addon with quantity not aligned with the base product Base Product: No prerequisites Order Date: 2006-18 Term Duration: One Month (P1M) Billing Plan: Monthly Unit Price: 15 € Quantity: 10 seats Renew: Off

Addon
Product Name: Power Apps Portals login capacity:ra34 unithin)
Order Date: 2908-20
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 531 €
Quantity: 50 seats (Min Licenses)
Renew: On

June 2021 Recon File

Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantit	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference lo	Product Qualifier
Contoso	6/20/2021	Power Apps Portals login capacity add- on Tier 3	new	44.25	50	2212.5	EUR	7d38057c - 688d - 4f25 - d673 - 8eac 527a9331	6/20/2021	7/19/2021	One-Year commitment for monthly/yea rly billing	44.25	50	Monthly	6/20/2021	6/19/2022	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	["AddOn"]

Since the AdDin purchases are not dependent on prerequisites, they're not linked to the base product.shpowezed fibe 12h in printes.i

Legacy scenario 22: Add-on subscription

Addon with quantity not aligned with the base product Base Product: No prerequisites Order Date: 2008-18 Term Duration: One Month (P1M) Billing Plan: Monthly Unit Price: 15 € Quantity: 10 seats Renew: Off

Addon
Product Name: Power Apps Portals login capacitierald unimin)
Order Date: 2008-20
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 531 €
Quantity: 50 seats (Min Licenses)
Renew: On

June 2021 Recon File

•	lustomer Na	Offer Name	Charge Type	e Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number		Charge End (Billing Cycl	e Subscription S Date	taSrotbscription Date
	Contoso	Dynamics 365 Guides	Prorate fees when purchase	44.25	50	2212.5	EUR	7d38057c - 688d -4f25- d673 - 8eac 527a9331	6/20/2021	7/19/2021	Monthly	6/20/2021	6/19/2022

NCE scenario: Add-on subscription

Addon with quantity and Term Duration not aligned with the base product
Base Product: No prerequisites
Order Date: 2021-06-18
Term Duration: One Month
(P1M)
Billing Plan: Monthly
Unit Price: 15 €
Quantity: 10 seats
Renew: Off

Addon
Product Name: Power Apps Portals login capactigrad(unimin)
Order Date: 2900-20
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 531 €
Quantity: 50 seats (Min Licenses)
Renew: On

June 2021 Recon File

Customo	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Io	Product Qualifier
		Power Apps Portals login capacity add- on Tier 3		44.25		2212.5	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/20/2021	6/19/2022	One -Year commitment for monthly/yea	44.25	50	Monthly	6/20/2021	6/19/2022	361e51df- 316f-	["AddOn"]

Since the Add-On purchases are not dependent on prerequisites, they're not linked to the base productor blanked earthe months ice is

Legacy scenario 23: Add-on subscription

Addon with quantity and Term Duration not aligned with the base product

Base Product: No prerequisites
Order Date: 2021-05-18
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: 15 €
Quantity: 10 seats
Renew: Off

Addon
Product Name: Power Apps Portals login capacitiera (unitin)
Order Date: 2020-20
Ferm Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 531 €
Quantity: 50 seats (Min Licenses)
Renew: On

June 2021 Recon File

Customer Na	Offer Name	Charge Typ	e Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number	n Charge Start	Charge End (Billing Cycl	Subscription S Date	ta£nutbscription Date
Contoso	Dynamics 365 Guides	Prorate fees when purchase	44.25	50	2212.5	EUR	7d38057c- 688d -4f25- d673 - 8ear 527a9331	6/20/2021	7/19/2021	Monthly	6/20/2021	6/19/2022

NCE scenario 24: Add-on subscription

Addon with quantity and Term Duration not aligned with the base product

Base Product: No prerequisites
Order Date: 200618
Term Duration: One Month
(P1M)
Billing Plan: Monthly
Unit Price: 15 €
Quantity: 10 seets
Renew: Off

Addon Product Name: Power Apps Portals login capacitiera 24 unithin) Order Date: 2006-20 Term Duration: One Year (P1Y) Billing Plan: Annual Unit Price: 531 € Quantity: 50 seats (Min Licenses) Renew: On

June 2021 Recon File

Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso		Power Apps Portals login capacity add- on Tier 3	new	531	50	26550	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/20/2021	6/19/2022	One -Year commitment for monthly/yea rly hilling	531.00	50		6/20/2021	6/19/2022	361e51df -316f- 4bab-8a87 - 8b67a32b5fe0	["AddOn"]

Since the Add-On purchases are not dependent on prerequisites, they're not linked to the base productive monthsice i

Addon with quantity and Term Duration not aligned with the base product Base Product: No prerequisites Order Date: 2026-18
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: 15 €
Quantity: 10 seats
Renew: Off

Addon
Product Name: Power Apps Portals login capacitiera (unimin)
Order Date: 2000-20
Term Duration: One Year (P1Y)
Billing Plan: Annual
Unit Price: 531 €
Quantity: 50 seats (Min Licenses)
Renew: On

June 2021 Recon File

Cu	istomer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number		Charge End (Billing Cycl	e Subscription S Date	taStabscription Date
	Contoso	Power Apps Portals login capacity add-on Tier 3	Prorate fees when purchase	531	50	26550	EUR	7d38057c- 688d -4f25- d673 - 8eac527a9331	6/20/2021	6/19/2022	Annually	6/20/2021	6/19/2022

NCE scenario 25: Add-on subscription

Addon with Increase seats and Base Product stopped Base Product: No prerequisites Order Date: 2021-05-18 Term Duration: One Month (P1M) Billing Plan: Monthly Unit Price: 15 € Quantity: 10 seats Renew: Off

Addon
Product Name: Power Apps Portals login capacitiera (unimin)
Order Date: 2925-20
Ferm Duration: One Year (P1Y)
Billing Plant: Monthly
Unit Price: 531 €
Quantity: 50 seats (Min Licenses)
Renew: On
Scheduled Changes (8824)
Quantity: 55 seats. (increase of 5 seats)

June 2021 Recon File

Custome	Order	Product	Charge	Unit	Quantit	Total	Currone	Subscription	Charge St	Charge E	Term And	Effectiv	Billable	Billing	Subscripti	Subscripti	Reference Id	Product
Name	Date	Name	Туре	Price	Quantit	Total	Currenc	ld	Date	Date	Billing Cy	Unit Pric	Quantity	Frequen	Start Dat	e End Date	Kelerelice ic	Qualifier
Contoso		Power Apps Portals login capacity add- on Tier 3	new	44.25	50	2212.5	EUR	7d38057c - 688d -4f25 - d673 - 8eac 527a9331	6/20/2021	7/19/2021	One-Year commitment for monthly/yea rly billing	44.25	50	Monthly	6/20/2021	6/19/2022	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	["AddOn"]

Since the Add-On purchases are not dependent on prerequisites, they're not linked to the base productorive working working working the sound of the same productorive working working the sound of the same productorive working working working working working the same productorive working wor

Addon with Increase seats and Base Product stopped Base Product: No prerequisites Order Date: 2021-06-18
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: 15 €
Quantity: 10 seats
Renew: Off

Addon
Product Name: Power Apps Portals login capacityra36 unithin)
Order Date: 2005-20
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 531 €
Quantity: 50 seats (Min Licenses)
Renew: On
Scheduled Changes (2002%)
Quantity: 55 seats. (increase of 5 seats)

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date		Term And Billing Cyc					Subscripti e End Date	Reference Id	Product Qualifier
Contoso		Power Apps Portals login capacity add- on Tier 3	new	44.25	50	2212.5	EUR	7d38057c - 688d - 4f25 - d673 - 8eac527a9331	7/20/2021	8/19/2021	One-Year commitment for monthly/yea rly billing	44.25	50	Monthly	6/20/2021	6/19/2022	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	["AddOn"]
Contoso		Power Apps Portals login capacity add- on Tier 3	add Quant ity	44.25	50	-1927	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/20/2021	8/19/2021	One-Year commitment for monthly/yea rly billing	-38.54	50	Monthly	6/20/2021	6/19/2022	08f9fe3f -37b6- 4685 -bedc- 54bffdd97be3	["AddOn"]
Contoso	7/24/2021	Power Apps Portals login capacity add- on Tier 3	add Quant ity	44.25	55	2119.7	EUR	7d38057c - 688d - 4f25 - d673 - 8eac527a9331	7/24/2021	8/19/2021	One-Year commitment for monthly/yea rly billing	38.54	55	Monthly	6/20/2021	6/19/2022	08f9fe3f -37b6- 4685 -bedc- 54bffdd97be3	["AddOn"]

Since the Adlin purchases are not dependent on prerequisites, they're not linked to the base product. Hopeomoreachecuring prioratilis. Seat add/remove goes through the recreate processes.

Legacy scenario 25: Add-on subscription

Addon with Increase seats and Base Product stopped Base Product: No prerequisites Order Date: 2021-06-18 Term Duration: One Month (P1M) Billing Plan: Monthly Unit Price: 15 € Quantity: 10 seats Renew: Off

Addon
Product Name: Power Apps Portals login capacitiera (uninin)
Order Date: 2004:20
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 531 €
Quantity: 50 seats (Min Licenses)
Renew: On
Scheduled Changes (2002)
Quantity: 55 seats. (increase of 5 seats)

June 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number	n Charge Start	Charge End (Billing Cycl	B Subscription S Date	ta£nubscription Date
Contoso	Power Apps Portals login capacity add-on	Prorate fees when purchase	44.25	50	2212.5	EUR	7d38057c- 688d-4f25- d673-	6/20/2021	7/19/2021	Monthly	6/20/2021	6/19/2022

Addon with Increase seats and Base Product stopped Base Product: No prerequisites Order Date: 2021-06-18 Term Duration: One Month (P1M) Billing Plan: Monthly Unit Price: 15 € Quantity: 10 seats Renew: Off

Addon
Product Name: Power Apps Portals login capacitigra (unitation)
Order Date: 2006-20
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 531 €
Quantity: 50 seats (Min Licenses)
Renew: On
Scheduled Changes (20024)
Quantity: 55 seats. (increase of 5 seats)

July 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number	ո Charge Start	Charge End [Billing Cycl	Subscription Date	Stæmubscriptio Date
Contoso	Power Apps Portals login capacity add-on Tier 3	Prorate fees when purchase	-44.25	50	-2212.5	EUR	7d38057c- 688d -4f25- d673 - 8eac527a9331	6/20/2021	7/19/2021	Monthly	6/20/2021	6/19/2022
Contoso	Power Apps Portals login capacity add-on Tier 3	Prorate fees when purchase	44,25	50	2212.5	EUR	7d38057c- 688d -4f25- d673 - 8eac527a9331	7/20/2021	8/19/2021	Monthly	6/20/2021	6/19/2022
Contoso	Power Apps Portals login capacity add-on Tier 3	Prorate fees when purchase	5.71	50	285.48	EUR	7d38057c- 688d -4f25- d673 - 8eac527a9331	7/20/2021	7/24/2021	Monthly	6/20/2021	6/19/2022
Contoso	Power Apps Portals login capacity add-on	Prorate fees when purchase	38.54	55	2119.70	EUR	7d38057c- 688d-4f25- d673- 8eac527a9331	7/25/2021	8/14/2021	Monthly	6/20/2021	6/19/2022

The unit price is prorated for 12 months. Seat add/remove goes through the wipe & recreate processes.

Upgrade subscription scenarios

NCE scenario 26: Full upgrade subscription

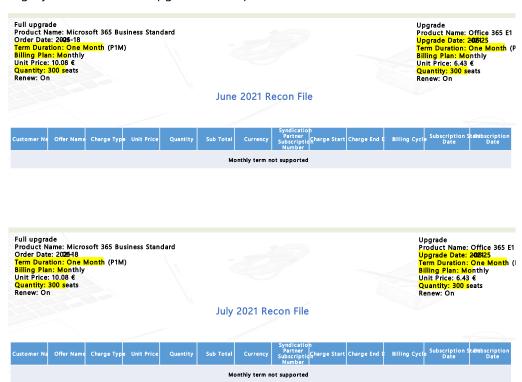


Upgrades don't go through wipe & recreate processes. Instead, we swap the upgraded seats directly wither hope and upgraded subscriptions using "Reference ID" & "Subscription ID" attributes.

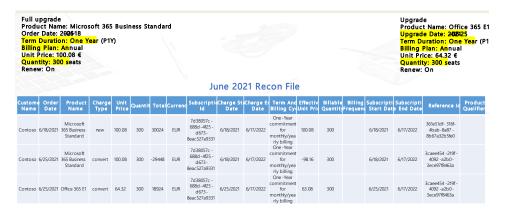


Trial to paid conversions go through the wipe & recreate processes. The seat removal will occur in throwest classes léable dates at hence to cycle.

Legacy scenario 26: Full upgrade subscription



NCE scenario 27: Full upgrade subscription



Upgrades don't go through wipe & recreate processes. Instead, we swap the upgraded seats directly withetheobasandrolidate. biased and upgraded subscriptions using "Reference ID" & "Subscription ID" attributes.

Full upgrade
Product Name: Microsoft 365 Business Standard
Order Date: 2009-18
Term Duration: One Year (P1Y)
Billing Plan: Annual
Unit Price: 100,08 & Unit Price: 100,08 & Unit Price: 45,92 & Unit Price: 45

Legacy scenario 27: Full upgrade subscription

Full upgrade
Product Name: Microsoft 365 Business Standard
Order Date: 2905-18
Term Duration: One Year (P1Y)
Billing Plan: Annual
Unit Price: 100,08 €
Quantity: 300 seats
Renew: On

Upgrade
Product Name: Office 365 E1
Upgrade Date: 206525
Term Duration: One Year (P1
Billing Plan: Annual
Unit Price: 64,32 €
Quantity: 300 seats
Renew: On

June 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndicatio Partner Subscriptio Number		Charge End C	Billing Cycl	Subscription S Date	tærdbscription Date
Contoso	Microsoft 365 Business Standard	Prorate fees when purchase	100.08	300	30024	EUR	7d38057c- 688d -4f25- d673 - 8eac527a9331	6/18/2021	6/17/2022	Annually	6/18/2021	6/17/2022
Contoso	Microsoft 365 Business Standard	Cancel fee	-100.08	300	-30024	EUR	7d38057c - 688d-4f25 - d673- 8eac527a9332	6/18/2021	6/17/2022	Annually	6/18/2021	6/17/2022
Contoso	Microsoft 365 Business Standard	Cycle instance prorate	1.92	300	575.80	EUR	7d38057c- 688d -4f25 - d673 - 8eac527a9333	6/18/2021	6/24/2021	Annually	6/18/2021	6/17/2022
Contoso	Office 365 E1	Cycle instance prorate	64.32	300	19296	EUR	7d38057c- 688d -4f25 - d673 - 8eac527a9333	6/25/2021	6/24/2022	Annually	6/25/2021	6/24/2022

Product Name: Microsoft 365 Business Standard Order Date: 2026-18 Term Duration: One Year (P1Y) Billing Plan: Annual Unit Price: 100.08 € Quantity: 300 seats Renew: On Product Name: Office 365
Upgrade Date: 205/25
Term Duration: One Year (I
Billing Plan: Annual
Unit Price: 64.32 €
Quantity: 300 seats
Renew: On

July 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Subscriptic Charge Start Number	Charge End D	Billing Cycl	e Subscription S Date	StaStubscription Date
					No transac	tion in July be	ecause of upfront payment				

NCE scenario 28: Partial upgrade subscription

Partial upgrade
Product Name: Microsoft 365 Business Standard
Order Date: 208418
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 300 seats
Renew: On

Upgrade
Product Name: Office 365 E1
Upgrade Date: 20525
Term Duration: One Month (I
Billing Plan: Monthly
Unit Price: 6.43 €
Quantity: 100 seats
Renew: On

June 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit	Quantit	Total	Currenc	Subscriptio	Charge St							Subscripti e End Date		Product Qualifier
		Microsoft 365 Business Standard	new	10.08	300	3024	EUR	7d38057c - 688d - 4f25 - d673 - 8eac527a9331	6/18/2021		One -Month commitment for monthly billing		300	rrequen	6/18/2021	7/17/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	Qualifier
Contoso	6/25/2021	Microsoft 365 Business Standard	convert	10.08	100	-772	EUR	7d38057c - 688d - 4f25 - d673 - 8eac527a9331	6/18/2021	7 /17 /2021	One -Month commitment for monthly billing	7 77	100		6/18/2021	7/17/2021	3caee454 -219f - 4092 -a2b0 - 3ece97f8463a	
Contoso	6/25/2021	Office 365 E1	convert	6.43	100	492	EUR	59c3e280- a725 - 495d - c5c1-	6/25/2021	7/17/2021	One -Month commitment for monthly	4.92	100		6/25/2021	7/17/2021	3caee454 -219f - 4092 -a2b0 - 3ece97f8463a	

Upgrades don't go through wipe & recreate processes. Instead, we swap the upgraded seats directly withethycobasendioblobe bisseed and upgraded subscriptions using "Reference ID" & "Subscription ID" attributes.

Partial upgrade
Product Name: Microsoft 365 Business Standard
Order Date: 2008-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 300 seats
Renew: On

Upgrade
Product Name: Office 365 E1
Upgrade Date: 205/25
Term Duration: One Month (
Billing Plan: Monthly
Unit Price: 6.43 €
Quantity: 100 seats
Renew: On

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantit	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/18/2021	Microsoft 365 Business Standard	renew	10.08	200	2016	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/18/2021	8/17/2021	One -Month commitment for monthly billing	10.08	200		6/18/2021	7/17/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	
Contoso	7/18/2021	Office 365 E1	renew	6.43	100	643	EUR	59c3e280- a725 -495d - c5c1- 90ad9913d6fd	7/18/2021	8/17/2021	One-Month commitment for monthly billing	6.43	100		7/18/2021	8/17/2021	3caee454 -219f - 4092 -a2b0 - 3ece97f8463a	

Legacy scenario 28: Partial upgrade subscription



Partial upgrade
Product Name: Microsoft 365 Business Standard
Order Date: 2008-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.98 €
Quantity: 300 seats
Renew: On

Upgrade Product Name: Office 365 E1 Upgrade Date: 200225 Term Duration: One Month (Billing Plan: Monthly Unit Price: 6.43 € Quantity: 100 Seats Renew: On

July 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Subscription Number	Charge End D	Billing Cycle	Subscription S Date	tætbscription Date
					Мо	onthly term n	ot supported.				

NCE scenario 29: Full upgrade subscription

Full upgrade with Term Change
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 é
Quantity: 300 seats
Renew: On

Upgrade Product Name: Office 365 l Upgrade Date: 200725 Term Duration: One Year (F Billing Plan: Monthly Unit Price: 64.32 € Quantity: 300 seats Renew: On

June 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Produc Qualifie
Contoso	6/18/2021	Microsoft 365 Business Standard	new	10.08	300	3024	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/18/2021	7/17/2021	One -Month commitment for monthly billing	10.08	300		6/18/2021	7/17/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	
Contoso	6/25/2021	Microsoft 365 Business Standard	convert	10.08	300	-2316	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/18/2021	7/17/2021	One -Month commitment for monthly billing	-7.72	300		6/18/2021	7/17/2021	3caee454 -219f - 4092 -a2b0 - 3ece97f8463a	
Contoso	6/25/2021	Office 365 E1	convert	5.36	300	1230	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	6/25/2021	7/17/2021	One -Year commitment for monthly/yea rly billing	4.1	300	Monthly	6/25/2021	6/24/2022	3caee454 -219f - 4092 -a2b0 - 3ece97f8463a	

Upgrades don't go through wipe & recreate processes. Instead, we swap the upgraded seats directly withethypobasandirolithibs. blaused and upgraded subscriptions using "Reference ID" & "Subscription ID" attributes.

Full upgrade with Term Change
Product Name: Microsoft 363 Business Standard
Order Date: 209618
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10,08 €
Quantity: 300 seats
Renew: On

Upgrade
Product Name: Office 365 □
Upgrade Date: 200125
Term Duration: One Year (F
Billing Plan: Monthly
Unit Price: 64.32 €
Quantity: 300 seats
Renew: On

July 2021 Recon File

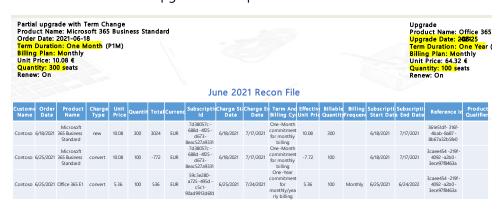
Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Current	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pri	Billable Quantit	Billing Frequenc	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/25/2021	Office 365 E1	cycleChar ge	5.36	300	1608	EUR	7d38057c - 688d -4f25- d673 - 8eac527a9331	7/25/2021	8/24/2021	One-Year commitment for monthly/yea rly billing	5.36	300	Monthly	6/25/2021	6/24/2022	3caee454 -219f - 4092 -a2b0- 3ece97f8463a	

Annualinit price is prorated for 12 months.

Legacy scenario 29: Full upgrade subscription



NCE scenario 30: Partial upgrade subscription



Upgrades don't go through wipe & recreate processes. Instead, we swap the upgraded seats directly withethyobasandrollable blowed and upgraded subscriptions using "Reference ID" & "Subscription ID" attributes.

Partial upgrade with Term Change Product Name: Microsoft 365 Business Standard Order Date: 2008-18 Term Duration: One Month Billing Plan: Monthly Unit Price: 10.08 € Quantity: 300 seats Renew: On Upgrade Product Name: Office 365 Upgrade Date: 200725 Term Duration: One Year (I Billing Plan: Monthly Unit Price: 64.32 € Quantity: 100 seats Renew: On

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/18/2021	Microsoft 365 Business Standard	renew	10.08	200	2016	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/18/2021	8/17/2021	One-Month commitment for monthly billing		200		7/18/2021	8/17/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	
Contoso	7/25/2021	Office 365 E1	cycleChar ge	5.36	100	536	EUR	59c3e280 - a725 - 495d - c5c1- 90ad9913d6fd	7/25/2021	8/24/2021	One-Year commitment for monthly/yea rly billing	5.36	100	Monthly	6/25/2021	6/24/2022	3caee454 -219f- 4092 -a2b0- 3ece97f8463a	

Upgrades don't go through wipe & recreate processes. Instead, we swap the upgraded seats directly wider ylosubzase inniactibeticedeand upgraded subsusing the "Reference ID" & "Subscription ID" attributes.

Legacy scenario 30: Partial upgrade subscription

Partial upgrade with Term Change Product Name: Microsoft 365 Business Standard Order Date: 2021-06-18 Term Duration: One Month Billing Plan: Monthly Unit Price: 10.08 € Quantity: 300 seats Renew: On Upgrade
Product Name: Office 365
Upgrade Date: 200525
Term Duration: One Year (
Billing Plan: Monthly
Unit Price: 64.32 €
Quantity: 100 seats
Renew: On

June 2021 Recon File

Customer Na Offer Nam	e Charge Type Unit Pr	ce Quantity	Sub Total	Currency	Syndication Partner Subscription Number	Charge End (Billing Cycl	Subscription S Date	t&dbscription Date
			м	onthly term n	ot supported.				

Partial upgrade with Term Change Product Name: Microsoft 365 Business Standard Order Date: 2006-18 Term Duration: One Month Term Duration: One Month Billing Plan: Monthly Unit Price: 10.08 € Quantity: 300 seats Renew: On

Upgrade Product Name: Office 365 Upgrade Date: 20525 Term Duration: One Year (I Billing Plan: Monthly Unit Price: 64.32 € Quantity: 100 seats Renew: On

July 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Subscription Number	Charge End (Billing Cycl	Subscription S Date	tantbscription Date
					м	onthly term n	ot supported.				

Term change scenarios

NCE scenario 31: Term change



The state of the s

Term Change
Product Name: Microsoft 365 Business Standard
Purchase: 2906-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats.
Renew: On

Scheduled Changes (2824)
Term Duration: One Year (P1'
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats.

July 2021 Recon File

Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St. Date							Subscripti e End Date	Reference Id	Product Qualifier
Contoso	7/18/2021	Microsoft 365 Business Standard	renew	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	7/18/2021	8/17/2021	One -Month commitment for monthly billing	10.08	10		7/18/2021	8/17/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	
Contoso	7/24/2021	Microsoft 365 Business Standard	convert	10.08	10	-81.2	EUR	7d38057c- 688d -4f25 - d673 - 8eac527a9331	7/18/2021	8/17/2021	One -Month commitment for monthly billing	-8.12	10		7/18/2021	8/17/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	
Contoso	7/24/2021	Microsoft 365 Business Standard	convert	8.34	10	83.4	EUR	7d38057c- 688d -4f25 - d673 - 8eac527a9331	7/24/2021	8/23/2021	One-Year commitment for monthly/yea rly billing	8.34	10	Monthly	7/24/2021	7/23/2022	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	

Term changes wipe out the existing term and create a new term from the order date and extend until the term's entire duration

Legacy scenario 31: Term change



Term Change
Product Name: Microsoft 365 Business Standard
Purchase: 2006-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seats.
Renew: On

Scheduled Changes (2824)
Term Duration: One Year (P1'
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 10 seats.

July 2021 Recon File

Customer Na	Offer Name	Charge Type	Unit Price	Quantity	Sub Total	Currency	Syndication Partner Subscription Number	Charge End D	Billing Cycl	Subscription S Date	Standbscription Date
					М	onthly term n	ot supported.				

NCE scenario 32: Term change

Term Change
Product Name: Microsoft 365 Business Standard
Purchase: 2006-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10.06 e
Quantity: 10 seats.
Renew: On

Scheduled Changes (@™2#)
Term Duration: One Year (P1\
Billing Plan: Annual
Unit Price: 100,08 €
Quantity: 10 seats.

June 2021 Recon File

Custom Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E Date	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantit	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
Contoso	6/18/2021	Microsoft 365 Business Standard	new	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/18/2021	7/17/2021	One-Month commitment for monthly billing	10.08	10		6/18/2021	7/17/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	

Term changes will occur in the next cycle because triggelate falls in the next cycle.

Term Change
Product Name: Microsoft 365 Business Standard
Purchase: 2066-18
Term Duration: One Month
Billing Plan: Monthly
Unit Price: 10,08 6
Quantity: 10 seats.
Renew: On

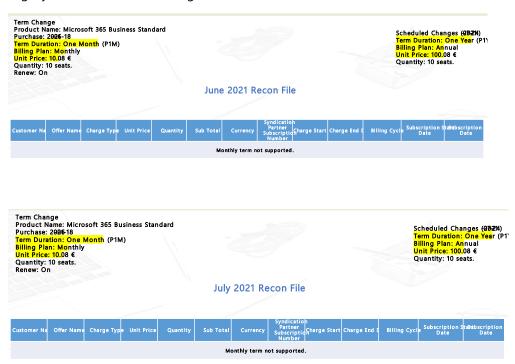
Scheduled Changes (2024)
Term Duration: One Year (P1)
Billing Plan: Annual
Unit Price: 100,08 €
Quantity: 10 seats.

June 2021 Recon File

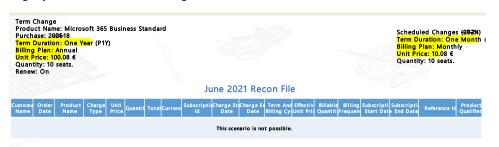
9	Custome Name	Order Date	Product Name	Charge Type	Unit Price	Quantit	Total	Currenc	Subscription Id	Charge St Date	Charge E	Term And Billing Cyc	Effectiv Unit Pric	Billable Quantity	Billing Frequen	Subscripti Start Dat	Subscripti e End Date	Reference Id	Product Qualifier
	Contoso	6/18/2021	Microsoft 365 Business Standard	new	10.08	10	100.8	EUR	7d38057c - 688d -4f25 - d673 - 8eac527a9331	6/18/2021	7/17/2021	One-Month commitment for monthly billing		10		6/18/2021	7/17/2021	361e51df- 316f- 4bab-8a87 - 8b67a32b5fe0	

Term changes will occur in the next cycle becraucientigelater falls in the next cycle.

Legacy scenario 32: Term change



Legacy scenario 3: Term change



Legacy scenario 33: Term change



Trials

New commerce trial offers are unchanged at 25 seats. The key difference with new commerce trial offers is that unless the auto-renew is turned off, trials will auto-renew to paid offers after 30 days.

Support requirements

Partners are required to be the first point of contact for customer support issues directly related to the procurement, license key access/activation, and product media or download fulfillment of products deemed to be Server Subscription offers. Refer to the Microsoft Partner Agreement for full details.

Incentives

Incentives information will be made available after September 1, 2021. You can review the updated FY22 partner incentive guides on the <u>Partner Incentives Portal</u>.

Sandbox

Public availability of the sandbox is available from September 1, 2021. For information on how to gain access to the sandbox and how to use it, review the Sandbox documentation in the collection.

Microsoft 365, Dynamics 365, Power Platform, and Windows 365 products can be purchased through the Partner Center API/SDK. For full and complete details, refer to the collection.

Change log

August 2021

Original publication date