Operating Guide: Microsoft 365, Dynamics 365, Power Platform, and Windows 365 in the new commerce experience in CSP

August 2021

This guide is designed to help Cloud Solution Provider (CSP) partners quickly learn and understand how to transact Microsoft 365, Dynamics 365, Power Platform, and Windows 365 offers in the new commerce experience. These offer types are being added to Microsoft's new commerce platform, with new functionalities, capabilities, and policies that differ from the legacy CSP provisioning platform. You can find additional information in the online Partner Center documentation as Partner Center features and capabilities continue to evolve.

The experiences documented in this guide reflect the planned target for the October general availability (GA) release. Between now and the GA, some details on functionality may shift slightly or change prior to release. We're always improving-your actual in-tool experience might be slightly different.

Review the change log for specific updates made to this document.

## Contents

Vision ..... 5
Policies ..... 5
Available geographies ..... 5
Key feature summary ..... 6
Key feature overview ..... 7
Purchasing comparison chart ..... 9
Agreements ..... 11
Price lists ..... 11
Pricing and offer matrix downloads for new commerce ..... 12
Differences between traditional offer pricing and new commerce ..... 13
Traditional vs new commerce ..... 13
Offers vs product SKUs ..... 13
Offer list matrix ..... 15
Price list preview ..... 16
European regional prices ..... 16
API support ..... 17
Purchasing new commerce in Partner Center ..... 17
Add-ons in new commerce ..... 18
Identifying add-ons ..... 18
Purchasing add-ons ..... 18
Add-on enforcement ..... 20
Important details when purchasing add-ons ..... 20
Review and checkout enhancements ..... 21
Promotion pricing transparency. ..... 21
Telco and pay-as-you-go offers. ..... 21
Important details about overage ..... 23
Promotions in new commerce ..... 24
Discovering promotions ..... 24
Operationalizing promotions ..... 24
Promotions, terms, and renewals ..... 25
Verifying eligibility ..... 25
Promotions and renewals ..... 28
Promotions and upgrades ..... 28
Subscription management features ..... 28
Upgrades ..... 29
Upgrade activity table ..... 29
Partial upgrades ..... 30
Partial upgrades will require a manual offer matrix. ..... 30
Toggle auto-renew and expired states ..... 31
Subscription management chart and subscription management life cyle ..... 32
Cancellation ..... 33
Pause (suspend) service and resume (reactivate) service ..... 34
Decreasing seat count while in the cancellation window ..... 36
Schedule changes ..... 36
Subscription ownership enforcement ..... 39
Microsoft 365 Admin Center Customer Experience ..... 39
Billing, invoicing, and reconciliation (recon) files ..... 41
Billing experience updates ..... 42
Legacy vs modern invoices and recon files ..... 42
Monthly term billing ..... 42
Trials. ..... 82
Support requirements ..... 82
Incentives ..... 82
Sandbox ..... 82
Change log ..... 82
August 2021 ..... 82

## Vision

The new commerce experience was launched in Microsoft's CSP program for Azure plan, Server Subscriptions, and Azure reserved instances in 2019. In 2021, Microsoft will introduce a new set of offers in the new commerce experience for Microsoft 365, Dynamics 365, and Power Platform (and in October, Windows 365). Simultaneously, as part of this launch, an array of new features and functionalities will be introduced to CSP, in response to partner requests and customer needs.

These efforts will result in a more intuitive and streamlined purchase experience for partners, making it easier to meet the diverse needs of customers and reducing the complexity of the overall sales process between partners and their customers. The revisions and additions to policies, functionalities, offers, processes, and billing included in this release have two goals:

1. Introduce a set of new offers, policies and functionalities that will replace the current experience for partners in CSP. In new commerce, customers have a consistent set of policies, agreements, and procedures across all purchase motions, regardless of how the purchase happens-through a partner in breadth (CSP), through a Microsoft seller in Enterprise, or directly in one of Microsoft's commercial marketplaces or online portals.
2. Complete the foundation in new commerce for transforming the way partners sell and customers buy in the cloud, and enable partners to expand their cloud business, offerings, and services in the years ahead.

## Policies

You can find an overview of the policies and new feature updates in the Introduction deck. For full details regarding policy information, see the Microsoft Product Terms.

## Available geographies

On October 14, 2021, Microsoft 365, Dynamics 365, Power Platform, and Windows 365 will be available on Microsoft's new commerce platform in CSP in around 248 countries. Review the list of countries and regions for availability and a timeline for the remaining places.

Note: Seat-based offers in CSP new commerce in the following countries will be released at a later date:

- China: TBD
- Brazil: February 2022
- Canada: Telco products (such as Microsoft 365 Business Voice ) will not be available in Canada.


## Key feature summary

The following table provides a summary of the key features that will be available in the integrated sandbox testing environment on September 1, 2021.

| Partner/Customer delegated admin privilege (DAP) <br> setup | Partial sub upgrade-full feature |
| :--- | :--- |
| One-tier, two-tier models | Partial subscription upgrade via support |
| Side-by-side discovery of current and new experience | Scheduled changes at renewal |
| Discover and purchase Modern (select products) | Suspend or resume (via Support) |
| Manage subscription (auto-renew toggle, add seats, <br> cancel motion) | Free trials (MAC-only presentment) |
| Independent add-ons | Partner currency |
| Billing plans | Price transparency |
| Subscription life cycle management (grace period) | Annual billing plans for multiyear offers |
| Ownership constraints | Suspend or resume (via self-serve) |
| Invoices and recon files | Auto-seat reassignment for full quantity SKU <br> transitions |
| Midterm full quantity SKU upgrades | Free trial (with full presentment) |
| Cancellation policy enforcement: 30 -day block cancel <br> after 30 days (will change at GA to 72 hours) |  |

Some features planned for the general release are not yet available in the integrated sandbox environment and technical preview. These features are currently under development and will be made available soon. This document will be updated once the features are available.

- Price list preview
- European regional customer pricing sheets
- Telco and pay-go offers
- Promotions in new commerce
- Add-on enforcement
- Extension of cancellation window from 24 to 72 hours (with proration)
- Migration capabilities
- Switch billing plans midterm without resetting term
- Midterm conversion enhancements: Midterm free to paid and paid to paid with $2+$ intents (change quantity, SKU, term, billing plan)
- Partial upgrades
- Partial seats with other subscription property changes
- Moving partially to existing subscriptions


## Key feature overview

| New feature or change | Current experience | New commerce experience Impact and benefits |
| :--- | :--- | :--- | :--- |


| Monthly term subscriptions | Only annual-term subscriptions for license-based offers | Subscriptions available on monthly terms at a premium price. Aligned with other purchase motions (self-serve and Enterprise) and how competitors sell. | Option for customers who are hesitant to commit to annual subscription; allows them to pay more for ability to cancel anytime with no further costs. Incentivizes customer commitment. Enables partner to monetize flexibility. |
| :---: | :---: | :---: | :---: |
| Multiyear billing plans | Partners selling multiyear subscriptions must pay monthly or upfront. | Partners can also be billed annually for multiyear subscriptions. | Additional option to accommodate customers' payment preferences. |
| Subscription term options for Windows 365 | Subscriptions available for annual term only | Subscriptions available for monthly term only | Option to try Windows 365 in new commerce with no long-term commitment and reduce seat count if needed |
| Price list integration via API | Not available | Partner APIs provide online monthly pricing lists instead of partner processing lists manually. | Easier automation of offer pricing within partners' sales and billing systems. |
| Reconciliation file upgrades | Partners receive separate recon files once each month for license- and usage-based subscriptions. | All subscriptions are consolidated into one customizable recon file. Estimates of charges accrued during the month are provided and updated hourly. | Increased accounting efficiency and options for partners in customer billing. |
| Subscription ownership enforcement | Customers buy from different partners to aggregate instances of the same SMB offer and buy multiple free trials. | Customer SKU limits are enforced across multiple partner tenants, preventing, for example, a customer from purchasing multiple lower-cost SMB SKUs from different partners. beyond established offer seat limits defined in Microsoft's product terms. | Prevents customers from "gaming" the system and ensures that partners will be able to maximize the revenue from each customer. |
| Suspend or resume subscriptions | To pause subscription, partner must suspend it, and then reorder it if subscription terminates after end of term. Partner billing is paused during suspension. | Partner can suspend and then resume a new commerce subscription at any time without cancellation or termination; partner billing continues during suspension. | Helps partner with dunning; subscription can be paused until customer remits overdue payment. |
| Promotional pricing transparency | No automatic notification for Government and state-owned entity customers when promotional reduced pricing is included in a CSP transaction. | Government and state-owned entity customers receive an email notification from Microsoft with details on the promotional discount and why that pricing was offered in the sale. | Provides price and discount transparency to these customers and supports anticorruption regulations worldwide. Prepares customers to understand this alongside partner pricing. |

Page 8 of 82

Add-ons are purchased only in conjunction with purchases of the add-ons' base SKUs from the along with base SKUs and can
Add-ons sold separately from base offers

Add-ons are listed in the catalog and shopping-cart UI be purchased separately and independently. The customer must already have a prerequisite base subscription (purchased from any source) before buying the associated add-on.

More flexibility and ease of purchasing for partners and customers, along with upsell opportunities for partners.
*Note: The 24 hours (full refund)/30 days (prorated refund) policy in the sandbox testing environment will be in effect until GA in October.

## Purchasing comparison chart

(NCE = new commerce experience)


EMicrosoft
Microsoft Online Services purchasing comparison
COMMERCIAL CUSTOMERS
Updated June 2021
This document helps you to compare how licenses for the Online Services are transacted through the different ways to buy that are available to commercia customers. It pertains to licenses for Windows 10 Enterprise, Office 365, EMS, Microsoft 365, Dynamics 365, and the Power Platform products.

## General

|  | CSP NCE | CSP legacy | Open programs | EA |
| :---: | :---: | :---: | :---: | :---: |
| License type available | - Full User SLs <br> - From SA User SLs for Dynamics 365 | - Full User SLs <br> - From SA User SLs for Dynamics 365 | - Full User SLs | - Full Users SLs <br> - From SA User SLs <br> - Add-on User SLs |
| Add-ons | - Purchased independently of qualifying licenses | - Purchased within context of qualifying licenses | - Purchased independently of qualifying licenses | - Purchased independently of qualifying licenses |
| Cancellation terms | - Full refund within first 24 hours <br> - Prorated refund between days 2 and 30 of term | - No penalties currently enforced for cancellation at any time, and prorated refunds at any time | - N/A | - N/A |
| Subscription suspension | - Suspends the service for the customer <br> - Partner billing continues | - Suspends the service for the customer <br> - Stops billing for the partner | - N/A | - N/A |
| Subscription AutoRenew | - On as a default, can be turned off | - On as a default, cannot be turned off | - N/A | - Within the term of the Enrollment, then on a monthly basis for up to 1 year for eligible services if the Enrollment is not renewed |
| Product use rights | - Limited use rights for certain products | - Limited use rights for certain products | - Full use rights for limited products available | - Full use rights for all products |

## 

## Microsoft

Microsoft Online Services purchasing comparison
COMMERCIAL CUSTOMERS
his document helps you to compare how licenses for the Online Services are transacted through the different ways to buy that are available to commercial customers. It pertains to licenses for Windows 10 Enterprise, Office 365, EMS, Microsoft 365, Dynamics 365, and the Power Platform products.

Making changes

|  | CSP NCE | CSP legacy | Open programs | EA |
| :---: | :---: | :---: | :---: | :---: |
| SKU upgrades | - Partial or full upgrades at midterm <br> - Schedule upgrade with a lower or higher quantity of seats at renewal | - Full upgrade or greater at midterm | - Purchase new licenses | - Via Step-up SKUs |
| Change billing option | - At renewal | - At renewal <br> - Can transfer to a new Subscription with a different billing option | - N/A | - N/A |
| Increase seats in an existing Subscription | - At any time | - At any time | - At any time with blended end-dates | - At any time |
| Decrease seats in an existing <br> Subscription | - At renewal | - At renewal <br> - Midterm, currently with no penalty | - At renewal of the Subscription | - Additional Products: at anniversary <br> - Enterprise Online Services: at anniversary to program minimums |
| Schedule changes (SKU upgrade / downgrade, seat quantity, billing frequency, term) | - Yes | - No | - No | - No |

[^0]
## Trials

|  | CSP NCE | CSP legacy | Open programs | EA |
| :---: | :---: | :---: | :---: | :---: |
| Availability of trials | - Yes, for some products | - Yes, for some products | - No | - No |
| Ability to change seat count or cancel trial | No | - No | - N/A | - N/A |
| Ability to convert trial to paid Subscription during trial | - Yes: with the same seat count <br> - Yes: with a different seat count | - Yes: with the same seat count <br> - No: with a different seat count | - N/A | - N/A |
| Conversion of trial to paid Subscription | - Auto-convert on as a default <br> - Scheduling possible | - Manual conversion only | - N/A | - N/A |
| Availability of trials | - Yes, for some products | - Yes, for some products | - No | - No |
| Ability to change seat count or cancel trial | - No | - No | - N/A | - N/A |

## Agreements

You can find the terms and conditions for partners to transact in the CSP program in the Microsoft Partner Agreement (MPA). Partners should review this agreement to ensure they are operating in compliance within the program.

As for any offer in the CSP program, as a CSP partner you'll need to have your customer accept the Microsoft Cloud Agreement (MCA) in the new commerce experience. If the customer has already accepted the MCA, they do not need to reaccept. Note the following terms included by accepting the MCA:

- Online Services Terms and Conditions
- Microsoft Product Terms
- Online Services Service Level Agreement

Learn more about the Microsoft Partner Agreement for CSP program partners.

## Price lists

The new commerce experience pricing for Microsoft 365, Dynamics 365, Power Platform, and Windows 365 is posted in Partner Center under License-based services on the Pricing and offers page in the Sell section. The new commerce pricing lists will be
labeled to clearly distinguish the new commerce pricing files from the existing licensebased price files.


## Pricing and offer matrix downloads for new commerce

Partners rely on both pricing and offer matrix files for license-based offer information. The price list includes per-market pricing for the products, SKUs, and terms to purchase. This pricing is in the currency of the market where the partner is selling. To get the price lists, partners will need to select the market of the customer. This is different from the traditional pricing files that included all 15 CSP currencies. In new commerce, it's possible to have the same currency but different prices across different markets or countries. The offer matrix includes additional data to supplement the price list, such as prerequisites, conversation paths, and supported markets for all the available product SKUs.

The price list is posted once a month using the standard Partner Center publication cycle of the first of each month. The price list is published in a comma-delimited format allowing partners to download, process, or open in other applications such as Microsoft Excel.

## Differences between traditional offer pricing and new commerce

## Traditional vs new commerce

Price lists include some detailed information about the purchasable products, including important identifiers as well as pricing information or "how much something costs". The offer matrix includes details about "how to purchase" the various product SKUs.
Traditional license-based price lists are centered around the offer with an ID.
There are two main differences between traditional license-based price lists and the new commerce price lists:

1. Traditional license-based price lists are centered around the offer with an ID. New commerce license-based pricing files are based on products and SKUs.
2. Traditional license-based pricing includes all prices for all currencies in one file. New commerce pricing is defined per market. This means that the partner should be aware of pricing in the market that their customer is in to understand the price for a particular product SKU.

## Offers vs product SKUs

Items in the traditional license-based CSP experience are identified as an "offer" with an "offer ID" GUID for each item. New commerce line items are a combination of "product," "SKU," and "term." Purchasing a new commerce offer submits a productid:skuid:availablityid (which resolves to the term being purchased). Availability IDs are internal IDs that partners can find in the catalog APIs.

In the traditional license-based experience, partners purchase an offer. In new commerce, partners purchase a product, a SKU, and a term.

Price list data mapping traditional offers to new commerce product SKUs
Traditional New commerce Comment

| A/C/D/U | Not available | Partners manage monthly changes. |
| :--- | :--- | :--- |
| Valid-From Date | EffectiveStartDate |  |
| Valid To Date | EffectiveEndDate |  |
| Offer Display Name | SkuTitle |  |
| Offer ID | Product:SKU:Availablity (term) |  |
| License Agreement Type | Not available | Commercial only for October 2021 |
| Purchase Unit | UnitOfMeasure |  |
| Secondary License Type | Tags:Addon |  |
| End Customer Type | Not available |  |


| List Price | UnitPrice |  |
| :--- | :--- | :--- |
| ERP Price | ERP Price |  |
| Material | Not available | New identifier for SKU in the offer matrix |

Offer matrix data mapping traditional offers to new commerce product SKUs

| Traditional | New commerce | Comments |
| :--- | :--- | :--- |
| Offer Display Name | SkuTitle |  |
| Durable Offer ID | Product:SKU:Availablity (term) |  |
| Provisioning ID | ProvisioningString |  |
| Offer Type | Not available |  |
| Duration | Price list: Term duration | Found in the price list line items |
| Billing Frequency | Price list: Billing plan | Found in the price list line items |
| Min Seat Count | MinLicenses |  |
| Max Seat Count | MaxLicenses |  |
| Offer Limit | AssetOwnershipLimit |  |
| Offer Limit Scope | AssetOwnershipLimitType |  |
| Depends On | ProductSkuPreRequisites |  |
| Can Convert To | ProductSkuConversion |  |
| Offer URI | Not available |  |
| LearnMoreLink | Not available |  |
| Offer Display Description | Description |  |
| Allowed Countries | AllowedCountries |  |

## New commerce price list data example

| Field | Example | Description |
| :--- | :--- | :--- |
| ProductTitle | Microsoft 365 Business <br> Basic | Title of the product |
| Productld | CFQ7TTCOLH18 | ID of the product |
| Skuld | 001 | ID of the SKU |
| SkuTitle | Microsoft 365 Business <br> Basic | Title of the SKU |
| Publisher | Microsoft Corporation | Company publishing the offer |


| SkuDescription | Best for businesses that <br> need professional email, <br> cloud file storage, and... | Description of the offer |
| :--- | :--- | :--- |
| UnitOfMeasure |  | Currently only for Azure consumption |
| TermDuration | P1Y/P1M | Length of the term |
| BillingPlan | US | How often billing happens |
| Market | USD | Market for the item |
| Currency | Currency for the itme |  |
| UnitPrice | Price per unit (license) |  |
| PricingTierRangeMin |  | If tiered pricing is supported, the minimum range <br> for the price point |
| PricingTierRangeMax | If tiered pricing is supported, the maximum range <br> for the price point |  |
| EffectiveStartDate | $2 / 1 / 20190: 00$ | Start date for the item's price point |
| EffectiveEndDate | $11 / 30 / 999923: 59$ | End date for the item's price point |
| Tags | License;Trial | Miscellaneous tags |
| ERP Price | 60 | Estimated retail price |

## Offer list matrix

The offer list matrix contains purchase information and rules for the product SKUs. It is market agnostic.

## New commerce offer matrix data example

Field
Example
Description

| ProductTitle | Microsoft 365 Business Basic | Title of the product |
| :--- | :--- | :--- |
| Productld | CFQ7TTCOLH18 | ID of the product |
| Skuld | 1 | ID of the SKU |
| SkuTitle | Microsoft 365 Business Basic | Title of the SKU |
| Provisioningld | 3b555118-da6a-4418-894f-7df1e2096870 | System ID defining the <br> provisioned product |
| ProvisioningString | O365_BUSINESS_ESSENTIALS | Friendly key name for <br> provisioned product |
| MinLicenses | 1 | Minimum number of <br> licenses that can be <br> purchased |


| MaxLicenses | 300 | Maximum number of <br> licenses that can be <br> purchased |
| :--- | :--- | :--- |
| AssetOwnershipLimit | 2 | Limit of assets for the <br> given <br> AssetOwnershipLimitType |
| AssetOwnershipLimitType | ConcurrentCount | Type of AssetLimit. Can be <br> lifetime or concurrent |
| ProductSkuPreRequisites |  | List of SKUs that the add- <br> on supports |
| ProductSkuConversion | CFQ7TTCOLDPB/0001,CFQ7TTCOLF8Q/000 | List of SKUs that you can <br> convert to |
| Description | Best for businesses that need <br> professional... | Description of the SKU |
| AllowedCountries | AD;AE;AF;AG;Al;AL;AM;AO... | List of supported markets |

## Price list preview

New commerce supports future pricing. Partners can export and view future pricing for the coming month. Traditional license-based price lists included flags for new offers, deleted offers, changed and unchanged. New commerce pricing files enable partners with the data to track these changes by using the EffectiveStartDate and EffectiveEndDates.

Note: This feature is currently under development and will be made available soon.
New offers will be identified when they are in the future price file but not in the current price file.

Change type

| New | Line items in future pricing not in current monthly pricing |
| :--- | :--- |
| Change | Line items in both current and future, where future pricing is different, identified <br> by updated EffectiveStartDates |
| Deletes | Line item in future with an EffectiveEndDate denoting the end of availability |
| Unchanged | Not in the future pricing file |

## European regional prices

Partners transact in regions that are assigned when they are onboarded. The European region is unique because it supports more than one currency. Partners request pricing based on the customer's market but will be billed in their currency which might be
different from the customer market currency. In a case like this, a partner will get pricing in all supported currencies for the customer market that they request pricing information for. All European market price lists will include pricing in all supported currencies in the European region.

Note: This feature is currently under development and will be made available soon.

## API support

Partners are now able to automate the retrieval of the pricing data. Details on how to use the pricing APIs to retrieve pricing and offer matrix are in the API documentation.

## Purchasing new commerce in Partner Center

Discovering and purchasing new commerce license-based offers is very similar to purchasing offers in the current CSP experience. Partners select Add Subscriptions from the customer's subscriptions list. This takes the partner to the catalog. Under Online Services, new commerce items can be identified by a blue New Commerce Experience tag. New Commerce Experience

Currently, both existing license-based offers and new commerce versions are available to purchase. The following is an example of both existing and new commerce versions of Microsoft 365 E3 side by side.


## Add-ons in new commerce

With add-ons in new commerce, a partner can purchase additional services that complement and add functionality to a previously purchased product. Some examples of these are calling plans, additional disk space, and other features that can be added if the customer has the base offer.

New commerce add-ons include similar concepts to existing license-based add-ons. New commerce add-ons, like existing license-based ones, are hinged on the concept of prerequisites. These are product SKUs that the customer must have for the add-on to function correctly. The prerequisites for an add-on are listed in the catalog APIs for a given SKU and in the Partner Center catalog user experience (UX). Purchasing add-ons requires one or more of the prerequisites to exist on the customer tenant.

The major difference in the purchase of existing license-based add-ons and new commerce ones is in how they are purchased. In the existing license-based experience, the partner applies the add-on to a base offer subscription after that base subscription has been purchased. In new commerce, partners purchase the add-ons from the catalog itself, no longer having a bifurcated purchase experience for base offers and add-ons; both base offers and add-ons are displayed in the catalog in new commerce.

Many of the concepts about how add-ons work, from a services perspective, remain true across the existing and new commerce experiences. Both experiences register and provision the add-on services; there's nothing different about how the provisioning takes place. Also, a single add-on's services can complement more than one base product SKU that the add-on is designed to work with.

## Identifying add-ons

Partners can identify add-ons and get lists of prerequisites by reviewing the SKU details when getting SKUs via the API. Add-ons are also identified in the new commerce license-based price list in the Tags column. The offer matrix includes the list of prerequisites for each add-on product SKU.

Purchasing add-ons
Existing license-based add-ons are only discoverable and purchased by going to the base offer's subscription details page. Once there, the partner selects the requested add-on.

New commerce experience add-ons are discovered and purchased in the catalog itself. Partners can filter the add-ons by selecting from the product type dropdown menu.

Add-on products are also easy to see as they have an information icon (i) next to them, which explains their add-on status and meaning.


Partners can get more details about the required products for an add-on by selecting View compatible base product subscriptions.

## Add products

Azure Online Services Software

Segment: Commercial


|  |  | View SKU list |  |
| :--- | :--- | :--- | :--- |
| Products | Quantity | Action |  |
| Microsoft 365 Business Voice (1) New Commerce Experience |  | $\hat{1}$ |  |

Microsoft 365 Business Voice (without Calling Plan) for US
By Microsoft Corporation - License

This product is an add-on. View compatible base product subscriptios
A cloud-based telephony solution that enables users to make and receive PSTN calls in Microsoft Teams. It includes
a phone system and audio conferencing.
Id: CFQ7TTCOLH03:0007
Show less

The following screen shows that a list of product SKUs that must exist for the partner to purchase a given add-on.


## Add-on enforcement

Partners will see errors when attempting to purchase a new commerce add-on product when the customer does not have any of the prerequisites.

Note: This feature is currently under development and will be made available soon.
Important details when purchasing add-ons
Add-ons are purchased as distinct product SKUs if the customer has a prerequisite subscription. Add-on subscriptions have their own distinct term alignment. Partners who purchase add-ons will notice that the term and associated end date might not be the same as those of the prerequisite. As long as both subscriptions auto-renew to new terms, the prerequisite and add-ons will function properly. If a partner decides to end the prerequisite's term by not auto-renewing, then the add-on should also be updated to not auto-renew at the end of the add-on term if the partner concludes it is no longer needed. Partners converting a product SKU to a higher SKU that already has the add-on services can submit a support request to turn off the add-on.

Future iterations of add-ons are expected to eventually support coterminous end dates to enable partners to align an add-on to the pre-requisite.

## Review and checkout enhancements

The shopping cart experience in new commerce has been enhanced to enable partners to select different terms and billing frequencies for the new commerce purchase. The Review page also enables flexibility for partners to purchase other types of products in the same experience.


Promotion pricing transparency
New commerce purchases align with the recently announced price transparency features. Find out more in the Partner Center announcement.

## Telco and pay-as-you-go offers

Some license-based products include services with allocated calling plans. These calling plans typically come with a per-license allocation for minutes per month, usually 120 per license.

In existing license-based partner scenarios, there's no way to enable service usage beyond the monthly limits. Customers requiring more than 120 minutes need to purchase communication credits (or "comm credits") themselves directly from Microsoft because these credits are not offered in Partner Center.

This limitation has been addressed in new commerce, allowing the partner to enable overage capabilities for services that allow it. Partners can purchase offers that include overage capabilities. These offers are identified in the price list tags column as IncludeOverage. The catalog SKU also includes a property to determine if the SKU supports the overage capability. Partners simply purchase the offers and the system
configures an overage subscription, which is at no additional cost and accrues billing only when the customer's users exceed the allocated monthly calling minutes included with the offer purchased.

Partners can trace overage usage by going to the Azure portal and using the cost management capabilities and features. Partners also have the option at any time to set the overage to None if they want to disable or turn off overage at any time.

Partners can identify which products include overage capabilities by viewing the Partner Center catalog product SKUs.


Partners purchasing products with overage enable the overage by accessing the Manage overage feature on the Manage Subscriptions page. This will enable the partner to activate overage and assign the desired consumption subscription to the overage charges. At any time, the partner can turn off overage by assigning the consumption subscription to None.


Partners can assign overage or disable it using the Manage overage feature on the subscriptions list. This will only be accessible if the partner has subscriptions that enable overage. Monthly overage charges will accrue to the subscription assigned and will be identified in the partner's reconciliation file. Partners can track overage usage via the Azure cost management capabilities in the Azure portal.

Note: This feature is currently under development and will be made available soon.

## Important details about overage

Purchasing a product SKU that enables overage will automatically ensure the partner's customer is set up to accommodate overage. This will include creating a no-cost Azure plan, an associated default Azure subscription, and a subscription specifically for overage consumption. Partners can see and assign whichever subscription they want overage to accrue to under Manage overage.

Overage assignment is determined by the "first in" rule. If a partner purchases E5 with calling plans for a new customer, the partner will have overage assigned to their consumption subscription. If a second partner purchases another copy of E5 with calling plans, the system will respect the first partner's purchase and assignment. Partners can always "manage overage" from the subscriptions page to disable or turn it off by assigning overage to None.

Overage settings are per service per customer. If a customer has the same overage services from different partners, only one overage subscription can be assigned at a time. If overage needs to be changed from one partner to another, the three parties
involved must first agree, and then the existing partner can simply set the overage to None, enabling the other partner to set overage to their subscription.

API support for telco pay-as-you-go includes the following features:

- SKU properties to help the partner identify whether a SKU enables overage.
- A new API to assign overage to an existing subscription or to set overage to None.


## Promotions in new commerce

Microsoft will support promotions in new commerce. These promotions will have varying discount amounts and durations.

Note: This feature is currently under development and will be made available soon.

## Discovering promotions

Partners can discover promotions by visiting the promotions backlog or by calling the getPromotions API. The promotions backlog is a Microsoft list of available promotions, which is updated monthly.

## Operationalizing promotions

Partners can operationalize the promotions by leveraging the getPromotions API. This API returns all the promotions that exist for a given market (customer's country) and segment. The API returns the list of promotions and important information to help the partner understand which promotions are available to customers in different countries.

The getPromotions API includes the following data for a given promotion:

- Duration of the promotion
- The percentage discount for the promotion
- The products and SKUs for which the promotion is available

Promotions are applied by Partner Center when the partner purchases the product SKU for which the promotion is available. Partners will see which promotions are available in the Partner Center catalog user interface in the product SKU details. They can select View promotion details to get more information about the promotion. The ability to view the promotion details can be accessed from the catalog page view SKU details, the review page prior to submitting the purchase, the confirmation after the order is submitted, and the order history page.

Promotions, terms, and renewals
Products purchased for a term with a promotion will lock in that price for the remainder of the purchased term. If a partner purchases an annual term with a promotion, the price will be the UnitPrice multiplied by the percentage discount. This EffectiveUnitPrice holds true until the end of the term. Any additions to seats during this term will be at this EffectiveUnitPrice for the current term.

A subscription renews to the promotion discount price unless the promotion duration has passed, in which case the renewal will revert back to the non-promotion price.

Verifying eligibility
Partners can view whether a customer purchase is eligible for a promotion on the review page in Partner Center prior to purchasing the product. Partners can also call the verifyPromotionEligibility API, passing the customer tenant ID and the promotion ID. This will return as true if the customer is eligible. If the customer isn't eligible, the API will return the conditions that were not met for the promotion to be applicable.





## Promotions and renewals

Promotional discounts, when applied, are for the term of the purchase. Subscriptions with applied promotions will retain the promotional price if the renewal date is in the promotion duration date range. Renewals outside of the promotion duration date range will renew to the non-promotion price (from the price list). Partners can track the renewal status to the price points in the subscription details page and on the getSubscription data renewal instructions.

## Promotions and upgrades

Partners who upgrade from a subscription to another SKU will leave the promotion price behind because the promotion was configured for the SKU that they're leaving when they upgrade to another SKU. Partners who upgrade to a SKU that might have a promotion will not automatically get the promotion price. If they need or want the promotion price for the SKU to which they want to move, they will need to manually purchase the new SKU as a new subscription. In the future, conversions may be better supported when moving to a SKU that has a promotion, but for now promotions are only applied on new subscription purchases and renewals.

## Subscription management features

- Upgrades
- Toggle auto-renew
- Cancellation (Note: The extension of the cancellation window from 24 to 72 hours with proration is currently under development and will be made available soon.)
- Pause (suspend) service and resume (reactivate) service
- Decreasing seat count inside the cancellation window
- Schedule changes
- Subscription ownership enforcement


## Upgrades

In new commerce, seats can also be assigned automatically at upgrade with Enterpriselevel SKUs. New commerce paid-to-paid upgrades allow the customer to immediately upgrade from their current SKU to one with added services. In comparison with legacy, we no longer allow the increase of seats during this upgrade. Instead, the customer can upgrade to the new SKU and then add seats.

This full upgrade is an in-place upgrade, which means the subscription ID remains the same, seat quantity is unchanged, and seats are automatically assigned. However, in the case where the customer has already purchased the destination SKU from another partner or channel across legacy, manual assignment will be needed in new commerce.


Upgrade activity table
The partner can track the status of the upgrade with a timestamp of when the upgrade began, and the original and upgraded SKU names when the upgrade and seat assignment are complete.


## Partial upgrades

Note: This feature is currently under development and will be made available soon.
Partial upgrades will require a manual offer matrix.


- License
reassignment will be manual.
- The original subscription could be over provisioned, and your customer is at risk of being out of compliance until users are reassigned to the new subscription
- The new subscription created will be coterminous with the original subscription



## Toggle auto-renew and expired states

Partners can toggle auto-renewal. This feature allows for easier and more efficient subscription management for larger customers. When auto-renew is toggled on, the subscription will renew into the same subscription, and when auto-renew is off, the subscription will expire at the end of the term. Auto-renew must be turned on when scheduling changes to occur at renewal.

$\rightarrow$ By default, active subscriptions are set to automatically renew when the subscription period expires.
$\rightarrow$ You can optionally choose not to automatically renew the subscription. By turn auto renew off
$\rightarrow$ If auto renew is toggled off the subscription will expire at the end of the term
$\rightarrow \quad$ Expired is new state in comparison to legacy for paid subscription

Subscription management chart and subscription management life cycle The subscription management chart and subscription management life cycle summarize the new states and behaviors.

Subscription state comparison


Subscription lifecycle


## States in API

| API Status | Description |
| :--- | :--- |
| None | Indicates nothing - no status, used as an initializer. |
| Active | Active subscription. |
| Suspended | Suspended subscription. |
| Deleted | Deleted subscription. |
| Expired | Expired subscription. |
| Pending | Pending subscription. |



## Cancellation

Partners can return software and software subscriptions either directly from within Partner Center or by using the Partner Center API without need of assistance from Microsoft. You can find step-by-step instructions and API technical details here.

The cancellation option in new commerce is similar to the Suspend option in the existing CSP experience in that both actions remove customer access to the subscription and stop partner billing for the subscription. However, the Suspend option in the existing experience allows reactivation of the subscription, whereas cancellation in new commerce terminates the subscription.

Currently in new commerce, the partner can cancel with no payment obligation only within first 24 hours after purchase. Cancellation between the first 24 hours and first 30 days results in a prorated refund. After 30 days, no cancellation is available for annual term subscriptions and no prorated refund will be provided if the entire term was paid upfront; the partner is billed in monthly installments each month for the full term if monthly billing was chosen. The partner can also suspend and then resume a subscription at any time without cancellation.

Note: When the new commerce experience for seat-based offers is released to all CSP partners in October, the cancellation policy will change to the first 72 hours from initial purchase or last renewal with prorated refund; no self-serve cancellation will be available after that initial 72 -hour window. If a partner tries to cancel after 72 hours, they will see a message stating, "Your 72-hour cancellation window has closed. We are unable to cancel your subscription." They'll have the option to select Learn more or Okay. The time zone used for proration or cancellation is based on UTC (independent of time zone).

See the Microsoft Partner Agreement for full policy details.

Cancellation


## When can you cancel?

$\rightarrow \quad 72$ hours pro-rated refund
What happens after cancellation?
$\rightarrow \quad$ Customer loses access to the service immediately. Access can't be restored after cancellation
$\rightarrow \quad$ Non recoverable state

Pause (suspend) service and resume (reactivate) service Partners can pause and resume a subscription at any time without a cancellation. However, partner billing continues during suspension.


- When subscription is paused auto renew is turned off and scheduled changes are deleted
- Mid-term changes such as:

SKU conversion, quantity change, auto renew, and scheduled changes are blocked while in a paused state
Paused subscriptions will expire at end of term
$\rightarrow$ When to use this?

- In case of non-payment from customer (dunning scenario) you can use this capability to immediately block customer's access to service by pausing/suspending subscription
$\rightarrow$ What happens after suspension?
- Customers can't sign in or access Microsoft 365 services, files, applications.
- You will be billed during suspension (unlike Legacy) to align with term-commitment policy enforcement
- Recoverablestate (can reactivate/resume)

- When subscription is paused auto renew is turned off and scheduled changes are deleted
- Mid-term changes such as:
- SKU conversion, quantity change, auto renew, and scheduled changes are blocked while in a paused state
- Paused subscriptions will expire at end of term


States in API

| Partner Center API <br> Status | Description |
| :--- | :--- |
| None | Indicates nothing - no status, used as an initializer. |
| Active | Active subscription. |
| Suspended | Pause subscription. |
| Deleted | Deleted/Cancelled subscription. |
| Expired | Expired subscription (new!) |
| Pending | Pending subscription (new!) |

## Decreasing seat count while in the cancellation window

The seat count on a subscription can be increased in the middle of an annual term, with billing adjustments reflected in the next invoice and reconciliation file. But if more than 72 hours have elapsed since the subscription order was placed or renewed, the seat count cannot be decreased until the next cancellation window at renewal. This policy is in line with current market practices for per-user subscription plans. A seat-count decrease within the first 72 hours of a subscription term (after the initial purchase or renewal) can be made via self-service in Partner Center or through the API. You will be refunded the full amount minus prorated amount for the days you used the subscription.
$\rightarrow$ The below messaging is when a seat decrease is attempted outside of the 72 hours cancellation window


## Schedule changes

It's possible to schedule changes to a subscription if the auto-renew toggle has been enabled, the subscription is active, and the SKU is eligible for scheduled upgrades. All scheduled changes are executed at subscription renewal.


What:
$\rightarrow$ Changes will occur at renewal when subscription renews for the next term


Note: By default, Trial will convert to the paid equivalent SKU at the end of the trial period.


You can manage—view, update, or delete—all saved schedule changes view.


Saved scheduled changes are deleted when the following midterm changes are made:

- Auto-renew is turned off.
- Quantity is changed.
- Subscription is canceled.
- SKU is upgraded.
- Trial is converted.

This change will delete scheduled changes
If you make a change before your renewal date, all changes that were scheduled to occur at renewal will be deleted.

## Subscription ownership enforcement

(This section is in the process of being documented.)

## Microsoft 365 Admin Center Customer Experience

(This section is in the process of being documented.)
Review the information on the Microsoft 365 Admin Center Help page to learn more about setting up your customer's account.

Customers can manage user licenses in the Microsoft 365 Admin Center. From the Your products section, select the product name that you want to assign users.


## Select Assign licenses.



Search for users in your organization by name or email address to assign them licenses.



## Billing, invoicing, and reconciliation (recon) files

Reconciliation files, which provide itemized details of your charges, are available for download along with the Invoice PDF. The reconciliation files include customer identifiers and subscription identifiers that you can use for creating customer invoices. For more information about reconciliation files, additional options have been included to accommodate customers' payment preferences. Partners can now be billed annually for multiyear subscriptions as well as monthly or upfront.

You can download your reconciliation files from Partner Center for a detailed, line-item view of each charge in a billing cycle. Line-item details include charges for each customer's subscriptions and detailed events (such as a midterm addition of licenses to a subscription).

Reconciliation files have also been upgraded, and now all subscriptions have been consolidated into one customizable recon file. Estimates of charges accrued during the month are provided and updated hourly.

Review the reconciliation file definitions to see the definition of the field values.

## Billing experience updates


*Billing API updates (invoices, reconciliation \& estimates). No changes in the request parameters, but new attributes are added in the API response.

Legacy vs modern invoices and recon files

|  | Legacy | Azure NCE | M365/ D365 NCE |
| :---: | :---: | :---: | :---: |
| Offers | - M365, D365, Power Platform <br> - Consumption offers, such as Azure (145P) | - Azure plan <br> - Azure reservations <br> - Server subscriptions <br> - Marketplace offers | - M365, D365, Power Platform |
| Invoice date | - Varies based on each partner's CSP account billing date | - By the end of the $8^{\text {th }}$ calendar day (UTC) <br> - Same date across partners | - By the end of the $8^{\text {th }}$ calendar day (UTC) <br> - Same date across partners |
| Billing Period/Cycle | - Varies. (ex) Dec 15 - Jan 14 billing cycle for a partner with Jan 15 invoice date. | - Calendar month $1^{\text {st }}$ to the end of month | - Calendar month $1^{\text {st }}$ to the end of month |
| Invoice files | - One invoice <br> - Partner billing date +3 days (SLA) <br> - Partner currency | - One invoice in partner currency <br> - By the end of the $8^{\text {th }}$ calendar day (UTC) | - One invoice in partner currency <br> - By the end of the $8^{\text {th }}$ calendar day (UTC) |
| Reconciliation files | - One license-based recon file <br> - One usage-based recon file | - One recon file for all modern offers for both open and closed periods | - One recon file for all modern offers for both open and closed periods |
| Daily rated usage files | - Only closed period | - Open (daily unbilled) and Closed (billed per billing cycle) periods <br> - Open period data is wiped out after the invoices are generated | - N/A |

## Monthly term billing

The number of days that are in the monthly term billing depends on the purchase date.
For purchases made on the last day of a month that has 31 days, the subscription will end one day prior to the end of following month.

- For months that have 31 days, the subscription end date will be on the 30th.
- For months that have 30 days, the subscription end date will be on the 29th.
- For the month of February which has 28 days, the subscription end date will be on the 27th in non-leap years. For a leap year, the subscription will end on the 28th.

For purchases made on the second to the last day of a month that has 30 days, the subscription will end one day prior to the end of following month.

- For months that have 31 days, the subscription end date will be on the 29th.
- For months that have 30 days, the subscription end date will be on the 29th.
- For the month of February which has 28 days, the subscription end date will be on the 27th in non-leap years. For a leap year the subscription would end on the 28th.

For any purchase made on any other day of the month, for example, the 10th of the month, the subscription end date will be the 10th.

| Billing term | Purchase date | Subscription start date | Subscription end date | Charge start date | Charge end date | Notes |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly | 1/31/2021 | 1/31/2021 | 2/27/2021 | 1/31/2021 | 2/27/2021 | The year 2021 is not a leap year. February has 28 days. For a leap year, the subscription and charge end dates will change to $2 / 28$. |
| Monthly | 2/28/2021 | 2/28/2021 | 3/27/2021 | 2/28/2021 | 3/27/2021 | The year 2021 is not a leap year. February has 28 days. For a leap year, the subscription and charge start dates will change to 2/29. |
| Monthly | 3/31/2021 | 3/31/2021 | 4/29/2021 | 3/31/2021 | 4/29/2021 |  |
| Monthly | 4/30/2021 | 4/30/2021 | 5/29/2021 | 4/30/2021 | 5/29/2021 |  |
| Monthly | 5/31/2021 | 5/31/2021 | 6/29/2021 | 5/31/2021 | 6/29/2021 |  |
| Monthly | 6/30/2021 | 6/30/2021 | 7/29/2021 | 6/30/2021 | 7/29/2021 |  |
| Monthly | 7/31/2021 | 7/31/2021 | 8/30/2021 | 7/31/2021 | 8/30/2021 |  |
| Monthly | 8/31/2021 | 8/31/2021 | 9/29/2021 | 8/31/2021 | 9/29/2021 |  |
| Monthly | 9/30/2021 | 9/30/2021 | 10/29/2021 | 9/30/2021 | 10/29/2021 |  |
| Monthly | 10/31/2021 | 10/31/2021 | 11/29/2021 | 10/31/2021 | 11/29/2021 |  |
| Monthly | 11/30/2021 | 11/30/2021 | 12/29/2021 | 11/30/2021 | 12/29/2021 |  |
| Monthly | 12/31/2021 | 12/31/2021 | 1/30/2022 | 12/31/2021 | 1/30/2022 |  |


| Monthly | $1 / 30 / 2021$ | $1 / 30 / 2021$ | $2 / 27 / 2021$ | $1 / 30 / 2021$ | $2 / 27 / 2021$ | The year 2021 is <br> not a leap year. |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  | February has 28 <br> days. For a leap <br> year, the <br> subscription and <br> charge end <br> dates will <br> change to 2/28. |  |
| Monthly | $2 / 27 / 2021$ | $2 / 27 / 2021$ | $3 / 26 / 2021$ | $2 / 27 / 2021$ | $3 / 26 / 2021$ | The year 2021 is <br> not a leap year. |
|  |  |  |  |  |  |  |

## Review the following scenarios:

## Usual subscription scenarios

NCE scenario 1: Usual subscription purchase

```
Product Name: Microsoft 365 Business Standard
Purchase Date: 2021-06-18
Term Duration One Month (PIM)
Billing Plan Monthly
OM
Renew. Off
```

June 2021 Recon File

| Custome | $\frac{\text { dide }}{\text { Dite }}$ | Product Nome | $\begin{aligned} & \text { Gare } \\ & \text { Type } \end{aligned}$ | Unt Price | Casily | Tota | Gurnery | $\underset{\text { lition }}{\text { Sition }}$ | $\begin{gathered} \text { Charge start } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Orage End } \\ & \text { Dite } \end{aligned}$ | Tem And | Efective | $\begin{aligned} & \text { Bulatie } \\ & \text { Quartily } \end{aligned}$ | Filing | Sibsaiption Start Date | Stusciption Eind Dite | Refrence id | Product Qurilfier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 8/20 | Microsoft 365 Business Standard | new | 10.08 | 10 | 100.8 | EUR | 7d38057c- $688 \mathrm{~d}-425-$ d673- | 6/18/2021 | 7/17/2021 | One-Month for monthly billing | 10.08 | 10 |  | 6/18/2021 | 7/17/2021 | 361e51df-316f-4bab-8a878b67a3265fe0 |  |

Legacy scenario 1: Usual subscription purchase

Product Name: Microsoft 365 Business Standard
Purchase Date: 20B\#8
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: $10.08 €$
Quantity: 10 seats
Quantity: 10
Renew: Off

June 2021 Recon File


NCE scenario 2: Usual subscription purchase

Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Month (P1M)
Unit Price: $10.08 €$
Quantity: 10 seats
Renew: On


July 2021 Recon File

| $\begin{gathered} \text { Custome } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | Quantif | Total | curren | $\int_{\text {Id }}^{\text {Subscripti }}$ | $\begin{aligned} & \text { Charge St: } \\ & \text { Date } \end{aligned}$ | $\begin{gathered} \text { Charge Ef } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | $\begin{aligned} & \text { Sffectiv } \\ & \text { Unit Pri } \end{aligned}$ | $\begin{array}{\|c\|} \hline \text { Billable } \\ \text { Quantit } \end{array}$ | $\begin{aligned} & \text { Billing } \\ & \text { Frequen } \end{aligned}$ | Subscripti Start Dat | Subscripti e End Date | Reference | Product Qualifier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/18/2021 | $\begin{gathered} \text { Microsoft } \\ 1365 \text { Business } \\ \text { Standard } \end{gathered}$ | renew | 10.08 | 10 | 100.8 | EUR | $\begin{gathered} 7 d 38057 c- \\ 688 d-425- \\ \text { d673- } \\ \text { 8eac527a9331 } \end{gathered}$ | 7/18/2021 | 8/17/2021 | One-Month commitment for monthly billing | 10.08 | 10 |  | 7/18/2021 | 8/17/2021 | 4ae5-9ba04c8696133e5b |  |

Legacy scenario 2: Usual subscription purchase


NCE scenario 3: Usual subscription purchase with price change
Renew and change of the Catalog price
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Month (P1M)
Billing Plan: Monthly
June Unit Price: 10.08
Quantity: 10 seats
Renew: On
July 2021 Unit Price: $11.00 €$


July 2021 Recon File

| $\begin{gathered} \text { Custom } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{aligned} & \text { Charge } \\ & \text { Type } \end{aligned}$ | Unit Price | Quantif | Total | Currend | Subscriptiac <br> Id | $\begin{gathered} \text { Charge st } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E E } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Pr | Billable Quantit | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti Start Dat | Subscripti End Date | Reference | Product Qualifier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/18/2021 | Microsoft 365 Business Standard | renew | 11 | 10 | 110 | EUR | $7 \mathrm{~d} 38057 \mathrm{c}-$ d673- | 7/18/2021 | 8/17/2021 | One-Month commitment | 11 | 10 |  | 7/18/2021 | 8/17/2021 |  |  |

Legacy scenario 3: Usual subscription purchase with price change

```
Renew and change of the Catalog price 
Product Name:Microsoft 365 Business Standard
Order Date: 2021-06-18
Billing Plan: Monthly
June Unit Price: 10.08€
Quantity: 10 seats
l}\begin{array}{l}{\mathrm{ Renew: On }}\\{\mathrm{ July 2021 Unit Price: 11.00 €}}
```

June 2021 Recon File


July 2021 Recon File


## Add or remove seat scenarios

NCE scenario 4: Add or remove seats

```
Renew and Increase seat /w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
M
Billing Plan: Monthly
Unit Price: 10.08€
Quantity:}10\mathrm{ seats
Renew: On :
Increase seat: 202120G+2 seats)
```

June 2021 Recon File

| $\begin{gathered} \text { Custome } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | $\begin{array}{\|} \text { Unit } \\ \text { Price } \end{array}$ | uantif | Tota | curren | $\int_{\text {Subscriptid }}^{\text {ld }}$ | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Pr | Billable Quantit | $\begin{aligned} & \text { Billing } \\ & \text { Frequen } \end{aligned}$ | Subscripti Start Dat | $\begin{aligned} & \text { Subscriptil } \\ & \text { E End Date } \end{aligned}$ | Reference | $\begin{aligned} & \text { Product } \\ & \text { Qualifier } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 6/81/2021 | $\begin{gathered} \text { Microsoft } \\ \text { 365 Business } \\ \text { Standard } \end{gathered}$ | new | 10.08 | 10 | 100.8 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-425- \\ \text { d673- } \\ \text { 8eac527a9331 } \end{gathered}$ | 6/18/2021 | 7/17/2021 | $\begin{aligned} & \text { One-Month } \\ & \text { commitment } \\ & \text { for monthly } \\ & \text { billing } \end{aligned}$ | 10.08 | 10 |  | 6/18/2021 | 7/17/2021 | 361e51df- 316f-4bab-8a878b67a32b5fe0 |  |
| Contoso | 6/20/2021 | $\begin{gathered} \text { Microsoft } \\ 1365 \text { Business } \\ \text { Standard } \end{gathered}$ | addQuant ity | 10.08 | 10 | -94 | EUR | $\begin{gathered} \text { daed } 78057 c- \\ 688 d .425- \\ \text { d673- } \\ \text { 8eac527a9331 } \end{gathered}$ | 6/18/2021 | 7/17/2021 | One-Month commitment for monthly billing | -9.4 | 10 |  | 6/18/2021 | 7/17/2021 | 627f3ce1-55a1- <br> 4da9-bc8ccfc5d815347a |  |
| Contoso | 6/20/2021 | $\begin{aligned} & \text { Microsoft } \\ & 365 \text { Business } \\ & \text { Standard } \end{aligned}$ | $\underset{\text { ity }}{\text { add }}$ | 10.08 | 12 | 112.8 | EUR | 7 d 38057 C -d673Beac527a9331 | 6/20/2021 | 7/17/2021 | One-Month for monthly billing | 9.4 | 12 |  | 6/18/2021 | 7/17/2021 | 621f3ce1-55a1-4da9-bc8ccff5d815347a |  |

Seat add/remove goes through the wipe \& recreate processes.

```
Renew and Increase seat /w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Month (P1M)
Billing Plan: Month
Quantity: 10 seats
Renew: O
Increase seat: 2021206+2 seats)
From 20206-20 Total Quantity: 12 seats
```

July 2021 Recon File

| $\begin{aligned} & \text { Custome } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | $\begin{array}{\|c} \text { charge } \\ \text { Type } \end{array}$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \\ & \hline \end{aligned}$ | Quantif | Tota | Curren | $\begin{gathered} \text { Subscriptid } \\ \text { Id } \end{gathered}$ | Charge st c Date | Charge Ef Date | Term Ang Billing Cy | Effectiv Unit Priq | Billable Quantit | $\begin{array}{\|c\|} \hline \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti <br> Start Date | Subscripti 5 End Date | Reference | Product Qualifie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/18/2021 | $\begin{gathered} \text { Microsoft } \\ 365 \text { Business } \\ \text { Standard } \end{gathered}$ | renew | 10.08 | 12 | 120.96 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c} \\ 688 \mathrm{c}-425- \\ \mathrm{d} 673- \\ \text { 8eac527a3331 } \end{gathered}$ | 7/18/2021 | 8/77/2021 | $\begin{aligned} & \text { One-Month } \\ & \text { commitment } \\ & \text { for monthly } \end{aligned}$ | 10.08 | 12 |  | 7/18/2021 | 8/17/2021 | 78e195aa -3f9a-4ae5-9ba04c8696133e5b |  |

## Legacy scenario 4: Add or remove seats

```
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Mrm Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: 10.08€
Quantity: 10 seats
Renew: On
increa seat: 202120@+2 seats)
```

June/July 2021 Recon File


NCE scenario 5: Add or remove seats
Renew and Increase seat /w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Billing Plan: Month
Unit Price: $10.08 €$
Quantity: 10 seats
Renew: On
Increase seat: $2021187+4$ seats)
From 20207-18 Total Quantity: 14 seats

| $\begin{aligned} & \text { Custome } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | Quanti | Total | Currenc | Subscriptid <br> Id | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { ticharge E } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Pri | $\begin{aligned} & \text { Billable } \\ & \text { Quantit } \end{aligned}$ | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti Start Dat | Subscripti - End Date | Refere | $\begin{aligned} & \text { Product } \\ & \text { Qualifier } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 6/18/2021 | Microsoft 365 Business Standard | new | 10.08 | 10 | 100.8 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-4 \mathrm{f} 25- \\ \mathrm{d} 673- \end{gathered}$ | 6/88/2021 | 7/17/2021 | One-Month commitment for monthly | 10.08 | 10 |  | 6/18/2021 | 7/17/2021 | 361e51df- 316f$4 \mathrm{bab}-8 a 87-$ 8b67a32b5fe0 |  |

Added seats will show up in the next charge cycle because the seat increment date falls in the next cycle

Renew and Increase seat / w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2006-18
Term Duration: One Month (P1M)
Term Duration: One
Billing Plan: Monthly
Unit Price: $10.08 €$
Quantity: 10 seats
Renew: On

From 20207-18 Total Quantity: 14 seats

July 2021 Recon File

| $\begin{aligned} & \text { Custom. } \\ & \text { Name } \end{aligned}$ | $\begin{aligned} & \text { Order } \\ & \text { Date } \end{aligned}$ | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | Unit Price | Quant | Tota | Curren | Sub scriptic | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge Et } \\ \text { Date } \\ \hline \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ |  | Billable Quantit: | Billing requen | Subscripti Start Dat | $\begin{array}{\|l\|} \text { Subscripti } \\ \text { E End Date } \end{array}$ | ere | Produc Qualifie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/18/2021 | Microsoft 365 Business Standard | renew | 10.08 | 10 | 100.8 | EUR | $\begin{gathered} 7 d 38057 \mathrm{c} \\ 688 \mathrm{c}-425- \\ \text { d673-- } \\ \text { 8eac527a9331 } \end{gathered}$ | 7/18/2021 | 8/17/2021 | $\begin{aligned} & \text { One-Month } \\ & \text { commitment } \\ & \text { for minththly } \\ & \text { billing } \end{aligned}$ | 10.08 | 10 |  | 7/18/2021 | 8/77/2021 | 78e195aa -3f9a-4ae5-9ba04 c 8696133 e 5 b |  |
| Contoso | 7/18/2021 | Microsoft 365 Business Standard | $\begin{gathered} \text { addQuant } \\ \text { ity } \end{gathered}$ | 10.08 | 10 | -100.8 | EUR | $\begin{gathered} 7 d 38057 \mathrm{c} \\ 688 \mathrm{c}-425- \\ \text { d673- } \\ \text { 8eac527 } 99331 \end{gathered}$ | 7/18/2021 | 8/77/2021 | $\begin{aligned} & \text { One-Morth } \\ & \text { commitment } \\ & \text { for monthly } \end{aligned}$ | -10.08 | 10 |  | 7/18/2021 | 8/17/2021 | 8006dec 0-5732- <br> 4931-94bdab97928731c3 |  |
| Contoso | 7/18/2021 | $\begin{gathered} \text { Microsoft } \\ \text { 365 Business } \\ \text { Standard } \end{gathered}$ | addQuant ity | 10.08 | 14 | 141.12 | EUR | $\begin{aligned} & 7 d 380577- \\ & 688 d-425- \\ & \text { } 667- \end{aligned}$ | 7/18/2021 | 8/17/2021 | One-Month commitment for monthly for monthly | 10.08 | 14 |  | 7/18/2021 | 8/77/2021 | 8006dec 0-5732-4931-94bdab97928731c3 |  |

Seat add/remove goes through the wipe \& recreate processes.

## Legacy scenario 5: Add or remove seats

```
Renew and Increase seat /w monthly term
    Product Name: Microsoft 365 Business Standard
    Order Date: 2021-06-18
    Term Duration: One Month (P1M)
    Billing Plan: Monthly
    Unit Price: 10.08 f
    Quantity: 10 seats
Renew: On
ncrease seat: 20211%7+4 seats)
From 20207-18 Total Quantity:14 seats
```

June/July 2021 Recon File


## NCE scenario 6: Add or remove seats

```
Renew and Decrease seat /w monthly term
Product Name:Microsoft 365 Business Standard
Product Name: Micros
Term Duration: One Month (P1M
Billing Plan: Monthly
Unit Price: 10.08€
Quantity: 10 seats
Renew: On
Decrease seat (Scheduled Changea%;-R&ZZ seats)
From 20207-18 Total Quantity: }8\mathrm{ seats
```

June 2021 Recon File

| $\begin{gathered} \text { Custome } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{aligned} & \text { Charge } \\ & \text { Type } \end{aligned}$ | Unit Price | Quanti¢ | Total | Curren | $\begin{gathered} \text { Subscriptide } \\ \text { ld } \end{gathered}$ | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \\ & \hline \end{aligned}$ | Effectiv Unit Priq | Billable Quantit | $\begin{aligned} & \text { Billing } \\ & \text { Frequen } \end{aligned}$ | Subscripti Start Dat | Subscripti e End Date | Reference | Produc Qualifie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 6/18/2021 | Microsoft 365 Business Standard | new | 10.08 | 10 | 100.8 | EUR | $\begin{gathered} 7 d 38057 \mathrm{c}- \\ 688 \mathrm{c}-425- \\ \mathrm{d} 673- \\ \text { 8eac52799331 } \end{gathered}$ | 6/18/2021 | 7/17/2021 | One-Month commitment billing | 10.08 | 10 |  | 6/88/2021 | 7/17/2021 | 361e51df- 316f-4bab-8a878b67a32b5fe0 |  |

Renew and Decrease seat /w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Month (P1M)
Unit Price: $10.08 €$
Quantity: 10 seats
Renew: On
Decrease seat (Scheduled Changesp:-2mzR seats)
From 20207-18 Total Quantity: 8 seats

| $\begin{gathered} \text { Custom } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\underset{\text { Thape }}{\text { Charge }}$ | Unit Price | Quantid | Total | Curren | $\underbrace{\text { ld }}_{\text {Subscriptidc }}$ | $\begin{gathered} \text { Charge st } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Pri | Billable <br> Quantit | $\begin{aligned} & \text { Billing } \\ & \text { Frequen } \end{aligned}$ | $\begin{array}{\|l\|} \text { Subscripti } \\ \text { Start Dat } \end{array}$ | Subscripti e End Date | Reference | Produc Qualifie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/18/2021 | $\begin{gathered} \text { Microsooft } \\ 1365 \text { Business } \\ \text { Standard } \end{gathered}$ | renew | 10.08 | 10 | 100.8 | EUR | $\begin{gathered} \text { 7d38057c- } \\ 688 \mathrm{~d}-425- \\ \text { d67- } \\ \text { 8eac527a9331 } \end{gathered}$ | 7/18/2021 | 8/17/2021 | One-Month for monthly billing | 10.08 | 10 |  | 7/18/2021 | 8/17/2021 | 78e195aa -3f9a-4ae5-9ba04c8696133e5b |  |
| Contoso | 7/18/2021 | $\begin{gathered} \text { Microsoft } \\ 1365 \text { Business } \\ \text { Standard } \end{gathered}$ | removeQ uantity | 10.08 | 10 | -100.8 | EUR | $\begin{gathered} 7 \mathrm{~d} 88057 \mathrm{c} \\ 688 \mathrm{c}-425- \\ \text { d673- } \\ \text { 8eac527a9331 } \end{gathered}$ | 7/18/2021 | 8/17/2021 | One-Month for monthly billing | -10.08 | 10 |  | 7/18/2021 | 8/77/2021 | 8006dec 0-5732-4931-94bdab97928731c3 |  |
| Contoso | 7/18/2021 | $\begin{gathered} \text { Microsoft } \\ 1365 \text { Business } \\ \text { Standard } \end{gathered}$ | removeQ uantity | 10.08 | 8 | 80.64 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{c}-4725- \\ \text { d673-- } \\ \text { 8eac527a9331 } \end{gathered}$ | 7/18/2021 | 8/17/2021 | One-Month for monthly billing | 10.08 | 8 |  | 7/18/2021 | 8/17/2021 | 8006dec0-5732-4931-94bdab97928731c3 |  |

Seat add/remove goes through the wipe \& recreate processes.

## Legacy scenario 6: Add or remove seats

Renew and Decrease seat /w monthly term
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: $10.08 €$
Quantity: 10 seats
Renew: On
Decrease seat (Scheduled Changeer:-288Z seats)
From 20207-4 Total Quantity: 8 seats

June/July 2021 Recon File


## NCE scenario 7: Add or remove seats

```
Increase seat /w annual term & monthly payment
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Billing Plan: Monthly
Unit Price: 100.08 €
Quantity: 100 seats
Quantity:10
Renew: On 
Increase seat: 202120G+ 2 seats)
```

| $\begin{aligned} & \text { Custom } \\ & \text { Name } \end{aligned}$ | $\begin{aligned} & \text { Order } \\ & \text { Date } \end{aligned}$ | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | Quantif | Total | urrend | $\begin{aligned} & \text { Subscriptiq } \\ & \text { ld } \end{aligned}$ | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\text { E Term And } \begin{aligned} & \text { Billing Cy } \end{aligned}$ | $\left\{\begin{array}{l} \text { Effectiv } \\ \text { Unit Pri } \end{array}\right.$ | $\begin{aligned} & \text { Billable } \\ & \text { Quantit } \end{aligned}$ | $\begin{array}{\|l\|} \hline \text { Billing } \\ \text { Frequen } \\ \hline \end{array}$ | Subscripti Start Dat | Subscriptit 3 End Date | Reference | Product Qualifie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 6/18/2021 | $\begin{aligned} & \text { Microsoft } \\ & 1365 \text { Business } \\ & \text { Standard } \end{aligned}$ | new | 8.34 | 10 | 83.4 | EUR | 7d38057c-688d-4f25-d6738eac527a933 | 6/18/2021 | 7/17/2021 |  | 8.34 | 10 | Montly | 6/18/2021 | 6/17/2022 | 361e51df- 316f-4bab-8a878b67a32b5fe0 |  |
| Contoso | 6/20/2021 | $\begin{gathered} \text { Microsoft } \\ 1365 \text { Business } \\ \text { Standard } \end{gathered}$ | $\begin{gathered} \text { addQuant } \\ \text { ity } \end{gathered}$ | 8.34 | 10 | $-77.8$ | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-4 \mathrm{f} 25- \\ \mathrm{d} 673- \end{gathered}$ 8eac527a933 | 6/18/2021 | 7/17/2021 |  | -7.78 | 10 | Morthy | 6/18/2021 | 6/17/2022 | 621f3ce1-55a1-4da9-bc8ccfe5d815347a |  |
| Contoso | 6/20/2021 | Microsoft 365 Business Standard | $\begin{aligned} & \text { addQuant } \\ & \text { ity } \end{aligned}$ | 8.34 | 12 | 93.36 | EUR |  | 6/20/2021 | 7/17/2021 | $\begin{gathered} \text { One-Year } \\ \text { commitment } \\ \text { for } \\ \text { monthy } \\ \text { rivbilina } \\ \text { riling } \end{gathered}$ | 7.78 | 12 | Montly | 6/18/2021 | 6/17/2022 | 621Fce1-55a1-4da9-bc8ccfe5d815347a |  |

The annual unit price has been prorated for 12 months. Seat add/remove goes through the wipe \& recreate processes.

Increase seat /w annual term \& monthly paymen
Product Name: Microsoft 365 Business Standard
Product Name: Microsoft
Order Date: 2021-06-18
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Quantity: 10 seats
Renew: On
Increase seat: $2021206+2$ seats)
From 20206-20 Total Quantity: 12 seats

July 2021 Recon File

| $\begin{aligned} & \text { Custome } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | Unit Price | Quantit | Total | urrer | Subscriptic <br> Id | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{array}{\|l\|} \text { Term And } \\ \text { Billing Cy } \end{array}$ | SUfectivy | Billable Quantit, | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti Start Dat | Subscripti e End Date | Referer | $\begin{aligned} & \text { Product } \\ & \text { Qualifier } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/18/2021 | $\begin{gathered} \text { Microsoft } \\ 1365 \text { Business } \\ \text { Standard } \end{gathered}$ | $\begin{gathered} \text { cycleChar } \\ \text { ge } \end{gathered}$ | 8.34 | 12 | 100.08 | EUR | 7d38057c 688d -425 d6738eac527a933 | 7/18/2021 | 8/17/2021 | $\begin{aligned} & \text { One-Year } \\ & \text { commitment } \\ & \text { for } \\ & \text { monthly/yea } \end{aligned}$ | 8.34 | 12 | Monthly | 6/18/2021 | 6/17/2022 | 78e195aa-3f9a-4ae5-9ba04c8696133e5b |  |

Legacy scenario 7: Add or remove seats


Increase seat /w annual term \& monthly payment
Product Name: Microsoft 365 Business Standard
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: $100.08 €$
Quantity: 10 seats
Renew: O
Increase seat: 202120 $q+2$ seats)


The annual unit price has been prorated for 12 months

## NCE scenario 8a: Add or remove seats

```
Increase seat /w annual term and monthly payment and change of the Catalog Price
Product Name: Microsoft 365 Business Standard
Product Name: Microso
Order Date: 2021-06-18
Billing Plan: Monthly
Unit Price: 100.08€
Quantity: 10 seats
Renew: On
Increase seat: 2021007+2 seats)
From 20207-01 Total Quantity:12 seats
June 2022Unit Price: 102.00 €
```

June 2021 Recon File

| $\begin{gathered} \text { Custome } \\ \text { Name } \end{gathered}$ | $\begin{aligned} & \text { Order } \\ & \text { Date } \end{aligned}$ | Product <br> Name | $\begin{aligned} & \text { Charge } \\ & \text { Type } \end{aligned}$ | Unit Price | Quanti | Tota | rren | $\begin{aligned} & \text { Subscripti } \\ & \text { Id } \end{aligned}$ | $\begin{aligned} & \text { harge st } \\ & \text { Date } \end{aligned}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | Term And Billing Cy | Effectiv <br> Unit Pri | Billable Quantit |  | Subscripti <br> Start Dat | Subscripti <br> 3 End Date | Reference | Product <br> Qualifies |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 6/18/2021 | $\begin{aligned} & \text { Microsoft } \\ & 365 \text { Business } \\ & \text { Standard } \end{aligned}$ | new | 8.34 | 10 | 83.4 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-4225- \\ \mathrm{d} 673- \\ \text { 8eac527a9331 } \end{gathered}$ | 6/18/2021 | 7/17/2021 |  | 8.34 | 10 | Monthly | 6/18/2021 | 6/17/2022 | 361e51df- 316f4 bab-8a878b67a32b5fe0 |  |

The annual unit price has been prorated for 12 months. Added seats will show up in July because the themeriext reymed date falls

```
Increase seat /w annual term and monthly payment and change of the Catalog Price
Product Name: Microsoft 365 Business Standard
Order Date: 2006-18
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Quantity: 10 seats
Renew: On
Renew: On 
From 20207-01 Total Quantity: 12 seats
July 202Nnit Price: 101.00 €
```

| $\begin{aligned} & \text { Custom } \\ & \text { Name } \end{aligned}$ | $\begin{aligned} & \text { Order } \\ & \text { Date } \end{aligned}$ | Product Name | $\begin{aligned} & \text { Charge } \\ & \hline \text { Type } \end{aligned}$ | $\begin{gathered} \text { Unit } \\ \text { Price } \end{gathered}$ | Quantif | Tota | rren | $\left\{\begin{array}{c} \text { Subscriptidc } \\ \text { Id } \end{array}\right.$ | $\begin{gathered} \text { Charge st } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Priq | Billable Quantit | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti Start Dat | subscripti\} e End Date | Reference | Product <br> Qualifier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/18/2021 | $\begin{gathered} \text { Microsoft } \\ \text { 365 Business } \\ \text { Standard } \end{gathered}$ | $\begin{gathered} \text { cycleChar } \\ \text { ge } \end{gathered}$ | 8.34 | 10 | 83.4 | EUR | $\begin{aligned} & 7 \mathrm{~d} 38057 \mathrm{c}- \\ & 688 \mathrm{~d}-4255- \\ & \mathrm{d} 673- \\ & 8 \text { eaca } 5279331 \end{aligned}$ | 7/18/2021 | 8/77/2021 | $\begin{aligned} & \text { One-Month } \\ & \text { commitment } \\ & \text { for mionthly } \\ & \text { billing } \end{aligned}$ | 8.34 | 10 | Monthly | 6/18/2021 | 6/77/2022 | 78e195aa -319a-4ae5-9ba04c8696133e5b |  |
| Contoso | 7/1/2021 | $\begin{aligned} & \text { Microsoft } \\ & \text { 365 Business } \\ & \text { Standard } \end{aligned}$ | $\begin{aligned} & \text { addQuant } \\ & \text { ity } \end{aligned}$ | 8.34 | 10 | -133.4 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-4255- \\ \mathrm{d} 673- \\ \text { 8eac527a9331 } \end{gathered}$ | 6/18/2021 | 8/17/2021 | One-Month for monthly billing | -13.34 | 10 | Monthly | 6/18/2021 | 6/17/2022 | 8006dec 0-5732-4931-94bdab97928731c3 |  |
| Contoso | 7/1/2021 | Microsoft 365 Business Standard | $\begin{aligned} & \text { addQuant } \\ & \text { ity } \end{aligned}$ | 8.34 | 12 | 154.92 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{C}-425- \\ \mathrm{d} 672- \\ \text { 8eac527a9331 } \end{gathered}$ | 7/1/2021 | 8/17/2021 | $\begin{aligned} & \text { One-Month } \\ & \text { commitment } \\ & \text { for monthly } \\ & \text { billing } \end{aligned}$ | 12.91 | 12 | Monthly | 6/81/2021 | 6/77/2022 | 8006dec0-5732-4931-94bdab97928731c3 |  |

Seat add/remove goes through the wipe \& recreate processes. Price hasn't increased in July because of the annual contract

## Legacy scenario 8a: Add or remove seats

```
Increase seat /w annual term and monthly payment and change of the Catalog Price
Product Name: Microsoft 365 Business Standard
Order Date: 2021-06-18
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08€
Quantity: 10 seats
Renew: On
Increase seat: 2021007+2 seats)
From 20207.01 Total Quantity: }12\mathrm{ seats
July 202Unit Price: 101.00 €
June 202zUnit Price: 102.00€
```



The annual unit price has been prorated for 12 months.

```
increase seat /w annual term and monthly payment and change of the Catalog Price
```

Product Name: Microsoft 365 Business Standard
Product Name: Mict
Order Date: $2006-18$
Term Duration: One Year (P1Y)
Term Duration: One
Billing Plan: Monthly
Unit Price: $100.08 €$
Quantity: 10 seats
Renew: On
Increase seat: 2 (MFIO1 (+ 2 seats)
Increase seat: 2 20ry01 ( +2 seats)
From 20207-01 Total Quantity: 12 seats
From 20207-01 Total Quantity:
July 202N Mit Price: $101.00 €$
June 2022Unit Price: $102.00 € \quad$ July 2021 Recon File

| Customer $\mathrm{N}=1$ | Offer Nams | Charge type | Unit Price | Quantity | Sub Total | Currency | $\begin{aligned} & \text { Syndication } \\ & \text { Sparner } \\ & \text { Subsirptici } \\ & \text { Number } \end{aligned}$ | charge Start | Charge End | Billing Cyc | Subscription Date ate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | Microsoft 365 Business Standard | Cycle instance prorate | 8.84 | 10 | -83.4 | EUR | $\begin{gathered} 7 d 38057 e-688 d- \\ 4 f 25-d 673 \\ 8 e a c 527 a 9333 \end{gathered}$ | 6/18/2021 | 717/2021 | Monthly | 6/78/2021 | 6171/2022 |
| Contoso | Microsoft 365 P | rorate fees wher purchase | 8.34 | 10 | 83.4 | EUR | 475 -d673 8eac527a933 | 718/2021 | 8/17/2021 | Monthly | 6/18/2021 | 6/17/2022 |
| Contoso | Microsoft 365 Business Standard | $\begin{aligned} & \text { Cycle instance } \\ & \text { prorate } \end{aligned}$ | 484 | 10 | -48.43 | EUR | 7 d 38057 c -688d-4f25-d673 8eac527a933 | 71/2021 | 717/2021 | Monthly | 6/18/2021 | 6/77/2022 |
| Contoso | Microsoft 365 Business Standard | Cycle instance | 4.84 | 12 | 58.11 | EUR | $7 \mathrm{~d} 38057 \mathrm{c}-688 \mathrm{~d}-$ 4f25-d673 8eac527a933 | 7/7/2021 | 7/17/2021 | Monthly | 6/18/2021 | 6/17/2022 |
| Contoso | Microsoft 365 Business Standard | Cycle instance prorate | 8.34 | 12 | 100.08 | EUR | 7 d 38057 c -688d-4f25-d673 | 7/18/2021 | 8/77/2021 | Monthly | 6/18/2021 | 617/2022 |

Seat add/remove goes through the wipe \& recreate processes. Price hasn't increased in July because of the annual contract.

## NCE scenario 8b: Add or remove seats

```
lol}\begin{array}{l}{\mathrm{ Increase seat /w annual term and monthly payment and change of the Catalog Price}}\\{\mathrm{ Product Name: Microsoft 365 Business Standard }}
Order Date: 2006-18
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08€
Quantity: 10 seats
Renew: On (Increase seat: 202101 (+ 2 seats)
From 20207-01 Total Quantity: 12 seats
July 202Nnit Price: 101.00 €
June 2022 Recon File
```




The updated unit price is prorated for 12 months during renewal.

## Legacy scenario 8b: Add or remove seats

Increase seat /w annual term and monthly payment and change of the Catalog Price
Increase seat/w annual term and mens standard
Product Name: Microsoft 365 Business Stal
Order Date: 2006-18
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: $100.08 €$
Quantity: 10 seats
Renew: On
Increase seat: 2
From 20207-01 Total Quantity: 12 seats
June 2022Unit Price: $102.00 €$

June 2022 Recon File


The updated unit price is prorated for 12 months during renewal

## NCE scenario 9: Add or remove seats



Seat add/remove goes through the wipe \& recreate processes.


Seat removal allowed only withion daref the purchase/renewal.

| Renew and Decrease seat /w monthly term within and after the first 30 days | Decrease seat (Scheduled Change $97=2 B O R E R$ seats) From 20207-25 Total Quantity: 8 seats |
| :---: | :---: |
| Product Name: Microsoft 365 Business Standard | and |
| Order Date: 2007-15 | Decrease seat (Scheduled Changeeser130R2 seats) |
| Term Duration: One Month (P1M) | From 20208-13 Total Quantity: 6 seats and |
| Billing Plan: Monthly | Decrease seat (Scheduled Changee8: 120 R R seats) |
| Unit Price: $10.08 €$ | From 20208-14 Total Quantity: 4 seats |
| Quantity: 10 seats |  |
| Renew. On | Decrease seat (Scheduled Change 8 8:130R2 seats) From 20208-15 Total Quantity: 2 seats |


| September 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Custom Name | $\begin{aligned} & \text { Order } \\ & \text { Date } \end{aligned}$ | Product Name | Charge Type | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | Quantif | Total | urrend | $\begin{gathered} \text { Subscriptid } \\ \text { Id } \end{gathered}$ | $\begin{gathered} \text { iCharge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | Term And Billing Cy | Effectiv Unit Priq | $\begin{aligned} & \text { Billablete } \\ & \text { Quant } \end{aligned}$ | $\begin{array}{\|r\|} \hline \text { Billing } \\ \text { Erequen } \\ \hline \end{array}$ | Subscripti Start Dat | Subscripti e End Date | Reference | Product Qualifie |
| Contoso | 9/15/2021 | Microsoft 365 Business Standard | renew | 10.08 | 4 | 40.32 | EUR | $\begin{aligned} & 7 \mathrm{~d} 38057 \mathrm{c}-\mathrm{-} \\ & 688 \mathrm{c}-425- \\ & \mathrm{d} 73- \\ & \text { 8eac527a9331 } \end{aligned}$ | 9/15/2021 | 10/14/2021 | One-Month commitment for monthly billing | 10.08 | 4 |  | 9/5/2021 | 10/14/2021 | 621f3ce1-55a1-4da9-bc8ccfe5d815347a |  |

Legacy scenario 9: Add or remove seats


June/July/September 2021 Recon File


## NCE scenario 10: Add or remove seats

| Renew and Decrease seat /w annual term and monthly payment within and after the first 30 days | Decrease seat (Scheduled ChangegT: 2 zorz seats) From 20207-25 Total Quantity: 8 seats and |
| :---: | :---: |
| Product Name: Microsoft 365 Business Standard | Decrease seat (Scheduled Changee8\%1130¢2 seats) |
| Purchase: 2021-167- | From 20208-13 Total Quantity: 6 seats |
| Term Duration: One Year (P1Y) | and |
| Billing Plan: Monthly | Decrease seat (Scheduled Changee8e:120R2 seats) |
| Unit Price: $100.08 €$ | From 20208-14 Total Quantity: 4 seats |
| Quantity: 10 seats | and |
| Renew: On | Decrease seat (Scheduled Changees:130 fer seats) From 20208-15 Total Quantity: 2 seats |

July 2021 Recon File

| $\begin{aligned} & \text { Custom, } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | uanti | To | Curren | subscriptil Id | $\begin{aligned} & \text { Charge st } \\ & \text { Date } \end{aligned}$ | $\begin{array}{\|c} \text { Charge E } \\ \text { Date } \end{array}$ | $\text { E. } \begin{aligned} & \text { Term And } \\ & \text { Biilling } \mathrm{Cy} \end{aligned}$ | Effectiv Unit Pri | $\begin{aligned} & \text { Billable } \\ & \text { Quantit } \end{aligned}$ | Brilling | Subscripti Start Da | Subscripti End Date | Reference | Product Qualifier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/15/2021 | $\begin{gathered} \text { Microsoft } \\ 1365 \text { Business } \\ \text { Standard } \end{gathered}$ | new | 8.34 | 10 | 83.4 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{c}-4725- \\ \mathrm{d} 673- \\ \text { 8eac52789331 } \end{gathered}$ | 7/15/2021 | 8/14/2021 | $\begin{gathered} \text { One-Year } \\ \text { commitment } \\ \text { for } \\ \text { monthly/fiyea } \\ \text { rly billing } \end{gathered}$ | 8.34 | 10 | Morthly | 7/15/2021 | 7/14/2022 | $78 \mathrm{e} 195 \mathrm{aa}-349 \mathrm{a}-$ 4ae5-9ba04 c 8696133 e 5 b |  |
| Contoso | 725/2021 | $\begin{gathered} \text { Microsoft } \\ 1365 \text { Business } \\ \text { Standard } \end{gathered}$ | $\begin{gathered} \text { removeQ } \\ \text { Lantity } \end{gathered}$ | 8.34 | 10 | -56.4 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{c}-4225- \\ \mathrm{d} 673- \\ \text { 8eac527a9331 } \end{gathered}$ | 7/15/2021 | 8/14/2021 | One-vear commitment cot morntylyea ryy billing | -5.64 | 10 | Morthly | 7/15/2021 | 7/14/2022 | 8006dec0-5732-4931-94bdab97928731c3 |  |
| Contoso | 7/25/2021 | $\begin{aligned} & \text { Microsoft } \\ & 365 \text { Business } \\ & \text { Standard } \end{aligned}$ | removed uantity | 8.34 | 8 | 45.12 | EUR |  | 7/25/2021 | 8/14/2021 | $\begin{gathered} \text { One-Year } \\ \text { commitment } \\ \text { for } \\ \text { monthly /yea } \\ \text { rly billing } \end{gathered}$ | 5.64 | 8 | Morthly | 7/15/2021 | 7/14/2022 | 8006dec0-5732-4931-94bdab97928731c3 |  |

The unit price has been prorated for 12 months. Seat add/remove goes through the wipe \& recreate processes.

| Renew Prod Purch Term Billing Unit Quan Rene |  | e: Micros <br> 27-15 <br> n: One Ye Monthly 0.08 € seats | seat /w soft 365 <br> ear (P1Y) | annu Busin | $\begin{aligned} & \text { I term } \\ & \text { ess } \mathrm{St} \end{aligned}$ | dar | mont | ly payment | within <br> ust 2 | 21 | the first con Fi | 0 da |  | crease 2020 d crease 2020 d crease 2020 d crease 2020 | seat (Sch 7-25 Total <br> seat (Sch 8-13 Total <br> seat (Sch 8-14 Total <br> seat (Sch 8-15 Tota | eduled al Quantity <br> heduled C <br> al Quantity <br> heduled C <br> Quantity <br> heduled C <br> al Quantity | Changec $Y=2302$ <br> ity: 8 seats <br> Change@s:130R <br> ty: 6 seats <br> Changesp:120f <br> ty: 4 seats <br> Change@s:150R <br> ty: 2 seats | R seats <br> 2 seats) <br> 2 seats) <br> 2 seats) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| cterstome | Order D | Product | Harge | Unit Pr | Qu | Total | curr | ubs | charge st | $\begin{aligned} & \text { Charge E } \\ & \text { Corpe } \end{aligned}$ | $\begin{aligned} & \text { Term ACC } \\ & \text { Billing } \end{aligned}$ |  | $\begin{aligned} & \text { Billabld } \\ & \text { Quantit } \end{aligned}$ | $\begin{aligned} & \text { Billing } \\ & \text { irequen } \end{aligned}$ | criput\|f | $\begin{aligned} & \text { bscription } \\ & \text { Date } \end{aligned}$ | Reference I | $\begin{aligned} & \text { Product } \\ & \text { Qualifite } \end{aligned}$ |
| Contoso | 8/3/32021 | Microsoft 365 Business Standard | $\begin{gathered} \text { novequar } \\ \text { tity } \end{gathered}$ | 8.34 | 8 | 4.42 | Eur |  | 7/15/2021 | 8/4/2021 |  | -0.53 | 8 | Monthly | 7/15/2021 | 7/14/2022 | 3ddf54215a98418a 8fed-6d6865c557et |  |
| Contoso | 8/13/2021 | Microsoft 365 Business Standard | $\begin{gathered} \text { movequar } \\ \text { tuty } \end{gathered}$ | ${ }^{8.34}$ | 6 | 3.18 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 e 688 \mathrm{~d} \\ 4 \mathrm{f25} \mathrm{~d} 673 \\ 8 \mathrm{eac} 527 \mathrm{a} 9331 \end{gathered}$ | 7/15/2021 | 8/1/2021 |  | 0.53 | 6 | Monthly | 7/15/2021 | 7/14/2022 | 3ddf54215a98418a 8fcd-6d6865c557et |  |
| Contoso | 8/14/2021 | $\begin{aligned} & \text { Microsoft } 365 \\ & \text { Business } \\ & \text { Standard } \end{aligned}$ | $\begin{aligned} & \text { novequar } \\ & \text { tity } \end{aligned}$ | 8.34 | 6 | -1.56 | EUR |  | 7/15/2021 | 8/14/2021 |  | -0.26 | 6 | Monthly | 7/15/2021 | 7/14/2022 | a84ca6be436b 4b17-99ff e0d9233ca70a |  |
| Contoso | 8/14/2021 | Microsoft 365 Standard | $\begin{aligned} & \text { removeQuar } \\ & \text { tity } \end{aligned}$ | ${ }^{8.34}$ | 4 | 1.04 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 e 688 \mathrm{~d} \\ 4 \mathrm{f} 25-\mathrm{d} 673 \\ 8 \mathrm{eac} 27 \mathrm{a} 9331 \end{gathered}$ | 7/15/2021 | 8/4/2021 |  | 0.26 | 4 | Monthly | 7/15/2021 | 7/14/2022 | $\begin{gathered} \text { a84ca6be436b } \\ 4 \mathrm{~b} 17-99 \mathrm{ff} \\ \text { e0d9233ca70a } \end{gathered}$ |  |
| Contoso | 8/15/2021 | Microsoft 365 Business Standard | e | 8.34 | 4 | 33.36 | EUR | $7 d 38057 e 688 d$ $4 f 25 \mathrm{~d} 673$ $4 f 25 \mathrm{~d} 673$ 8eac527a9331 | 8/15/2021 | 9/4/2021 |  | 8.34 | 4 | Monthy | 7/15/2021 | $7 / 14$ |  |  |

Seat removal allowed only within first 30 days of the purchase/renewal.

Renew and Decrease seat /w annual term and monthly payment within 3 daftser the first Product Name: Microsoft 365 Business Standard
Purchase: 2007-15
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: $100.08 €$
Quantity: 10 seats
Renew: On

Decrease seat (Scheduled Change $9: \angle 2 B 0 R-2$ seats
From 20207-25 Total Quantity: 8 seats
and
Decrease seat (Scheduled Changeap:130R2 seats)
From 20208-13 Total Quantity: 6 seats
and
Decrease seat (Scheduled Change 8 8: 120 R2 seats)
From 20208-14 Total Quantity: 4 seats
and
Decrease seat (Scheduled Changee8:130R2 seats) From 20208-15 Total Quantity: 2 seats

September 2021 Recon File

| Custom Name | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | Unit Price | Quantif | Total | Currend | Subscripti Id | Charge St Date | Charge Et Date | Term And Billing Cy | Effectiv Unit Pri | Billable Quantit | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti Start Dat | Subscripti End Date | Reference Id | Product Qualifier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 9/15/2021 | $\begin{aligned} & \text { Microsoft } \\ & \text { 365 Business } \\ & \text { Standard } \end{aligned}$ | $\begin{gathered} \text { cycleChar } \\ \text { ge } \end{gathered}$ | 8.34 | 4 | 33.36 | EUR | 7d38057c688d - 4 f25 d6738eac527a9331 | 9/15/2021 | 10/14/2021 | One-Year commitment for monthly/yea rly billing | 8.34 | 4 | Monthly | 7/15/2021 | 7/14/2022 | 621f3ce1-55a1-4da9-bc8ccfc5d815347a |  |

## Legacy scenario 10: Add or remove seats

| Renew and Decrease seat /w annual term and monthly payment within and after the first days <br> Product Name: Microsoft 365 Business Standard <br> Purchase: 2021-167- <br> Term Duration: One Year (P1Y) <br> Billing Plan: Monthly <br> Unit Price: $100.08 €$ <br> Quantity: 10 seats <br> Renew: On <br> July 2021 Recon File |  |  |  |  |  |  |  |  | Decrease seat (Scheduled Changeay:200R-D seats) From 20207-25 Total Quantity: 8 seats and <br> Decrease seat (Scheduled Changeas: 130 er 2 seats) From 20208-13 Total Quantity: 6 seats and <br> Decrease seat (Scheduled Changees: 120 RZ seats) From 20208-14 Total Quantity: 4 seats and <br> Decrease seat (Scheduled Changee8:170R-2 seats) From 20208-15 Total Quantity: 2 seats |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Na | Offer Name | Charge Typ | Unit Price | Quantity | Sub Total | Currency | $\begin{array}{\|l\|} \hline \text { Syndication } \\ \text { Partner } \\ \text { Subscription } \\ \text { Number } \\ \hline \end{array}$ | Charge Star Date | Charge End Date | Billing Cycle | Subscription S Date | $\begin{aligned} & \text { Subscription: } \\ & \text { Date } \end{aligned}$ |
| Contoso | Microsoft 365 Business Standard | Prorate fees when purchase | 8.34 | 10 | 83.4 | EUR |  | 7/15/2021 | 8/4/2021 | Monthly | 7/15/2021 | 7/4/2022 |
| Contoso | Microsoft 365 Business Standard | Cycle instance prorate prorat | -8.34 | 10 | -83.4 | EUR | 7d38057c-688d-4225 d6738eac527a9333 | 7/15/2021 | 8/14/2021 | Monthly | 7/15/2021 | 7/14/2022 |
| Contoso | Microsoft 365 Business Standard | Cycle instance prorate | 2.69 | 10 | 26.90 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-425- \\ \text { d673- } \\ \text { 8eac527a9333 } \end{gathered}$ | 7/15/2021 | 7/24/2021 | Monthly | 7/15/2021 | 7/14/2022 |
| Contoso | Business Standard | $\begin{gathered} \text { Cycle instance } \\ \text { prorate } \end{gathered}$ | 5.64 | 8 | 45.12 | EUR |  | 7/25/2021 | 8/4/2021 | Monthly | 7/15/2021 | 7/14/2022 |

The unit price has been prorated for 12 months. Seat add/remove goes through the wipe $\&$ recreate processes.

| Renew and Decrease seat /w annual term and mor <br> Product Name: Microsoft 365 Business Standard <br> Purchase: 2ө07-15 <br> Term Duration: One Year (P1Y) <br> Billing Plan: Monthly <br> Unit Price: $100.08 €$ <br> Quantity: 10 seats <br> Renew: On |  |  |  |  | August 2021 Recon File |  |  |  | Decrease seat (Scheduled Change $67=2200 R 2$ seats) From 20207-25 Total Quantity: 8 seats and <br> Decrease seat (Scheduled Changees:130R-2 seats) From 20208-13 Total Quantity: 6 seats and <br> Decrease seat (Scheduled Change $8: 120 R 2$ seats) From 20208-14 Total Quantity: 4 seats and <br> Decrease seat (Scheduled Change $8: 1100 R-R$ seats) From 20208-15 Total Quantity: 2 seats |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer Na | Offer Name | Charge Type | Unit Price | Quantity | Sub Total | Currency | Syndicatio Parterer Subscripto Number | $\underset{\substack{\text { Charge Start } \\ \text { Date }}}{\text { ate }}$ | Charge End Date | Billing Cycle | Sub scription s Date | $\underset{\substack{\text { Subscription } \\ \text { Date }}}{\text { Dat }}$ |
| Contoso | Microsoft 365 Business Standard | Cycle instance prorate | -8.34 | 8 | -66.72 | EUR | $\begin{gathered} 7838007 c-5 \\ 68 d-425- \\ 8675 \\ \text { 8eac527a333 } \end{gathered}$ | 7/15/2021 | 8/14/2021 | Monthly | 7/15/2021 | 7/14/2022 |
| Contoso | Microsoft 365 Business Standard | Prorate fees when purchase | 8.34 | 8 | 66.72 | EUR |  | 8/15/2021 | 9/14/2021 | Monthly | 7/15/2021 | 7/14/2022 |
| Contoso | Microsoft 365 Business Standard | Cycle instance prorate | 0.27 | 6 | 1.61 | EUR |  | 8/13/2021 | 8/13/2021 | Monthly | 7/15/2021 | 7/14/2022 |
| Contoso | Microsoft 365 Business Standard | Cycle intance prorate | 0.27 | 4 | 1.08 | EUR | $\begin{gathered} \begin{array}{c} 7838057 c-5 \\ 68 d-425- \\ d 675 \end{array} \\ \text { 8eac527a333 } \end{gathered}$ | 8/41/2021 | 8/14/2021 | Monthly | 7/15/2021 | 7/14/2022 |
| Contoso | Microsoft 365 Business Standard | Cycle instance prorate | 8.34 | 2 | 16.68 | EUR | $7 \mathrm{~d} 38057 \mathrm{c}-$ 688d-4225-d6738eac527a9333 | 8/15/2021 | 9/14/2021 | Monthly | 7/15/2021 | 7/14/2022 |


| Renew and Decrease seat /w annual term and monthly payment within and after the first 30 days | Decrease seat (Scheduled Change87:2z0RR seats) From 20207-25 Total Quantity: 8 seats and |
| :---: | :---: |
| Product Name: Microsoft 365 Business Standard | Decrease seat (Scheduled Changee8s:130R2 seats) |
| Purchase: 2007-15 <br> Term Duration: One Year (P1Y) | From 20208-13 Total Quantity: 6 seats |
| Billing Plan: Monthly | ase seat (Scheduled Changespelzopp seats) |
| Unit Price: $100.08 €$ | decrease seat (Scheduled Chang eexs 120 R 2 seats) From 20208-14 Total Quantity: 4 seats |
| Quantity: 10 seats |  |
| Renew: On | Decrease seat (Scheduled Changee8s:130R2 seats) From 20208-15 Total Quantity: 2 seats |


| September 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer Na | Offer Name | Charge Type | Unit Price | Quantity | Sub Total | Currency |  | Charge Start | Charge End | Billing Cycle | Subscription ${ }_{\text {date }}$ | Frabscription <br> Date |
| Contoso | Microsoft 365 Business Standard | Prorate fees when purchase | 8.34 | 2 | 16.68 | EUR |  | 9/15/2021 | 10/14/2021 | Monthly | 7/15/2021 | 7/14/2022 |

## NCE scenario 11: Add or remove seats



Seat add/remove goes through the wipe \& recreate processes.

|  |  | Decrease <br> ne: Micro 2007-15 n: One Y Annual 00.08 € seats | seat /w <br> soft 365 <br> Year (P1Y) | Busi | ness | and <br> tandar | upfro <br> d | paymen <br> Au | ust | $21 \mathrm{Re}$ | er the first <br> econ Fil |  | Dec Fro and Dec Fro and Dec Fro and Dec |  | seat (Sche 7-25 Total <br> seat (Sched -13 Total <br> eat (Sched -14 Total <br> eat (Sched -15 Total | duled Ch Quantity: <br> duled Ch Quantity <br> duled Ch Quantity <br> duled Ch Quantity | hange $)=2 \times 20$ R <br> : 8 seats <br> ange $88: 130 \mathrm{R}=$ <br> : 6 seats <br> angee8:120R2 <br> : 4 seats <br> hangee $8: 1150 R=$ <br> : 2 seats | seats) <br> seats) <br> seats) <br> seats) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customs | order 0 | Product Na | Earge ${ }^{\text {t }}$ | Pr | Quant | y Tota | currer | ipti | chatage st |  | ${ }_{\text {rerm And }}$ Biling ${ }^{\text {cy }}$ | $\begin{aligned} & \text { Effective } \\ & \text { IePrice } \end{aligned}$ |  | $\begin{gathered} \text { Bining } \\ \text { rectuent } \end{gathered}$ | Subscripty | cen $\begin{gathered}\text { sabscription } \\ \text { date }\end{gathered}$ | Reference | $\begin{aligned} & \text { Product } \\ & \text { Qualifie } \end{aligned}$ |
| Contoso | 8/13/2021 | Microsoft 365 Business Standard | $\begin{aligned} & \text { moveouar } \\ & \text { vity } \end{aligned}$ | 100.08 | 8 | -736.96 | EUR | $7 d 380576688 d$ $4 f 25 d 673$ Beac527a93 | 7/15/2021 | 7/14/2022 | $\begin{gathered} \text { One Year } \\ \text { comement } \\ \text { coment } \\ \text { for } \\ \text { monhyyearly } \\ \text { billing } \end{gathered}$ | 92.12 | 8 |  | 7/15/2021 | 7/14/2022 |  |  |
| Contoso | 8/13/2021 | Microsoft 365 Business Standard | removeQuar tity | 100.08 | 6 | 552.72 | EUR | 7 d 380576688 d 4f25-d673 <br> 8eac527a9331 | 7/15/2021 | 7/14/2022 | $\begin{gathered} \text { One-Year } \\ \text { commitimet } \\ \text { for } \\ \text { fonthy } \\ \text { montyeary } \\ \text { billing } \end{gathered}$ | 92.12 | 6 |  | 7/15/2021 | 7/14/2022 |  |  |
| Contoso | 8/14/2021 | Microsoft 365 Business tanda | $\begin{aligned} & \text { removeQuar } \\ & \text { tity } \end{aligned}$ | 100.08 | 6 | .551.1 | EUR | $7 d 38057688 d$ $4 f 25 d 673$ $8 e a c 527 a 9331$ <br> 8eac527a933 | 7/15/2021 | 7/14/2022 |  | 91.85 | 6 |  | 7/15/2021 | 7/14/2022 | a84ca6be436b 4b17.99ff e0d9233ca70a |  |
| Contoso | 8/14/2021 | Microsoft 365 Standard Standa | removeQuar tity | 100.08 | 4 | 367.4 | Eur | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{e} 688 \mathrm{~d} \\ 4 \mathrm{f} 25 \mathrm{~d} 673 \\ 8 \mathrm{eac} 527 \mathrm{a} 9331 \end{gathered}$ | 7/15/2021 | 7/14/2022 | $\begin{gathered} \text { commitment } \\ \text { for } \\ \text { monthly/yearly } \\ \text { billing } \\ \text { One-year } \end{gathered}$ | ${ }^{91.85}$ | 4 |  | 7/15/2021 | 7/14/2022 | a84ca6be436b 4b17-99ff e0d9233ca70a e0d9233ca70a |  |
| Contoso | 8/15/2021 | $\begin{gathered} \text { Microsoft } 365 \\ \text { Business } \\ \text { Standard } \end{gathered}$ | cydeCharge | 100.08 | 4 | 366.32 | EUR | $\begin{gathered} 7 \mathrm{~d} 380570688 \mathrm{~d} \\ 4 \mathrm{f} 25 \mathrm{~d} 673 \\ 8 \mathrm{eac} 527 \mathrm{a} 9331 \end{gathered}$ | 8/15/2021 | 7/14/2022 | $\begin{aligned} & \text { come-mitment } \\ & \text { for } \\ & \text { monthly/yearly } \\ & \text { billing } \end{aligned}$ | 91.58 | 4 |  | 7/15/2021 | 7/14/2022 | 78 e195ab19a-4ae5 $9 \mathrm{ba} 0-4 \mathrm{c} 8696133 \mathrm{e} 5$ |  |

Renew and Decrease seat / w annual term and upfront payment within and after the first 30 days Decrease seat (Scheduled Changeg): 2 buR-R seats) Product Name: Microsoft 365 Business Standard
Order Date: 2007-15
Term Duration: One Year (P1Y)
Billing Plan: Annual
Quantity: 10 seats
Renew: On

From 20207-25 Total Quantity: 8 seats
and From 20208-13 Total Quantity: 6 seats
From 20208-13 Total Quantity: 6 seats
and
Decrease seat (Scheduled Changee8p-12
From 20208-14 Total Quantity: 4 seats
From 20208-14 Total Quantity: 4 seats
Decrease seat (Scheduled Changeepe:150R2 seats) From 20208-15 Total Quantity: 2 seats

September 2021 Recon File
$5=$

## Legacy scenario 11; Add or remove seats



| Renew and Decrease seat /w annual term and upfront payment within and after the first 30 days |  From 20207-25 Total Quantity: 8 seats |
| :---: | :---: |
| Product Name: Microsoft 365 Business Standard | and |
| Order Date: 2007-15 | Decrease seat (Scheduled Changeepel $130 \mathrm{P} \boldsymbol{z}$ seats) |
| Term Duration: One Year (P1Y) | From 20208-13 Total Quantity: 6 seats |
| Billing Plan: Annual | and |
| Unit Price: 100.08 € | Decrease seat (Scheduled Changebpelzopr seats) |
| Quantity: 10 seats | From 20208-14 Total Quantity: 4 seats |
| Renew: On | and |
|  | Decrease seat (Scheduled Changee $8=1$ 130pr seats) From 20208-15 Total Quantity: 2 seats |

August 2021 Recon File

| Customer $\mathrm{N}=$ | Offer Nam | Charge Typle | Unit Price | Quantity | Sub Total | Currency |  | $\mathrm{K}^{\text {harge Start }}$ | Charge End | Billing Cycl |  | $\underset{\substack{\text { fable scription } \\ \text { Date }}}{\text { and }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | Business Standard | $\begin{aligned} & \text { Cycle instance } \\ & \text { prorate } \end{aligned}$ | -100.08 | 8 | -800.64 | EUR |  | 7/15/2021 | 7/14/2022 | Annually | 8/5/2021 | 7/14/2022 |
| Contoso | Microsoft 365 Business Standard | $\begin{gathered} \text { Cycle instance } \\ \text { prorate } \end{gathered}$ | 0.27 | 6 | 1.65 | EUR | $\begin{gathered} 7 \mathrm{Cd88057c-} \\ 688 d-425- \\ d 673- \\ \text { 8eac527a9333 } \end{gathered}$ | 8/13/2021 | 8/13/2021 | Annualy | 8/5/2021 | 7/14/2022 |
| Contoso | Business Standard | $\begin{gathered} \text { Cycle instance } \\ \text { prorate } \end{gathered}$ | 0.27 | 4 | 1.08 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c} \\ 688 \mathrm{c}-425- \\ \text { d67-- } \\ \text { 8eac527a9333 } \end{gathered}$ | 8/14/2021 | 8/41/2021 | Annually | 8/15/2021 | 7/14/2022 |
| Contoso | Business Standard | $\begin{gathered} \text { Cycle instance } \\ \text { prorate } \end{gathered}$ | 91.85 | 2 | 183.70 | EUR | $7 \mathrm{~d} 38057 \mathrm{c}-$ $688 \mathrm{~d}-425-$ d6738eac527a9333 | 8/5/2021 | 7/14/2022 | Anvually | 8/15/2021 | 7/14/2022 |

Renew and Decrease seat /w annual term and upfront payment within and after the first 30 days Decrease seat (Scheduled Changeay: $230 R-\mathbb{D}$ seats) Product Name: Microsoft 365 Business Standard From 20207-25 Total Quantity: 8 seats
Order Date: 2007-15 and
Term Duration: One Year (P1Y)
Decrease seat (Scheduled Change8p:180R2 seats)
Billing Plan: Annua
From 20208-13 Total Quantity: 6 seat
Unit Price: 100.08
Quantity: 10 seats
and Decrease seat (Scheduled Change日8:120RR seats) From 20208-14 Total Quantity: 4 seats
Decrease seat (Scheduled Changeepr:1z0R2 seats) From 20208-15 Total Quantity: 2 seats

September 2021 Recon File


No transactions in September because of upfront payment

## Suspend subscription scenarios

NCE scenario 12: Suspend subscription

```
Suspension
Product Name: Microsoft 365 Business Standard
Term Duration: One Month (P1M)
Billing Plan: Month
Unit Price: 10.08 €
Quantity: 10 seat
Renew: Off
Suspension date: z0022113
```

July 2021 Recon File

| $\begin{gathered} \text { Custom } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | Unit Price | uanti | Tot | ren | Subscripti Id | $\begin{gathered} \text { Charge st } \\ \text { Date } \end{gathered}$ | $\begin{array}{\|c} \text { Charge E } \\ \text { Date } \end{array}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effecti Unit Pr | Billable Quantit: | $\begin{gathered} \text { Biling } \\ \text { Frequen } \end{gathered}$ | Subscript Start Da | Subscripti End Date | Reference | Produc Qualifie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | /202 | Microsoft <br> 365 Busines Standard | new | 10.08 | 10 | 0.8 | EUR | $7 d 38057 c-$ $688 d-425-$ d673- | 7/15/2021 | 8/14/2021 | One-Month commitment for monthly | 10.08 | 10 |  | 7/15/202 | 8/14/2021 | 78 e195aa -3f9a-4ae5-9ba04c8696133e5b |  |

Suspended subscriptions are not canceled but incur regular charges

```
Suspension
Product Name:Microsoft 365 Business Standard
Order Date: 2007-15
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: 10.08€
Quantity: 10 seat
Suspension date: Z00213
```

Legacy scenario 12: Suspend subscription

Suspension
Product Name: Microsoft 365 Business Standard
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: 10.08 €
Quantity: 10 seat
Renew: Off
Suspension
Suspension date: zaxien 113


## NCE scenario 13: Suspend subscription

```
Suspension
    Product Name: Microsoft 365 Business Standard
    Order Date: 202n-15
    Term Duration: One Month (P1M)
    Billing Plan: Monthly
    Unit Price: 10.08 €
    Quantity:10 seats
    Renew: Off
Suspension date: 2002114
```

| Custome Name | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | Quantif | Total | Curreng | Subscriptic <br> Id | Charge St Date | Charge E. Date | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Pri | Billable Quantit | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti Start Dat | Subscripti 2 End Date | Reference if | Product Qualifier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/15/2021 | Microsoft 365 Business Standard | new | 10.08 | 10 | 100.8 | EUR | 7 738057c 688d - 4 f25 -d673- <br> 8eac527a933 | 7/15/2021 | 8/14/2021 | One-Month commitment for monthly billing | 10.08 | 10 |  | 7/15/2021 | 8/14/2021 | 78e195aa -3f9a - <br> 4ae5-9ba0- <br> 4c8696133e5b |  |

Suspended subscriptions are not canceled but incur regular charges.

Product Name: Microsoft 365 Business Standard
Order Date: 2007-15
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: $10.08 €$
Quantity: 10 seats
Renew: Off
Suspension date: Z 20214

Legacy scenario 13: Suspend subscription

```
Suspension 
Order Date: 202n-15
Term Duration: One Month (P1M)
iling Plan: Monthly
Uit Price: 10.08€
Quantity: 10 seats
Renew: Off
Suspension date: 2002-114
```

July 2021 Recon File

| $\begin{aligned} & \text { Custom } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | Charge Type | Unit Price | Quantif | Total | Currer | Subscriptit | Charge st Date | Charge Er Date | $\begin{aligned} & \text { Term. And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Pri | $\begin{aligned} & \text { Billable } \\ & \text { Quantit } \end{aligned}$ | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti Start Dat | Subscripti End Date | Reference | Product |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No transactions because the renewal is OFF. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

## NCE scenario 14: Suspend subscription

```
Suspencion
Order Date: 2002n-15
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: 100.08€
Quantity: 10 seats
Quantity: 10
Suspension date: zumerl14
```

| $\begin{aligned} & \text { Custom } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | $\begin{aligned} & \text { Charge } \\ & \hline \text { Type } \end{aligned}$ | Unit Price | rantic | Total | Currena | $\begin{array}{\|l\|l\|} \text { Subscriptic } \\ \text { ld } \end{array}$ | $\begin{gathered} \text { Charge st } \\ \text { Date } \end{gathered}$ | $\left.\begin{gathered} \text { Charge E E } \\ \text { Date } \end{gathered} \right\rvert\,$ | $\begin{array}{\|l\|} \text { Term And } \\ \text { Billing Cy } \end{array}$ | $\begin{aligned} & \text { Effectiv } \\ & \text { Unit Pri } \end{aligned}$ | $\begin{aligned} & \text { Billable } \\ & \text { Quantit } \end{aligned}$ | $\begin{array}{\|c} \text { Billing } \\ \text { Erequeng } \\ \hline \end{array}$ | $\begin{array}{\|c\|} \text { Subscripti } \\ \text { Start Dat } \end{array}$ | Subscripti End Date | Refere | Product Qualifier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/15/2021 | Microsoft <br> 365 Busines Standard | new | 8.34 | 10 | 83.4 | EUR | 7 d 38057 c 688d-4f25 d6738eac527a93 | 7/15/2021 | 8/14/2021 | $\begin{gathered} \text { One-Year } \\ \text { commitiment } \\ \text { for } \\ \text { monthly yea } \end{gathered}$ | 8.34 | 10 | Monthly | 7/15/2021 | 7/14/2022 | 78e195aa -3f9a-4ae5-9ba04c8696133e5b |  |

Suspended subscriptions are not canceled but incur regular charges.

Suspans
Suspension
Product Name: Microsoft 365 Business Standard
Order Date: 2027-15
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: $100.08 €$
Quantity: 10
Renew: Off
Suspension date: zaxe2114

| $\begin{aligned} & \text { Custom } \\ & \text { Name } \end{aligned}$ | $\begin{gathered} \text { Order } \\ \text { Date } \end{gathered}$ | Product Name | $\begin{aligned} & \text { Charge } \\ & \text { Type } \end{aligned}$ | Unit Price | Quant | Total | urrenc | $\begin{aligned} & \text { Sub scripti } \\ & \text { Id } \end{aligned}$ | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge Et } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Pri | Billable Quantit | Brilling | $\begin{array}{\|c\|} \text { Subscripti } \\ \text { Start Date } \end{array}$ | $\begin{aligned} & \text { Subscripti } \\ & \hline \text { End Date } \end{aligned}$ | Referenc | $\begin{aligned} & \text { Product } \\ & \text { Qualifier } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 8/15/2021 | Microsoft 365 Business Standard | $\begin{gathered} \text { cycleChar } \\ \text { ge } \end{gathered}$ | 8.34 | 10 | 83.4 | EUR | 7 d 38057 c 688d-4f25 d6738eac527a93 | 8/15/2021 | 9/14/2021 | $\begin{aligned} & \text { One-Year } \\ & \text { commitiment } \\ & \text { for } \\ & \text { monthly/yea } \end{aligned}$ | 8.34 | 10 |  | 7/15/2021 | 7/14/2022 | 78e195aa-39a-4aes-9ba04c8696133e5b |  |

Suspended subscriptions are not canceled but incur regular charges

## Legacy scenario 14: Suspend subscription

Product Name: Microsoft 365 Business Standard
Order Date: 2027-15
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: $100.08 €$
Quantity: 10 s
Renew: Off
Suspension date: Zump 114

July 2021 Recon File


Suspended subscriptions are not canceled but incur regular charges.

```
Suspension
Product Name: Microsoft 365 Business Standard
Order Date: 2002n-15
Term Duration: One Year (P1Y)
Unit Price: Monthly
Quantity: 10 seats
Quantity: 10 s
Suspension date: 700%2-114
```

August 2021 Recon File

| Customer $\mathrm{N} ¢$ | Offer Name | Charge Type | Unit Price | Quantity | Sub Total | Currency | $\begin{aligned} & \text { Syndicatio } \\ & \text { Partner } \\ & \text { Ginerrinti } \end{aligned}$ | Charge Start | Charge End | Billing Cyc | Subscription | tatabscription |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer ${ }^{\text {a }}$ | Orier Nama | Charge typa | Unt Price | Quantity | Sub Total | Currency | Subscriptic <br> Number |  | Cnarge End | biling cyc | Date | Date |
| Contoso | Microsoft 365 Business Standard | Prorate fees when purchase | -8.34 | 10 | -83.4 | EUR |  | 7/15/2021 | 8/4/2021 | Monthly | 7/5/2021 | 7/14/2022 |

Suspended subscriptions are canceled in legacy CSP.

## Cancel subscription scenarios

NCE scenario 15: Cancel subscription

```
Cancelation
Product Name: Microsoft 365 Business Standard
Order Date: 2027-15
Term Duration: One Month (P1M)
Billing Plan: Monthly
Quantity: 10 seats
Renew: Off Cate: 2n0913
```

July 2021 Recon File

| $\begin{aligned} & \text { Custome } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | $\begin{aligned} & \text { Charge } \\ & \hline \text { Type } \end{aligned}$ | Unit Price | antit | 5a | rrer | $\begin{gathered} \text { subscriptiof } \\ \text { Id } \end{gathered}$ | Charge st | $\begin{aligned} & \text { Charge E } \\ & \text { Date } \end{aligned}$ | Term And |  | $\begin{aligned} & \text { Billable } \\ & \text { Quantitit } \end{aligned}$ |  | Subscri Start D | subscripti End Date | Reference | Product Qualifier |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/15 | Microsoft 365 Stasiness Stand Standard | new | 10.08 | 10 | 00.8 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-4 \mathrm{f} 25- \\ \mathrm{d} 673- \end{gathered}$ | 7/15/2021 | 8/14/2021 | commitment for monthly | 10.08 | 10 |  | 7/15/2021 | 8/14/2021 | 78e195aa-3f9a 4ae5-9ba04c8696133e5b |  |

Cancelation
Product Name: Microsoft 365 Business Standard
Order Date: 2021197
Term Duration: One Month (P1M)
Billing Plan: Monthly
Quantity: 10 seats
Renew: Off
Cancellation date:

August 2021 Recon File

| $\begin{gathered} \text { Custom\& } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | Quantit | Total | urre | $\frac{\text { Subscriptif }}{\text { Id }}$ | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv | Billable Quantit | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscript Start Dat . | $\begin{aligned} & \text { Supscripti } \\ & \text { End Date } \end{aligned}$ | Reference | $\begin{aligned} & \text { Product } \\ & \text { Qualifier } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 8/13/2021 | $\begin{gathered} \text { Microsoft } \\ \text { 365 Business } \\ \text { Standard } \end{gathered}$ | cancellm | 10.08 | 10 | -6.5 | EUR | $7 d 38057 c-$ $688 d-4 \mathfrak{f 2 5}-$ $d 673-$ 8eac527a9331 | 7/15/2021 | 8/14/2021 | $\begin{aligned} & \text { One-Month } \\ & \text { commitment } \\ & \text { for monthly } \end{aligned}$ billing | -0.65 | 10 |  | 7/15/2021 | 8/41/2021 | 78e195aa -3f9a-4aes-9ba04c8696133e5b |  |

Subscriptions canceled within 30 days of purchase are refunded on a prorated basis.

## NCE scenario 16: Cancel subscription

```
Product Name: Microsoft 365 Business Standard
Order Date: 20217(87-
Term Duration: One Month (P1M
Billing Plan: Monthly
Unit Price: 10.08€
Quantity:}10\mathrm{ seats
Quantity: 10
Cancellation date: 14
```

| $\begin{gathered} \text { Custom } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | Unit Price | Quanti¢ | Total | Curren | $\begin{gathered} \text { Subscriptido } \\ \text { Id } \end{gathered}$ | Charge St Date | $\begin{gathered} \text { Charge Er } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Pria | Billable Quantit | $\begin{array}{\|c} \text { Billing } \\ \text { Frequen } \\ \hline \end{array}$ | Subscripti Start Dat | Subscripti End Date | Reference | Produc Qualifie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/15/2021 | Microsoft 365 Business Standard | new | 10.08 | 10 | 100.8 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{c}-4255- \\ \mathrm{d} 673- \\ \text { 8eac527a331 } \end{gathered}$ | 7/15/021 | 8/14/2021 | $\begin{aligned} & \text { One-Month } \\ & \text { commitment } \\ & \text { for monthly } \\ & \text { billing } \end{aligned}$ | 10.08 | 10 |  | 7/15/2021 | 8/14/2021 | 78e195aa-3f9a- $4 a e 5-9 b a 0-$ $4 c 8696133 e 5 b$ |  |

Canceled transactions will show up in August because the cancelation date falls into the next cyclethisuzascraptionfsparabeleedame refunded on a prorat

Cancelation
Product Name: Microsoft 365 Business Standard
Order Date: 2007-15
Term Duration: One Month (P1M)
illing Plan: Monthly
Quantity: 10 seats
Quantity: 10
Renew: Off
Renew: Of
Cancellation date: 20082114

August 2021 Recon File

| Custome | Order | Product | Charge | Unit |  | Tota | urren | Subscripti | arge S | harge Et | Term And | Effectiv | Billable | Billing | Subscript | Subscripti | Reference | Product |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name | Date | Name | type | Price |  |  |  | Id | Date | Date | Billing Cy |  | Quantit |  | Start Date | End Date | Reference | Qualifier |
| Contoso | 3/14/2021 | Microsoft 65 Business tandard | cancellm mediate | 10.08 | 10 |  | EUR | 7d38057c 688d - 4 f25 -d6738eac527a9331 | 7/15/2021 | 8/4/2021 | One-Month for monthly billing | -0.32 | 10 |  | 7/15/2021 | 8/14/202 | 8e195aa -3f9a-ae5-9ba0c. 8696133 e 5 b |  |

## NCE scenario 17: Cancel subscription

Product Name: Microsoft 365 Business Standard
Order Date: 20214®7
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: $100.08 €$
Quantity: 10 s
Renew: Off
Rancellation date:

## July 2021 Recon File

| $\begin{aligned} & \text { Custome } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \hline \text { Type } \end{gathered}$ | Unit Price | ant | Tota | Currenc | $\begin{gathered} \text { Subscriptidd } \\ \text { Id } \end{gathered}$ | $\underset{\text { Charge St }}{\text { Date }}$ | $\begin{gathered} \text { Charge Et } \\ \text { Date } \end{gathered}$ | Term And Billing Cyd | $\begin{aligned} & \text { Ifectivy } \\ & \text { nit Prie } \\ & \hline \end{aligned}$ | Billable Quantit | $\begin{gathered} \text { Billing } \\ \text { Erequen } \end{gathered}$ | Subscripti Start Dat | Subscripti e End Date | Refer | Product Qualifie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/15/2021 | $\begin{aligned} & \text { Microsoft } \\ & 1365 \text { Business } \\ & \text { Standard } \end{aligned}$ | new | 8.34 | 10 | 83.4 | EUR | $\begin{gathered} 7 d 38057 c- \\ 688 d-425- \\ \text { d673-- } \\ \text { 8eac527a9331 } \end{gathered}$ | 7/15/2021 | 8/14/2021 | $\begin{aligned} & \text { One-Year } \\ & \text { commitenent } \\ & \text { for } \\ & \text { monthly/yyea } \end{aligned}$ | 8.34 | 10 | Moontly | 7/15/2021 | 7/14/2022 | 78e195aa-3f9a$4 a e 5-9 b a 0-$ 4c8696133e5b |  |

[^1]Cancelation
Product Name: Microsoft 365 Business Standard
Order Date: 2027-15
Term Duration: One Year (P1Y)
Billing Plan: Monthly
Unit Price: $100.08 €$
Quantity: 10 seats
Renew: Off
Cancellation date: -20020114

## August 2021 Recon File

| $\begin{gathered} \text { Custome } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{aligned} & \text { Charge } \\ & \text { Type } \end{aligned}$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | Quantif | Total | Curren | $\frac{\text { Subscriptide }}{\text { Id }}$ | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \\ & \hline \end{aligned}$ | Effectiv Unit Priq | Billable Quantit) | $\begin{aligned} & \text { Billing } \\ & \text { Frequen } \end{aligned}$ | Subscripti Start Dat | $\begin{array}{r} \text { Subscripti } \\ =\text { End Date } \end{array}$ | Reference | Product Qual ifie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 8/4/2021 | Microsoft 365 Business Standard | cancellm | 8.34 | 10 | -2.6 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c} \\ 688 \mathrm{c}-4725- \\ \mathrm{d} 673- \end{gathered}$ 8eac527a9331 | 7/15/2021 | 8/41/2021 | $\begin{aligned} & \text { One-Year } \\ & \text { commititent } \\ & \text { for } \\ & \text { monthly } \end{aligned}$ | -0.26 | 10 |  | 7/15/2021 | 7/14/2022 | 78e195aa - 3 f9a$4 \mathrm{ae} 5-9 \mathrm{baO}-$ 4c8696133eSb |  |

Subscriptions canceled within 30 days of purchase are refunded on a prorated basis.

## Legacy scenario 17: Cancel subscription

$$
\begin{aligned}
& \text { Cancelation } \\
& \text { Product Name: Microsoft } 365 \text { Business Standard } \\
& \text { Order Date: } 2022 \text { 2-15 } \\
& \text { Term Duration: One Year (P1Y) } \\
& \text { Billing Plan: Monthly } \\
& \text { Unit Price: } 100.08 € \\
& \text { Quantity: } 10 \text { seats } \\
& \text { Renew: Off } \\
& \text { Cancellation date: }
\end{aligned}
$$

June/July/August 2021 Recon File


## Trial subscription scenarios

NCE scenario 18: Trial subscription

```
Trial without Scheduled Changes
Product Name: Dynamics }365\mathrm{ Guides
Product Name: Dyn
Quantity: 25 seats
Unit Price: 0.00€
Renew: On
```

We have assumed that the trial is valid for a month from the purchase date.

| Trial without Scheduled Changes | Auto converted to paid |
| :--- | :--- |
| Product Name: Dynamics 365 Guides | Term Duration: One Month (P1M) |
| Order Date: 2002-25 | Billing Plan: Monthly |
| Quantity: 25 seats | Quantity: 25 seats |
| Unit Price: $0.00 €$ | Unit Price: $52.61 €$ |
| Renew: On |  |

July 2021 Recon File



Auto converted to paid subscription.

Legacy scenario 18: Trial subscription
Trial without Scheduled Changes
Product Name: Dynamics 365 Guides
Product Name: Dyn
Order Date: 202825
Quantity: 25 seats
Unit Price: $0.00 €$
Renew: On


We have assumed that the trial is valid for a month from the purchase date.

```
Trial without Scheduled Changes 
Product Name: Dynamics 365 Guides
Order Date: 2020-25
Quantity: 25 seats
Renew: On
Auto converted to paid
Term Duration: One Month (P1M) Billing Plan: Monthly
Quantity: 25 seats
Unit Price: 52.61 €
```

July 2021 Recon File


NCE scenario 19: Trial subscription

| Pro'" Order Quant <br> Unit P Renew |  | ne: Dynami 20026-25 <br> seats <br> .00 € | $\text { mics } 365$ | Guid |  |  |  |  |  |  |  |  |  |  | sche Term Billin Quan Unit | eduled Ch <br> $n$ Duratio ing Plan: antity: 5 Price: 52 | nanges <br> n: One Mon <br> Monthly <br> seats (decrea <br> $2.61 €$ | th (P1M) <br> ase of 20 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Custom } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | $\begin{aligned} & \begin{array}{l} \text { Prit } \end{array} \\ & \text { Price } \end{aligned}$ | Quantif | Total | Currenc | $\begin{aligned} & \text { Subscriptider } \\ & \text { Id } \end{aligned}$ | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ |  | Effectiv Unit Pri | Billable <br> Quantit | $\begin{gathered} \text { Billing } \\ \text { Frequen } \end{gathered}$ | Subscripti S Start Date | Subscripti <br> End Date | Reference I | $\begin{aligned} & \text { Product } \\ & \text { Qualifier } \end{aligned}$ |
| Contoso 6 | 6/25/2021 | Dynamics 365 Guides | new | 0 | 25 | 0 | EUR | $\begin{aligned} & \begin{array}{c} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 68 \mathrm{c}-425- \\ 8 \mathrm{~d} 73- \\ \text { seac52799331 } \end{array} \end{aligned}$ | 6/25/2021 | 7/24/2021 | One-Month commitment for trial | 0 | 25 |  | 6/25/2021 | 7/24/2021 | 361e51df- 316f$4 b a b-8 a 87-$ 8b67a32b5fel | ["Trial"] |
| Contoso 6 | 6/25/2021 | Dynamics 365 Guides | corvert | 0 | 25 | 0 | EUR | $\begin{aligned} & 7 d 38057 c- \\ & 68 \mathrm{c}-425- \\ & \mathrm{d} 673- \\ & \text { 8eac5729331 } \end{aligned}$ | 6/25/2021 | 7/24/2021 | One-Month commitment for trial | 0 | 25 |  | 6/25/2021 | 7/24/2021 | 23396992-9421-4db8-95ed199be84377d0 | ["Trial"] |
| Contoso 6 | 6/25/2021 | Dynamics 365 Guides | corvert | 52.16 | 25 | 1304 | EUR | 7 d 38057 c -688d-425-d673seac52799331 | 6/25/2021 | 7/24/2021 | One-Month commitment for monthly billing | 52.16 | 25 |  | 6/25/2021 | 7/24/2021 | $\begin{gathered} 23396992 \text {-9421- } \\ \text { d bb8-95ed- } \\ 1 \text { 19be8be837fdo } \end{gathered}$ |  |
| Contoso 6 | 6/25/2021 | Dynamics 365 Guides | removeQ uantity | 52.16 | 25 | -1304 | EUR |  | 6/25/2021 | 7/24/2021 | One-Month commitment for monthly billing | -5216 | 25 |  | 6/25/2021 | 7/24/2021 | 23396992-9421$4 d b 8-95 e d-$ 119be84377d0 |  |
| Contoso 6 | 6/25/2021 | Dynamics 365 Guides | removeQ vantity | 52.16 | 5 | 260.8 | EUR | 8eac527a9331 | 6/25/2021 | 7/24/2021 | $\begin{aligned} & \text { One-Month } \\ & \text { commmitment } \\ & \text { for monthly } \\ & \text { billing } \end{aligned}$ | 52.16 | 5 |  | 6/25/2021 | 7/24/2021 | 23396992-9421$4 a b 8-95 \mathrm{ed}$ 1f9be84377d0 |  |
|  | $\cdots$ | . | . |  | . | - | -- |  |  |  | - . | $\cdots$ | . - | - . $\cdot$ |  | $\cdots$. | ... - |  |
| Trial with conversion <br> Product Name: Dynamics 365 Guides <br> Order Date: 2086-25 <br> Quantity: 25 seats <br> Unit Price: $0.00 €$ <br> Renew: On <br> Scheduled Changes <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Quantity: 5 seats (decrease of 20 s <br> Unit Price: 52.61 € |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| July 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Custom } \\ & \text { Name } \end{aligned}$ | $\begin{aligned} & \text { Order } \\ & \text { Date } \end{aligned}$ | Product Name | $\begin{gathered} \text { Charge } \\ \text { type } \end{gathered}$ | Unit <br> Price | Quantii | Total | Currenc | $\begin{aligned} & \text { Subscriptii } \\ & \text { Id } \end{aligned}$ | $\text { tidCharge st }{ }_{\text {Date }}$ | $\begin{gathered} \text { St Charge E } \\ \text { Date } \end{gathered}$ | Et Term And | $\begin{aligned} & \text { no Effectivy } \\ & \text { y Unit Pri } \end{aligned}$ |  | $\begin{gathered} \text { Billing } \\ \text { if } \\ \text { it Frequen } \end{gathered}$ | Subscripti <br> Start Dat | $\begin{aligned} & \text { ti Subscript } \\ & \text { atte End Dat } \end{aligned}$ | (e) Reference | $\begin{aligned} & \text { Product } \\ & \text { Qualifer } \end{aligned}$ |
| Contoso | 7/25/2021 | Dynamics 365 Guides | renew | 52.16 | 5 | 260.8 | EUR | $\begin{aligned} & 7 \mathrm{~d} 38057 \mathrm{c}- \\ & 688 \mathrm{~d}-4725- \\ & \mathrm{d} 673- \\ & \text { 8eac52799331 } \end{aligned}$ | $17 / 25 / 2021$ | 8/24/2021 | $\begin{aligned} & \text { One-Month } \\ & \text { commitment } \\ & \text { for monthly } \\ & \text { billing } \end{aligned}$ | 52.16 | 5 |  | 7/25/2021 | 8/24/2021 | 361e51df- 316 4bab-8a87 8b67a32b5fe0 |  |

Legacy scenario 19: Trial subscription



| Trial with conversion | Scheduled Changes |
| :--- | :--- |
| Product Name: Dynamics 365 Guides | Term Duration: One Month (P1M) |
| Order Date: $2020-25$ | Billing Plan: Monthly |
| Quantity: 25 seats | Quantity: 5 seats (decrease of 20 s |
| Unit Price: $0.00 €$ | Unit Price: $52.61 €$ |
| Renew:n |  |

July 2021 Recon File

| mer | Offer Name | Charge | Unit Price | Quantity | Sub Total | Currency |  | charge Start | Charge End | ${ }^{\text {B }}$ Iling cyc | Subscription ${ }_{\text {date }}$ | Satbscription |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly term not supported. |  |  |  |  |  |  |  |  |  |  |  |  |

NCE scenario 20: Trial subscription



Legacy scenario 20: Trial subscription


Trial to paid conversions go through the wipe \& recreatiflaxesad ennit price has been prorated for 12 months. Seat add/remove goes through the wipe \& recreate pl

| Trial with conversion <br> Product Name: Dynamics 365 Guides <br> Order Date: 2026-25 <br> Quantity: 25 seats <br> Unit Price: $0.00 €$ <br> Renew: On <br> Scheduled Changes <br> Term Duration: One Month (P1M <br> Billing Plan: Monthly <br> Quantity: 5 seats (decrease of $2 C$ <br> Unit Price: 52.61 € |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer N a | Offer Nam¢ | Charge type | Unit Price | Quantity | Sub Total | Currency | Syndicatio Partner Suscriptio Number | Charge Start | Charge End | Billing Cycl | $\begin{gathered} \text { Subscription } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Stant scription } \\ & \text { Date } \end{aligned}$ |
| Contoso | Dynamics 365 Guides | Prorate fees when purchase | 43.84 | 5 | 219.2 | EUR | $\begin{gathered} \text { 7838057c- } \\ 688-425- \\ \text { d673- } \\ \text { 8eac527a9331 } \end{gathered}$ | 7/25/2021 | 8/24/2021 | Monthly | 7/25/2021 | 6/24/2022 |

Annual unit price has been prorated for 12 months

## NCE scenario 21: Trial subscription

| Trial with conversion <br> Product Name: Dynamics 365 Guides <br> Order Date: 2086-25 <br> Quantity: 25 seats <br> Unit Price: $0.00 €$ <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Scheduled Changes ( 0002244$)$ <br> Term Duration: One Year (P1Y) <br> Billing Plan: Annual <br> Quantity: 25 seats <br> Unit Price: $526.08 €$ <br> Scheduled Changes ( 00225 ) <br> Quantity: 5 seats. (decrease of 20 sea <br> Scheduled Changes (0b-216) <br> Quantity: 4 seats (total decrease of 2 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Custome } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | Unit <br> Price | Quantit | Total | rren | SubscriptidC <br> Id | Charge St Date | Charge E: | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Pri | Billable Quantit |  | Subscripti Start Dat | Subscripti <br> 2 End Date | Reference | Product Qualifier |
| Contoso 6 | 6/25/2021 | Dynamics 365 Guides | new | 0 | 25 | 0 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 68 \mathrm{~d}-4255- \\ \text { d } \mathrm{d} 73- \\ \text { 8eac2729331 } \end{gathered}$ | 6/25/2021 | 7/24/2021 | One-Month commitment for trial | 0 | 25 |  | 6/25/2021 | 7/24/2021 | 361e51df- 316f-4bab-8a878b $67 a 32 b 5 f e 0$ | [Trial]] |
| Contoso 7 | 7/24/2021 | Dynamics 365 Guides | convert | 0 | 25 | 0 | EUR | $\begin{aligned} & 7 d 38057 c- \\ & 68 d-4252- \\ & \text { d673- } \\ & \text { 8eac527a9331 } \end{aligned}$ | 6/25/2021 | 7/24/2021 | One-Month commitment for trial | 0 | 25 |  | 6/25/2021 | 7/24/2021 | 23396992-9421-4db8-95ed1F9be843f7d0 | [Trial]] |
| Contoso 7 | 7/24/2021 | Dynamics 365 Guides | convert | 526.08 | 25 | 13152 | EUR |  | 7/24/2021 | 7/23/2022 | One-Year commitment for monthly/yea rly billing | 526.08 | 25 |  | 7/24/2021 | 6/23/2022 | 23396992-9421-4db8-95ed 1f9be84377d |  |


| Trial Produ Order Quan Unit P Renew | with con Nam tity: 25 Price: 0. w: On | nversion <br> e: Dynam 2006-25 <br> seats <br> $.00 €$ | mics 365 | Guid |  |  |  |  | 202 | 1 Reco | n File |  |  |  | Schedu <br> Term D <br> Billing <br> Quantit <br> Unit Pr <br> Schedu <br> Quantit <br> Schedu <br> Quantity | uled Chang uration: O Plan: Annu ty: 25 seats led Chang ty: 5 seats. led Chang ty: 4 seats | ges (ab-24) <br> One Year (P1 <br> nual <br> ts <br> 8 € <br> ges (a0:25) <br> s. (decrease <br> ges (00026) <br> s (total decre | Y) <br> of 20 sea <br> rease of 2 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Custom } \\ \text { Name } \end{gathered}$ | $\begin{aligned} & \text { Order } \\ & \text { Date } \end{aligned}$ | Product Name | $\begin{aligned} & \text { Charge } \\ & \text { Type } \end{aligned}$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | Quantif | Total | Curren | $\begin{gathered} \text { Subscriptico } \\ \text { Id } \end{gathered}$ | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Pri | Billable Quantit | $\begin{array}{\|c\|c\|} \hline \text { Billing } \\ \text { Frequen } \end{array}$ | $\begin{array}{\|c\|} \text { Subscripti } \\ \text { Start Date } \end{array}$ | Subscripti end Date | Reference ld | Product Qualifier |
| Contoso | 7/25/2021 | Dynamics 365 Guides | $\begin{gathered} \text { removeQ } \\ \text { uantity } \end{gathered}$ | 526.08 | 25 | -12071 | EUR |  | 6/25/2021 | 6/24/2022 |  | -482.84 | 25 |  | 6/25/2021 | 6/24/2022 | $\begin{aligned} & \text { 361e51df-316f- } \\ & 4 b a b-8 a 87- \\ & 8 \mathrm{bb7a32b5fe0} \end{aligned}$ |  |
| Contoso | 7/25/2021 | Dynamics 365 Guides | removeQ | 526.08 | 5 | 2414.2 | EUR | 7 d 38057 c 688d - 4 f25 -d673Seac527a9331 | 7/25/2021 | 6/24/2022 | One-Year commitment <br> monthly/yea <br> rly billing | 482.84 | 5 |  | 6/25/2021 | 6/24/2022 | 361e51df-316f-4bab-8a878b67a32b5fed |  |
| Contoso 7 | 7/26/2021 | Dynamics | removeQ uantity | 526.08 | 5 | $\begin{gathered} 2406.9 \\ 5 \end{gathered}$ | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-425 \mathrm{~F}- \\ \text { d673-} \\ \text { 8eac527a9331 } \end{gathered}$ | 7/25/2021 | 6/24/2022 | One-Year commitment for monthly $/$ yea rly biling | -481.39 | 5 |  | 6/25/2021 | 6/24/2022 | 2c505562-6801- <br> 40fc-916f8fc9bb8ad126 |  |
| Contoso 7 | 7/26/2021 | Dynamics 365 Guides | $\begin{gathered} \text { removeQ } \\ \text { uantity } \end{gathered}$ | 526.08 | 4 | 1925.56 | EUR |  | 7/26/2021 | 6/24/2022 | One-Year commitment for monthly/yea | 481.39 | 4 |  | 6/25/2021 | 6/24/2022 | 2c505562-680140ft -916f8f9bb8ad126 |  |

Seat add/remove goes through the wipe \& recreate processes.

## Legacy scenario 21: Trial subscription

| Trial with conversion |  | Scheduled Changes (00-224) |
| :---: | :---: | :---: |
| Product Name: Dynamics 365 Guides |  | Term Duration: One Year (P1Y) |
| Order Date: 2029-25 |  | Billing Plan: Annual |
| Quantity: 25 seats |  | Quantity: 25 seats |
| Unit Price: $0.00 €$ |  | Unit Price: $526.08 €$ |
| Renew: On |  | Scheduled Changes (00225) |
|  |  | Quantity: 5 seats. (decrease of 20 sea |
|  |  | Scheduled Changes (00226) |
|  |  | Quantity: 4 seats (total decrease of 2 |
|  | June 2021 Recon File |  |


| Customer $\mathrm{N}=$ | Offer Name | Charge Type | Unit Price | Quantity | Sub Total | Currency | $\begin{aligned} & \text { Syndicatio } \\ & \text { Partner } \\ & \text { Subscriptig } \\ & \text { Number } \end{aligned}$ | charge Start | Charge End | Billing Cycl | $\underset{\text { Date }}{\substack{\text { Subscription } \\ \text { D }}}$ | ${ }_{\substack{\text { trabscription } \\ \text { Date }}}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | Dynamics 365 Guides | Prorate fees when purchase | 0 | 25 | 0 | EUR |  | 6/25/021 | 7/24/2021 | Monthly | 6/25/2021 | 7/24/2021 |
| Contoso | Dynamics 365 Guides | Prorate fees when purchase | 526.08 | 25 | 13152 | EUR | $\begin{gathered} 7 \mathrm{7d88057c-} \\ 688 \mathrm{c}-425- \\ \mathrm{d} 673- \\ \text { 8eac527a9331 } \end{gathered}$ | 6/25/021 | 6/23/2022 | Annually | 7/24/2021 | 6/23/2022 |


| Trial with conversion | Scheduled Changes ( $00-2 \mathrm{Z} 4$ ) |
| :---: | :---: |
| Product Name: Dynamics 365 Guides | Term Duration: One Year (P1Y) |
| Order Date: 2006-25 | Billing Plan: Annual |
| Quantity: 25 seats | Quantity: 25 seats |
| Unit Price: $0.00 €$ | Unit Price: $526.08 €$ |
| Renew: On | Scheduled Changes (a0-2E) |
|  | Quantity: 5 seats. (decrease of 20 sea |
|  | Scheduled Changes (abz26) |
|  | Quantity: 4 seats (total decrease of 2 |

July 2021 Recon File

| Customer Na | Offer Nams | Charge Type | Unit Price | Quantity | Sub Total | Currency |  | charge Start | Charge End | Billing Cycl\| | $\underset{\substack{\text { Subscription } \\ \text { Date }}}{\substack{\text { and } \\ \text { S. }}}$ | $\begin{aligned} & \text { wintbscription } \\ & \text { Date } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | Dynamics 365 Guides | Cycle instance prorate | -526.08 | 25 | -13152 | EUR |  | 6/25/2021 | 6/24/2022 | Annually | 6/25/2021 | 6/24/2022 |
| Contoso | Dynamics 365 Guides | Cycle instance prorate | 43.24 | 25 | 1080.99 | EUR | $\begin{gathered} 7 d 38057 c- \\ 68 d-425- \\ \text { d673- } \\ \text { 8eac527a9331 } \end{gathered}$ | 6/25/2021 | 7/24/2021 | Annually | 6/25/2021 | 6/24/2022 |
| Contoso | Dynamics 365 Guides | Cycle instance prorate <br> prorate | 1.44 | 5 | 7.21 | EUR | $\begin{gathered} 7 d 38057 c-1 \\ 68 d-425- \\ d 673- \\ \text { 8eacs27a931 } \end{gathered}$ | 7/25/2021 | 7/26/021 | Annually | 6/25/2021 | 6/24/2022 |
| Contoso | Dynamics 365 Guides | Cycle instance prorate | 481.39 | 4 | 1925.56 | EUR |  | 7/26/2021 | 6/24/2022 | Annually | 6/25/2021 | 6/24/2022 |

Seat add/remove goes through the wipe \& recreate processes

## Add-on subscription scenarios

NCE scenario 22: Add-on subscription



## Legacy scenario 22: Add-on subscription



## NCE scenario: Add-on subscription

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \begin{tabular}{l}
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n: One M Monthly 5 € seats
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$$ \& Order

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\text { Charge } \\
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& \text { Unit } \\
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\text { Date }
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\hline Contoso \& 6/20/2021 \& Power Apps
Portals login capacity addon Tier 3 \& new \& 44.25 \& 50 \& 2212.5 \& EUR \& 7d38057c-
$68 d-4255-$
d $673-$
8eac527a9331 \& 6/20/2021 \& 6/91/2022 \& One-Year
commitment
for
monthly/yea
rly billing \& 44.25 \& 50 \& Monthly \& 6/20/2021 \& 6/9/92022 \& 361e51df- 316f-4bab-8a878b67a32b5fe0 \& ["AddOn"] <br>
\hline
\end{tabular}

Since the Add-On purchases are not dependent on prerequisites, they're not linked to the base producprotratedefarthe moittpsice i

Legacy scenario 23: Add-on subscription


## NCE scenario 24: Add-on subscription



Since the Add-On purchases are not dependent on prerequisites, they're not linked to the base produccp.rbrawedeforthe moittpsice $i$


## NCE scenario 25: Add-on subscription



Since the Add-On purchases are not dependent on prerequisites, they're not linked to the base producprorateedfarthe moittpsice i

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{8}{|l|}{\begin{tabular}{l}
Addon with Increase seats and Ba \\
Base Product: No prerequisites \\
Order Date: 2021-06-18 \\
Term Duration: One Month (P1M) \\
Billing Plan: Monthly \\
Unit Price: \(15 €\) \\
Quantity: 10 seats \\
Renew: Off
\end{tabular}} \& \& uly 202 \& 1 Reco \& Add
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On File \& ddon oduct N rder Dat rm Dura illing Pla nit Price new: On heduled uantity: \& \begin{tabular}{l}
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| Start Dat? | \& | Subscripti |
| :--- |
| End Date | \& Reference \& Product Qualifier <br>

\hline Contoso 7 \& 7/20/2021 \& Power Apps capacity addon Tier 3 \& new \& 44.25 \& 50 \& 2212.5 \& EUR \& $$
\begin{gathered}
7 d 38057 c- \\
688 d-4255- \\
\text { d73. } \\
\text { 8eac527a9331 }
\end{gathered}
$$ \& 7/20/2021 \& 8/19/2021 \&  \& 44.25 \& 50 \& Monthly \& 6/20/2021 \& 6/91/2022 \& 361e51df- 316f4 bab-8a878b67a32b5fed \& [AddOn'] <br>

\hline Contoso 7 \& 7/24/2021 \& Power Apps

Portals login capacity addon Tier 3 \& $$
\begin{aligned}
& \text { addQuant } \\
& \text { ity }
\end{aligned}
$$ \& 44.25 \& 50 \& -1927 \& EUR \& 7 d 38057 c 688d -4 f 25 -d6738eac527a9331 \& 7/20/2021 \& 8/19/2021 \& \[

$$
\begin{gathered}
\text { One-Year } \\
\text { commitment } \\
\text { for } \\
\text { monthly /yea } \\
\text { rly billing }
\end{gathered}
$$
\] \& -38.54 \& 50 \& Monthly \& 6/20/2021 \& 6/9/2022 \& 089fe3f -37b64685 -bedc54bffdd97be \& [ ${ }^{\text {AddOn'] }}$ <br>

\hline Contoso 7 \& 7/24/2021 \& Power Apps Portals login on Tier 3 \& $$
\begin{aligned}
& \text { addQuant } \\
& \text { ity }
\end{aligned}
$$ \& 44.25 \& 55 \& 21197 \& EUR \& 7d38057c-688d-425-d673seac527a9331 \& 7/24/2021 \& 8/99/2021 \&  \& 38.54 \& 55 \& Monthly \& 6/20/2021 \& 6/9/2022 \& 089fe3f -37b64685 -bedc54bffdd97be \& ['Addon'] <br>

\hline
\end{tabular}

Since the Ardin purchases are not dependent on prerequisites, they're not linked to the base product. Hopremertecthearrila promethis. Seat add/remove goes through the recreate processes.

## Legacy scenario 25: Add-on subscription

| Addon with Increase seats and Base Product stopped <br> Base Product: No prerequisites <br> Order Date: 2021-06-18 <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: 15 € <br> Quantity: 10 seats <br> Renew: Off |  |  |  |  | Addon <br> Product Name: Power Apps Portals login capacTieraß@ unitmin) <br> Order Date: 2026-20 <br> Term Duration: One Year (P1Y) <br> Billing Plan: Monthly <br> Unit Price: $531 €$ <br> Quantity: 50 seats (Min Licenses) <br> Renew: On <br> Scheduled Changes (a0224) <br> Quantity: 55 seats. (increase of 5 seats) |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer Na | Offer Name | Charge Typle | Unit Price | Quantity | Sub Total | Currency | $\begin{aligned} & \text { Syndication } \\ & \text { Pabstner } \\ & \text { Substiptio } \end{aligned}$ | Tharge Start | Charge End | Billing cycl | Subscription Date | traibscription <br> Date |
| Contoso | Power Apps Portals sogin capacity add-on Tier 3 | Prorate fees when purchase | 44.25 | 50 | 2212.5 | EUR | 7 d 38057 c -688d-4f25-d6738eac527a933 | 6/20/2021 | 7/19/2021 | Monthly | 6/20/2021 | 6/91/2022 |

```
Addon with Increase seats and Base Product stopped }\quad\mathrm{ Addon 
Order Date: 2021-06-18
Term Duration: One Month (P1M)
Billing Plan: Monthly
Unit Price: 15 €
Quantity: 10 seats
Order Date: 2020-20
erm Duration: One Year (P1Y)
Biling Plan: Monthly
Renew: Off
Unit Price: 531 € 
Quantity: 50 seats (Min Licenses)
Scheduled Changes (00:224)
Quantity: 55 seats. (increase of 5 seats)
```

July 2021 Recon File

| Customer $\mathrm{N}=$ | Offer Nam¢ | Charge Type | Unit Price | Quantity | Sub Total | Currency | Syndicatio Partner Subscriptio Number | Charge Start | Charge End | Billing Cycl | Subscription Date | điubscription Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | Power Apps Portals login capacity add-on Tier 3 | Prorate fees when purchase | -44.25 | 50 | -2212.5 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-425- \\ \text { d673- } \\ \text { 8eac527a9331 } \end{gathered}$ | 6/20/2021 | 7/19/2021 | Monthly | 6/20/2021 | 6/19/2022 |
| Contoso | $\begin{gathered} \text { Power Apps } \\ \text { Portal s login } \\ \text { capacity add-on } \\ \text { Tier 3 } \end{gathered}$ | Prorate fees when purchase | 44.25 | 50 | 2212.5 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-425- \\ \text { d673- } \\ \text { 8eac527a9331 } \end{gathered}$ | 7/20/2021 | 8/9/2021 | Monthly | 6/20/2021 | 6/19/2022 |
| Contoso | $\begin{aligned} & \text { Power Apps } \\ & \text { Portals login } \\ & \text { capacity add-on y } \\ & \text { Tier 3 } \end{aligned}$ | Prorate fees when purchase | 5.71 | 50 | 285.48 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-425- \\ \text { d673- } \\ \text { 8eac } 52799331 \end{gathered}$ | 7/20/2021 | 7/24/2021 | Monthly | 6/20/2021 | 6/9/1/2022 |
| Contoso | Power Apps Portals login capacity add-on Tier 3 | Prorate fees when purchase | 38.54 | 55 | 2119.70 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d} 425- \\ \text { d673- } \\ \text { 8eac527a9331 } \end{gathered}$ | 7/25/2021 | 8/14/2021 | Monthly | 6/20/2021 | 6/9/2022 |

## Upgrade subscription scenarios

NCE scenario 26: Full upgrade subscription

| Full upgrade <br> Product Name: Microsoft 365 Business Standard <br> Order Date: 2006-18 <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: $10.08 €$ <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Upgrade <br> Product <br> Upgrade <br> Billing $P$ <br> Unit Pric <br> Renew: | Name: Offic Date: 20z42 ration: One lan: Monthly e: 6.43 € : 300 seats On | 365 E1 <br> Month (P |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Custome } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | $\begin{aligned} & \text { Charge } \\ & \text { Type } \end{aligned}$ | Unit Price | Quantit | Total | urren | $\left\{\begin{array}{c} \text { Subscriptica } \\ \text { Id } \end{array}\right.$ | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge En } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \mathrm{E} \\ & \text { Billing Cyd } \end{aligned}$ | Effectiv Unit Priq | Billable Quantit | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti Start Dat | Subscripti End Date | Reference lo | Product Qualifier |
| Contoso | 6/18/2021 | Microsoft 365 Business Standard | new | 10.08 | 300 | 3024 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c} \\ 688 \mathrm{c}-425- \\ \text { d673-- } \\ \text { 8eac527a9331 } \end{gathered}$ | 6/88/2021 | 7/17/2021 | One-Month commitment for monthly billing | 10.08 | 300 |  | 6/88/2021 | 7/17/2021 | 361e51df-316f-4bab-8a87$8 \mathrm{~b} 67 \mathrm{a} 32 \mathrm{~b} 5 \mathrm{fe0}$ |  |
| Contoso | 6/25/2021 | $\begin{aligned} & \text { Microsoft } \\ & 365 \text { Business } \\ & \text { Standard } \end{aligned}$ | corvert | 10.08 | 300 | -2316 | EUR | $\begin{gathered} 7 d 38057 c- \\ 688 d-425- \\ d 673- \\ \text { 8eac527a9331 } \end{gathered}$ | 6/18/2021 | 7/17/2021 | $\begin{aligned} & \text { One-Month } \\ & \text { commitment } \\ & \text { for monthly } \\ & \text { billing } \end{aligned}$ | -7.72 | 300 |  | 6/18/2021 | 7/17/2021 | $\begin{gathered} \text { 3caee454-219f- } \\ 4092-\text {-a2b0- } \\ \text { 3ece9784643a } \end{gathered}$ |  |
| Contoso | 6/25/2021 | Office 365 E1 | convert | 6.43 | 300 | 1476 | EUR | $\begin{gathered} 7 \mathrm{7d} 88057 \mathrm{c}- \\ 688 \mathrm{~d}-425- \\ \mathrm{d} 673- \\ \text { 8eac527a9331 } \end{gathered}$ | 6/25/2021 | 7117/2021 | One-Month commitment for monthly | 4.92 | 300 |  | 6/25/021 | 7/17/2021 | 3caee454-219f4092 -a2b03ece978463a |  |

Upgrades don't go through wipe \& recreate processes. Instead, we swap the upgraded seats directly withetheobacendioklabe and upgraded subscriptions using
Reference ID" \& "Subscription ID" attributes.

| Full upgrade <br> Product Name: Microsoft 365 Business Standard Order Date: 2026-18 <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: $10.08 €$ <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Upgrad Produc Term D Billing $P$ Unit Price Quantit | Name: Offi <br> Date: 20ß-2 uration: One Plan: Month ce: 6.43 € $y$ : 300 seats On | e 365 E1 <br> 5 <br> Month |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Custome } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | Unit Price | Quantii | tal | c | $\left\{\begin{array}{c} \text { Subscripti } \\ \text { Id } \end{array}\right.$ | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{array}{\|l\|} \hline \text { Term And } \\ \text { Billing Cy } \end{array}$ | Effectiv Unit Pri | Billable Quantit, | $\begin{gathered} \text { Billing } \\ \text { Firequen } \end{gathered}$ | Subscripti Start Dat | Subscripti End Date | Referenc | Product Qualifier |
| Contoso | 7/18/2021 | Office 365 E1 | renew | 6.43 | 300 | 1929 | EUR |  | 7/18/2021 | 8/17/2021 | One-Month for monthly billing | 6.43 | 300 |  | 7/18/2021 | 8/77/2021 | 3caee454-219f4092 -a2bo3ece97f8463a |  |

Legacy scenario 26: Full upgrade subscription

| Full upgrade | Upgrade |
| :---: | :---: |
| Product Name: Microsoft 365 Business Standard | Product Name: Office 365 E1 |
| Order Date: 2006-18 | Upgrade Date: 208125 |
| Term Duration: One Month (P1M) | Term Duration: One Month ( $P$ |
| Billing Plan: Monthly | Billing Plan: Monthly |
| Unit Price: $10.08 €$ | Unit Price: 6.43 € |
| Quantity: 300 seats | Quantity: 300 seats |
| Renew: On | Renew: On |

June 2021 Recon File

| Customer $\mathrm{N}_{*}$ | Offer Name | Charge Type | Unit Price | Quantity | Sub Total | Currency |  | Charge Start | Charge End | Billing Cycl | Subscription Date | Stantb scription Date and |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly term not supp.orted |  |  |  |  |  |  |  |  |  |  |  |  |


| Full upgrade <br> Product Name: Microsoft 365 Business Standard <br> Order Date: 2022-18 <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: $10.08 €$ <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  |  | grade <br> duct Name grade Date: m Duration: ing Plan: M it Price: 6.43 antity: 300 new: On | Office 365 E1 20b125 <br> One Month onthly € eats |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer N | Offer Name | Charge Type | Unit Price | Quantity | Sub Total | Currency | Syndicatio Partner Subscriptio Subscripti Number | fharge Start | Charge End | Billing Cycl | Subscription Date Date | $\begin{aligned} & \text { taribscription } \\ & \text { Date } \end{aligned}$ |
| Monthly term not supp.orted |  |  |  |  |  |  |  |  |  |  |  |  |

NCE scenario 27: Full upgrade subscription

| Full upgrade <br> Product Name: Microsoft 365 Business Standard Order Date: 2006-18 <br> Term Duration: One Year (P1Y) <br> Billing Plan: Annual <br> Unit Price: $100.08 €$ <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Upgrad <br> Product <br> Term D <br> Billing <br> Unit Pri <br> Renew: | e <br> Name: Offi <br> Date: 20832 uration: One Plan: Annua rice: $64.32 €$ y: 300 seats On | $\text { ice } 365 \text { E1 }$ $125$ Year (P1 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Custome } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | $\begin{aligned} & \text { Charge } \\ & \hline \text { Type } \end{aligned}$ | Unit Price | Quantif | Tot | renc | $\begin{gathered} \text { Subscriptif } \\ \text { Id } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Charge st } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And E } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Priq | $\begin{aligned} & \text { Billable } \\ & \text { Quantit! } \end{aligned}$ | $\begin{aligned} & \text { Billing } \\ & \text { Frequen } \end{aligned}$ | Subscripti Start Dat | Subscripti e End Date | Refere | Product <br> Qualifier |
| Contoso | 6/18/2021 | $\begin{aligned} & \text { Microsoft } \\ & 365 \text { Business } \\ & \text { Standard } \end{aligned}$ | new | 100.08 | 300 | 30024 | EUR | $\begin{aligned} & 7 d 88057 c- \\ & 68 d .425- \\ & d 675- \\ & \text { 8eac5279331 } \end{aligned}$ | 6/18/2021 | 6/17/2022 | One-Year commitment for monthly ryy billa ry biling | 100.08 | 300 |  | 6/88/2021 | 6/77/2022 | 361e51df- 316f-4bab-8a878b67a32b5fe0 |  |
| Contoso | 6/25/2021 | $\begin{gathered} \text { Microsoft } \\ \text { 365 Business } \\ \text { Standard } \end{gathered}$ | convert | 100.08 | 300 | -29448 | EUR | 7 d 38057 c 688d -425-d6738eac527a933 | 6/18/2021 | 6/77/2022 | One-Year commitment foor monthy yea rly biling | -98.16 | 300 |  | 6/18/2021 | 6/17/2022 | 3caee454-219f4092 -a2b0Зесе978463a |  |
| Contoso | 6/25/2021 | Office 365 E1 | convert | 64.32 | 300 | 18924 | EUR | $\begin{gathered} 7 \mathrm{7} 38057 \mathrm{c} \text { - } \\ 688 \mathrm{~d}-425- \\ \mathrm{d} 73- \\ \text { 8eac5279931 } \end{gathered}$ | 6/25/2021 | 6/77/2022 | $\begin{aligned} & \text { One-Year } \\ & \text { commitent } \\ & \text { for } \\ & \text { monthly } \\ & \text { cntyay } \end{aligned}$ | 63.08 | 300 |  | 6/25/2021 | 6/17/2022 | 3caee454-219f4092 -a2b03есе978463a |  |


| Full upgrade | Upgrade |
| :---: | :---: |
| Product Name: Microsoft 365 Business Standard | Product Name: Office 365 |
| Order Date: $2028-18$ | Upgrade Date: 203125 |
| Term Duration: One Year (P1Y) | Term Duration: One Year (I |
| Billing Plan: Annual | Billing Plan: Annual |
| Unit Price: $100.08 €$ | Unit Price: $64.32 €$ |
| Quantity: 300 seats | Quantity: 300 seats |
| Renew: On | Renew: On |

July 2021 Recon File

No transaction in July because of upfront payment.

Legacy scenario 27: Full upgrade subscription

| Full upgrade <br> Product Name: Microsoft 365 Business Standard <br> Order Date: 2006-18 <br> Term Duration: One Year (P1Y) <br> Billing Plan: Annual <br> Unit Price: $100.08 €$ <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  |  | grade <br> oduct Name grade Date rm Duration iling Plan: A nit Price: 64.32 uantity: 300 new: On | Office 365 E 203725 <br> One Year (P1 Anual 32 € <br> seats |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Na | Offer Name | Charge typa | Unit Price | Quantity | Sub Total | Currency | $\begin{aligned} & \text { Syndicatio } \\ & \text { Patner } \\ & \text { Substriptic } \\ & \text { Number } \end{aligned}$ | Fharge Start | Charge End | Billing Cyc | Subscription Date | Fable scription Date |
| Contoso | Microsoft 365 Business Standard | Prorate fees when purchase | 100.08 | 300 | 30024 | EUR |  | 6/18/2021 | 6/77/2022 | Annually | 6/88/2021 | 6/77/2022 |
| Contoso | Microsoft 365 Business Standard | Cancel fee | -100.08 | 300 | -30024 | EUR | $\begin{gathered} 7 d 38057 c- \\ 68 d-425- \\ \text { d67-1 } \\ \text { 8eac527a332 } \end{gathered}$ | 6/18/2021 | 6/17/2022 | Annually | 6/18/2021 | 6/77/2022 |
| Contoso | Microsoft 365 Business Standard | Cycle instance prorate | 1.92 | 300 | 575.80 | EUR | $\begin{gathered} 7 d 38057 c- \\ 68 d-425- \\ d 675- \\ \text { 8eac527a333 } \end{gathered}$ | 6/18/2021 | 6/24/2021 | Annually | 6/18/2021 | 6/77/2022 |
| Contoso | Office 365 E1 | Cycle instance prorate | 64.32 | 300 | 19296 | EUR |  | 6/25/2021 | 6/24/2022 | Annually | 6/25/2021 | 6/24/2022 |



## NCE scenario 28: Partial upgrade subscription

| Partial upgrade <br> Product Name: Microsoft 365 Business Standard <br> Order Date: 2006-18 <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: $10.08 €$ <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Upgrade <br> Product <br> Term Du <br> Billing P <br> Unit Pric <br> Quantity Renew: | Name: Offi <br> Date: 20.87 ration: One lan: Month ce: $6.43 €$ <br> y: 100 seats On | $\text { ee } 365 \text { E1 }$ <br> 5 <br> Month ( |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Custome } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{array}{\|c\|c\|c\|c\|c\|c\|} \hline \text { Typpe } \end{array}$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | Quantit | Total | Currer | $\left\{\begin{array}{c} \text { Subscriptid } \\ \text { Id } \end{array}\right.$ | Charge st Date | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | Term And Billing Cyd | Effectiv Unit Priq | $\begin{aligned} & \text { Billable } \\ & \text { Quantit } \end{aligned}$ | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti Start Date | $\begin{aligned} & \text { Subscripti } \\ & \text { E End Date } \end{aligned}$ | Reference If | Product Qualifier |
| Contoso | 6/18/2021 | $\begin{gathered} \text { Microsoft } \\ \text { 365 Business } \\ \text { Standard } \end{gathered}$ | new | 10.08 | 300 | 3024 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-425 \mathrm{c}- \\ \mathrm{d} 673- \\ \text { 8eac527a9331 } \end{gathered}$ | 6/18/2021 | 7/17/2021 | One-Month commitment for monthly billing | 10.08 | 300 |  | 6/18/2021 | 7/17/2021 | 361e51df- $316 f-$ 4bab-8a878b67a32b5fea |  |
| Contoso 6 | 6/25/2021 | Microsoft 365 Business Standard | convert | 10.08 | 100 | -772 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c} \\ 688 \mathrm{c}-4 \mathrm{fr}- \\ \text { d673-- } \\ \text { 8eac527a9331 } \end{gathered}$ | 6/18/2021 | 7/17/2021 | One-Month commitment for monthly billing | -7.72 | 100 |  | 6/18/2021 | 7/17/2021 | 3caee454-219f4092 -a2b0Зece97f8463a |  |
| Contoso 6 | 6/25/2021 | Office 365 E1 | convert | 6.43 | 100 | 492 | EUR | $\begin{gathered} 59 c 3 e 280- \\ \text { a725-295d - } \\ \text { c5c1- } \\ 90 a d 9913 d 6 f d \end{gathered}$ | 6/25/2021 | 7/17/2021 | One-Month for monthly billing | 4.92 | 100 |  | 6/25/2021 | 7/17/2021 | 3caee454-219f4092 -a2b0Зесе97f8463a |  |

Upgrades don't go through wipe \& recreate processes. Instead, we swap the upgraded seats directly withetheothacendiokt thbe baseed and upgraded subscriptions using
"Reference ID" \& "Subscription ID" attributes. "Reference ID" \& "Subscription ID" attributes.

| Partial upgrade <br> Product Name: Microsoft 365 Business Standard <br> Order Date: 2028-48 <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: 10.08 € <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Upgrad <br> Produc <br> Upgrad <br> Billing <br> Unit Prict <br> Quantit <br> Renew: | e <br> $t$ Name: Off <br> e Date: 20g uration: On Plan: Month ice: $6.43 €$ y: 100 seats On | ce 365 E1 25 <br> Month y |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Custome } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | Quanti | Total | Curren | Subscriptid <br> Id | $\begin{gathered} \text { Charge st } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And : } \\ & \text { Billing Cy U } \end{aligned}$ | Effectiv Unit Pri | $\begin{array}{\|c\|} \text { Billable } \\ \text { Quantit } \end{array}$ | $\begin{array}{\|l\|} \hline \text { Billing } \\ \text { Frequen } \end{array}$ | Subscript Start Da | Subscripti <br> e End Date | Reference la | Product Qualifier |
| Contoso | 7/18/2021 | Microsoft 365 Business Standard | renew | 10.08 | 200 | 2016 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c} \\ 688 \mathrm{~d}-425- \\ \mathrm{d} 673- \\ \text { 8eac527a9331 } \end{gathered}$ | 7/18/2021 | 8/77/2021 | One-Month for monthly billing | 10.08 | 200 |  | 6/18/2021 | 7/17/2021 | 361e51df- 316f-4bab-8a878b67a32b5fe0 |  |
| Contoso | 7/18/2021 | Office 365 E1 | renew | 6.43 | 100 | 643 | EUR | $\begin{gathered} 59 c 3 e 280- \\ \text { a72-495d - } \\ \text { c5c1- } \\ 90 a d 9913 d 6 f d \end{gathered}$ | 7/18/2021 | 8/17/2021 | One-Month for monthly billing | 6.43 | 100 |  | 7/18/2021 | 8/17/2021 | 3caee454-219f4092 -a2b0Зесе978463a |  |

Legacy scenario 28: Partial upgrade subscription

| Partial upgrade <br> Product Name: Microsoft 365 Business Standard <br> Order Date: 2006-18 <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: $10.08 €$ <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  | U P U T B U Q R | grade <br> duct Name: grade Date: rm Duration: ling Plan: M it Price: 6.43 antity: 100 s new: On | Office 365 E1 208125 <br> One Month onthly € eats |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer $\mathrm{N}=$ | Offer Nams | Charge Type | Unit Price | Quantity | Sub Total | Currency |  | Charge Start | Charge End 4 | Billing Cycl | Subscription | tafubscription Date |
| Monthly term not supported. |  |  |  |  |  |  |  |  |  |  |  |  |


| Partial upgrade <br> Product Name: Microsoft 365 Business Standard <br> Order Date: $2028-18$ <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: $10.08 €$ <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  |  | pgrade <br> oduct Name grade Date: rm Duration illing Plan: M nit Price: 6.4 untity: 100 new: On | Office 365 E1 20 B 125 <br> One Month onthly € seats |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer $\mathrm{N}=$ | Offer Nams | Charge Type | Unit Price | Quantity | Sub Total | Currency | $\begin{aligned} & \text { Syndicarion } \\ & \text { SPartner } \\ & \text { Substiptic } \end{aligned}$ | Charge Start | Charge End | Billing Cycl | Subscription Date | trabscription Date |

## NCE scenario 29: Full upgrade subscription

| Full upgrade with Term Change <br> Product Name: Microsoft 365 Business Standard <br> Order Date: 2021-06-18 <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: $10.08 €$ <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Upgra <br> Produ <br> Upgra <br> Term <br> Billing <br> Unit P <br> Quan <br> Renew: | de <br> ct Name: O <br> ade Date: 20 <br> Duration: O <br> Plan: Mon <br> Pice: 64.32 <br> tity: 300 sea <br> w: On | ffice 365『125 ne Year ( thly |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Custom } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | $\begin{aligned} & \text { Charge } \\ & \text { Type } \end{aligned}$ | Unit Price | Quantif | Total | Curreng | $\begin{gathered} \text { Subscripti } \\ \text { Id } \end{gathered}$ | $\begin{gathered} \text { Charge st } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Pr | Billable Quantit | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | $\begin{gathered} \text { Subscripti } \\ \text { Start Date } \end{gathered}$ | $\begin{array}{\|c\|} \hline \text { Subscripti } \\ \hline \text { End Date } \end{array}$ | Reference | Product Qualifie |
| Contoso | 6/18/2021 | Microsoft 365 Business Standard | new | 10.08 | 300 | 3024 | EUR | $\begin{aligned} & 7 \mathrm{~d} 38057 \mathrm{c}- \\ & 688 \mathrm{~d}-4225- \\ & \mathrm{d} 673- \\ & \text { 8eac527a9331 } \end{aligned}$ | 6/18/2021 | 7/17/2021 | $\begin{aligned} & \text { One-Month } \\ & \text { commitment } \\ & \text { for monthly } \\ & \text { billing } \end{aligned}$ | 10.08 | 300 |  | 6/18/2021 | 7/17/2021 | 361e51df- 316f-4bab-8a878b67a32b5fe0 |  |
| Contoso | 6/25/2021 | $\begin{aligned} & \text { Microsoft } \\ & \text { 365 Business } \\ & \text { Standard } \end{aligned}$ | convert | 10.08 | 300 | -2316 | EUR |  | 6/18/2021 | 7/17/2021 | One-Month for monthly billing | -7.72 | 300 |  | 6/18/2021 | 7/17/2021 | 3caee454-219f 4092-a2b0Зece97f8463a |  |
| Contoso | 6/25/2021 | Office 365 E1 | convert | 5.36 | 300 | 1230 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-4 \mathrm{f} 25- \\ \mathrm{d} 73- \\ \text { 8eac527-99331 } \end{gathered}$ | 6/25/2021 | 7/17/2021 | One-Year commitment for monthly/yea rly billing | 4.1 | 300 | Monthly | 6/25/2021 | 6/24/2022 | 3caee454-219f4092 -a2b0 3ece97f8463a |  |

Upgrades don't go through wipe \& recreate processes. Instead, we swap the upgraded seats directly withetheolacendiotathe bassed and upgraded subscriptions using "Reference ID" \& "Subscription ID" attributes.

| Full upgrade with Term Change <br> Product Name: Microsoft 365 Business Standard Order Date: 2006-18 <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: $10.08 €$ <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Upgra <br> Produ <br> Upgra <br> Term <br> Billing <br> Unit P <br> Quant | de <br> ct Name: O de Date: 20 Duration: O Plan: Month rice: 64.32 tity: 300 sea : On | fice 365 8125 ne Year (F thly |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Custome } \\ & \text { Name } \end{aligned}$ | $\left\lvert\, \begin{aligned} & \text { Order } \\ & \text { Date } \end{aligned}\right.$ | Product Name | Charge Type | Unit Price | Quanti¢ | Total | Currend | $\left\lvert\, \begin{gathered} \text { Subscriptid } \\ 1 d \end{gathered}\right.$ | $\begin{gathered} \text { Charge Sik } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}$ | $\begin{array}{\|l\|} \text { Term And } \\ \text { Billing Cy } \end{array}$ | Effectiv Unit Pri | Billable Quantit! | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti Start Dat | Subscripti E End Date | Refere | Product Qualifier |
| Contoso 7 | 7/25/2021 | Office 365 E1 | $\begin{gathered} \text { cyclechar } \\ \text { ge } \end{gathered}$ | 5.36 | 300 | 1608 | EUR | 7d38057c. 688d-425-d6738eac527a9331 | 7/25/2021 | 8/24/2021 | One-Year commitment for monthly rly billing | 5.36 | 300 | Monthly | 6/25/2021 | 6/24/2022 | 3caee454-219f4092 -a2b03ece97f8463a |  |

Legacy scenario 29: Full upgrade subscription


| Full upgrade with Term Ch | Upgrade |
| :---: | :---: |
| Product Name: Microsoft 365 Business Standard | Product Name: Office 365 |
| Order Date: 2006-18 | Upgrade Date: 20\$125 |
| Term Duration: One Month (P1M) | Term Duration: One Year (F |
| Billing Plan: Monthly | Billing Plan: Monthly |
| Unit Price: 10.08 € | Unit Price: $64.32 €$ |
| Quantity: 300 seats | Quantity: 300 seats |
| Renew: On | Renew: On |

July 2021 Recon File

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Customer $\mathrm{N}=$ | Offer Nams | Charge Typ ${ }^{\text {a }}$ | Unit Price | Quantity | Sub Total | Currency | Subscriptic | charge Start | Charge End | Billing Cycl | Date | Date |

## NCE scenario 30: Partial upgrade subscription

| Partial upgrade with Term Change <br> Product Name: Microsoft 365 Business Standard <br> Order Date: 2021-06-18 <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: $10.08 €$ <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Upgr Prod <br> Upgr <br> Term <br> Billing <br> Unit <br> Quan <br> Rene | ade <br> uct Name: ade Date: 2 Duration: g Plan: Mon Price: 64.32 tity: 100 seat w: On | ffice 365 08425 ne Year thly € ts |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Custome } \\ \text { Name } \end{gathered}$ | $\begin{aligned} & \text { Order } \\ & \text { Date } \end{aligned}$ | Product Name | Charge type | Unit <br> Price | Quantif | Total | Currenc | Subscriptio <br> Id | $\begin{aligned} & \text { dCharge stc } \\ & \text { Date } \end{aligned}$ | Charge Er | $\begin{aligned} & \text { Term And E } \\ & \text { Billing Cy } \text { Ur } \end{aligned}$ | Effectiv Unit Pri | Billable Quantit | $\begin{gathered} \text { Billing } \\ \text { Frequen } \end{gathered}$ | Subscripti Start Dat | Subscripti End Date | Reference | $\begin{aligned} & \text { Product } \\ & \text { Qualifier } \end{aligned}$ |
| Contoso | 6/18/2021 | $\begin{gathered} \text { Microsoft } \\ 1365 \text { Business } \\ \text { Standard } \end{gathered}$ | new | 10.08 | 300 | 3024 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 6880-425- \\ \text { d672- } \\ \text { 8eac527a9331 } \end{gathered}$ | 6/88/2021 | 7/17/2021 | One-Month for monthly billing | 10.08 | 300 |  | 6/18/2021 | 7/17/2021 | 361e51df-316f-4bab-8a878b67a32b5fe0 |  |
| Contoso | 6/25/2021 | $\begin{gathered} \text { Microsoft } \\ 1365 \text { Business } \\ \text { Standard } \end{gathered}$ | convert | 10.08 | 100 | -772 | EUR | 688d-4f25 d6738eac527a933 | 6/18/2021 | 7/17/2021 | One-Month commitment for monthly billing | -7.72 | 100 |  | 6/18/2021 | 7/17/2021 | 3caee454-219f4092 -a2b03ece97f8463a |  |
| Contoso | 6/25/2021 | Office 365 E1 | convert | 5.36 | 100 | 536 | EUR | $\begin{aligned} & 59 c 3 e 280- \\ & \text { a725-495d- } \\ & \text { c5c1- } \\ & 90 \mathrm{ad} 9913 \mathrm{~d} 6 \mathrm{fd} \end{aligned}$ | 6/25/021 | 7/24/2021 | $\left.\begin{array}{c}\text { One-Year } \\ \text { commitanent } \\ \text { for } \\ \text { monthly }\end{array}\right)$ | 5.36 | 100 | Monthly | 6/25/2021 | 6/24/2022 | 3caee454-219f4092 -a2b0зece9784663a |  |


 using the "Reference ID" \& "Subscription ID" attributes.

## Legacy scenario 30: Partial upgrade subscription

| Partial upgrade with Term Change | Upgrade |
| :--- | :--- |
| Product Name: Microsoft 365 Business Standard | Product Name: Office 365 |
| Order Date: $2021-06-18$ | Upgrade Date: 2 208225 |
| Term Duration: One Month (P1M) | Term Duration: One Year ( |
| Billing Plan: Monthly | Billing Plan: Monthly |
| Unit Price: $10.08 €$ | Unit Price: $64.32 €$ |
| Quantity: 300 seats | Quantity: 100 seats |
| Renew: On | Renew: On |

June 2021 Recon File

| Customer Ns | Offer Name | Charge Typ ${ }^{\text {a }}$ | Unit Price | Quantity | Sub Total | Currency |  | Charge Start | Charge End | Billing Cyc | Subscription Date | tricubscription Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| nthly term not supported. |  |  |  |  |  |  |  |  |  |  |  |  |


| Partial upgrade with Term Change <br> Product Name: Microsoft 365 Business Standard <br> Order Date: 2028-18 <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: $10.08 €$ <br> Quantity: 300 seats <br> Renew: On |  |  |  |  |  |  |  |  |  |  | Upgrade <br> Product Name: Office 365 <br> Upgrade Date: 20あ125 <br> Term Duration: One Year ( <br> Billing Plan: Monthly <br> Unit Price: $64.32 €$ <br> Quantity: 100 seats <br> Renew: On |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| July 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer Nz | Offer Nam\& | Charge Type | Unit Price | Quantity | Sub Total | Currency | $\begin{aligned} & \text { Syndicatio } \\ & \text { Pubarner } \\ & \text { Subriptic } \\ & \text { Number } \end{aligned}$ | Charge Start | Charge End | Billing Cycle | Subscription Date | ${ }_{\text {Statibscription }}^{\text {Date }}$ |

## Term change scenarios

NCE scenario 31: Term change

| Term Change <br> Product Name: Microsoft 365 Business Standard <br> Purchase: 2006-18 <br> Scheduled Changes (00-224) <br> Term Duration: One Month (P1M) <br> Term Duration: One Year (P1Y) <br> Billing Plan: Monthly <br> Billing Plan: Monthly <br> Unit Price: $10.08 €$ <br> Quantity: 10 seats. <br> Quantity: 10 seats. <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Custom } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{aligned} & \text { Charge } \\ & \text { Type } \end{aligned}$ | Unit Price | Quanti | Total | Currer | $\begin{gathered} \text { Subscriptid } \\ \text { Id } \end{gathered}$ | $\begin{gathered} \text { Charge stld } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge Et } \\ \text { Date } \end{gathered}$ | Term And Billing Cy | Effectiv Unit Pri | Billable Quantit | $\begin{array}{\|c} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti Start Dat | Subscripti End Date | Reference lo | Product Qualifier |
| Contoso | 6/18/2021 | Microsoft 365 Business Standard | new | 10.08 | 10 | 100.8 | EUR | $7 \mathrm{~d} 38057 \mathrm{c}-$ $688 \mathrm{~d}-425$ -d6738eac527a933 | 6/88/2021 | 7/17/2021 | One-Month for monthly billing | 10.08 | 10 |  | 6/18/2021 | 7/17/2021 | 361e51df- 316f-4bab-8a878b67a32b5fe0 |  |

Term Change
Product Name: Microsoft 365 Business Standard
Purchase: $2 \theta 06-18$ Scheduled Changes taorzit
$\begin{array}{ll}\text { Term Duration: One Month (P1M) } & \text { Term Duration: One Year } \\ \text { Billing Plan: Monthly }\end{array}$ Billing Plan: Monthly
Unit Price: $10.08 €$
Quantity: 10 seats.
Renew: On
July 2021 Recon File

| $\begin{aligned} & \text { Custom } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | Charge Type | Unit Price | Quantit | Total | curreng | Subscriptid Id | $\begin{gathered} \text { Charge St } \\ \text { Date } \end{gathered}$ | $\left\lvert\, \begin{gathered} \text { Charge E } \\ \text { Date } \end{gathered}\right.$ | Term And | Effectiv Unit Pri | $\begin{aligned} & \text { Billable } \\ & \text { Quantity } \end{aligned}$ | $\begin{array}{r} \text { Billing } \\ \text { Frequen } \end{array}$ | Subscripti Start Date | Subscripti End Date | Reference | Product Qualifie |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Contoso | 7/18/2021 | $\begin{gathered} \text { Microsoft } \\ \text { 365 Business } \\ \text { Standard } \end{gathered}$ | renew | 10.08 | 10 | 100.8 | EUR | $\begin{gathered} 7 \mathrm{~d} 38057 \mathrm{c}- \\ 688 \mathrm{~d}-4 \mathrm{fr25} \\ \mathrm{~d} 673- \end{gathered}$ 8eac527a9331 | 7/18/2021 | 8/17/2021 | One-Month commitment for monthly billing | 10.08 | 10 |  | 7/18/2021 | 8/17/2021 | 361e51df- 316f-4bab-8a878b67a32b5fe0 |  |
| Contoso | 7/24/2021 | Microsoft 365 Business Standard | convert | 10.08 | 10 | -81.2 | EUR | $\begin{gathered} 7 d 38057 c- \\ 688 d-4255- \\ \text { de73- } \\ \text { 8eac527a931 } \end{gathered}$ | 7/18/2021 | 8/17/2021 | $\begin{aligned} & \text { One-Month } \\ & \text { commitment } \\ & \text { for monthly } \\ & \text { billing } \end{aligned}$ | -8.12 | 10 |  | 7/18/2021 | 8/17/2021 | 361e51df- 316f$4 b a b-8 a 87-$ sb67a32b5fe0 |  |
| Contoso | 7/24/2021 | Microsoft 365 Business Standard | convert | 8.34 | 10 | 83.4 | EUR | 7d38057c-688d-425-d6738eac527a9331 | 7/24/2021 | 8/23/2021 | $\begin{gathered} \text { One-Year } \\ \text { commitment } \\ \text { for } \\ \text { monthy/yea } \\ \text { rly hillina } \end{gathered}$ | 8.34 | 10 | Monthly | 7/24/2021 | 7/23/2022 | 361e51df- 316f-4bab-8a878b67a32b5fe0 |  |

Term changes wipe out the existing term and create a new term from the order date and extend until the term's entire duration

Legacy scenario 31: Term change


Term Change
Product Name: Microsoft 365 Business Standard
Purchase: $2 \theta 06-18$
Term Duration: One Month (P1M) Term Duration: One Year (P1 Term Duration: One
Billing Plan: Monthly Unit Price: $100.08 €$ Quantity: 10 seats.
Unit Price: $10.08 €$
Quantity: 10 seats.
Quantity: 10
Renew: On

July 2021 Recon File

| Customer $\mathrm{N}=$ | Offer Name | Charge Typle | Unit Price | Quantity | Sub Total | Currency |  | $\mathrm{C}_{\text {harge Start }}$ | Charge End | Billing Cycl | Subscription Date | $\underset{\substack{\text { fabs scription } \\ \text { Date }}}{\text { ate }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Montiy term not supported. |  |  |  |  |  |  |  |  |  |  |  |  |

NCE scenario 32: Term change

| Term Change <br> Product Name: Microsoft 365 Business Standard <br> Purchase: 2006-18 <br> Scheduled Changes (00-214) <br> Term Duration: One Month (P1M) <br> Term Duration: One Year (P1) <br> Billing Plan: Monthly <br> Billing Plan: Annual <br> Unit Price: $10.08 €$ <br> Quantity: 10 seats. <br> Unit Price: $100.08 €$ Quantity: 10 seats. <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Customb } \\ \text { Name } \end{gathered}$ | Order Date | Product Name | $\begin{gathered} \text { Charge } \\ \text { Type } \end{gathered}$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | Quantit | Total | Currenc | $\begin{aligned} & \text { Subscriptife } \end{aligned}$ <br> Id | $\begin{gathered} \text { Charge st } \\ \text { Date } \end{gathered}$ | $\begin{gathered} \text { Charge Er } \\ \text { Date } \end{gathered}$ | Term And | Effectiv Unit Pri | $\begin{gathered} \text { Billable } \\ \text { Quantit } \end{gathered}$ | $\begin{gathered} \text { Billing } \\ \text { Frequent } \end{gathered}$ | Subscript Start Dat | Subscripti e End Date | Reference | Product Qualifier |
| Contoso | 6/18/2021 | $\begin{gathered} \text { Microsoft } \\ 1365 \text { Business } \\ \text { Standard } \end{gathered}$ | new | 10.08 | 10 | 100.8 | EUR | $\begin{gathered} 7 \mathrm{~d} 38007 \mathrm{c}- \\ 688 \mathrm{c}-425- \\ \mathrm{d} 673- \\ \text { 8eac527a9331 } \end{gathered}$ | 6/8/2021 | 7/17/2021 | One-Month for monthly billing | 10.08 | 10 |  | 6/88/2021 | 7/17/2021 | 361e51df- 316f-4bab-8a878b67a32b5fe0 |  |

Term changes will occur in the next cycle becaucteatlyadea falls in the next cycle.

| Term Change <br> Product Name: Microsoft 365 Business Standard <br> Purchase: 2ө日あ-18 <br> Scheduled Changes (002214) <br> Term Duration: One Month (P1M) <br> Billing Plan: Monthly <br> Unit Price: $10.08 €$ <br> Unit Price: $100.08 €$ <br> Quantity: 10 seats. <br> Quantity: 10 seats. <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Custome } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | Charge Type | Unit Price | Quanti | Tota | enc | $\begin{aligned} & \text { Subscripti } \\ & \text { ld } \end{aligned}$ | $\begin{aligned} & \text { Charge St } \\ & \text { Date } \end{aligned}$ | $\begin{gathered} \text { Charge En } \\ \text { Date } \end{gathered}$ | $\begin{aligned} & \text { Term And } \\ & \text { Billing Cy } \end{aligned}$ | Effectiv Unit Pri | Billable Quantit; | $\begin{aligned} & \text { Billing } \\ & \text { Frequend } \end{aligned}$ | Subscripti Start Dat | Subscripti End Date | Reference | Product Qualifier |
| Contoso | 6/18/2021 | $\begin{gathered} \text { Microsoft } \\ \text { 365 Business } \\ \text { Standard } \end{gathered}$ | new | 10.08 | 10 | 100.8 | EUR | $\begin{gathered} 7 d 38057 \mathrm{c}- \\ 688 \mathrm{~d}-4252- \\ \text { d67- } \\ \text { 8eac527a9331 } \end{gathered}$ | 6/18/2021 | 7/17/2021 | One-Month commitment for monthly billing | 10.08 | 10 |  | 6/18/2021 | 7/17/2021 | 361e51df- 316f-4bab-8a878b67a32b5fe0 |  |

Legacy scenario 32: Term change

Term Change
$\begin{array}{ll}\text { Product Name: Microsoft } 365 \text { Business Standard } \\ \text { Purchase: } 200 \Phi \text {-18 } & \text { Scheduled Changes }(007244)\end{array}$
$\begin{array}{ll}\text { Perm Duration: One Month (P1M) } & \text { Term Duration: One Year (P1) }\end{array}$
$\begin{array}{ll}\text { Billing Plan: Monthly } & \text { Billing Plan: Annual } \\ \text { Unit Price: } 100.08 €\end{array}$
Unit Price: $10.08 €$
Quantity: 10 seats.
Quantity: 10 seats.

June 2021 Recon File

| Customer Na | Offer Nams | Charge Type | Unit Price | Quantity | Sub Total | Currency | $\begin{aligned} & \text { Syndication } \\ & \text { Pastner } \\ & \text { Suscriptic } \\ & \text { Number } \end{aligned}$ | Gharge Start | Charge End | Billing Cycl | Subscription Date | tarubscription Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly term not supported. |  |  |  |  |  |  |  |  |  |  |  |  |


| Term Change |  |
| :--- | :--- |
| Product Name: Microsoft 365 Business Standard | Scheduled Changes fab-224) |
| Purchase: 2006-18 | Term Duration: One Year (P1 |
| Term Duration: One Month (P1M) | Billing Plan: Annual |
| Billing Plan: Monthly | Unit Price: $100.08 €$ |

$\begin{array}{ll}\text { Billing Plan: Monthly } & \text { Billing Plan: Annual } \\ \text { Unit Price: } 10 \text { Price: } 100.08 €\end{array}$
$\begin{array}{ll}\text { Unit Price: } 10.08 € & \text { Quantity: } 10 \text { seats. } \\ \text { Quantity: } 10 \text { seats. }\end{array}$
Quantity: 10 seats.
Renew: On
July 2021 Recon File

| Customer $\mathrm{N}=$ | Offer Nams | Charge Type | Unit Price | Quantity | Sub Total | Currency | $\begin{aligned} & \text { Syndicatio } \\ & \text { Partner } \\ & \text { Subscriptio } \\ & \text { Number } \end{aligned}$ | charge Start | Charge End | Billing Cyc | Subscription <br> Date <br>  | $\underbrace{\text { Sate }}_{\text {Ste }}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Monthly term not supported. |  |  |  |  |  |  |  |  |  |  |  |  |

Legacy scenario 3: Term change

| Term Change <br> Product Name: Microsoft 365 Business Standard <br> Purchase: 2006-18 <br> Term Duration: One Year (P1Y) <br> Billing Plan: Annual <br> Unit Price: $100.08 €$ <br> Quantity: 10 seats. <br> Renew: On |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Schedu <br> Term D <br> Billing <br> Unit Pr <br> Quantit | ed Change ration: On lan: Month a: $10.08 €$ <br> : 10 seats. | (00624) Month । $y$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 2021 Recon File |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Custom } \\ & \text { Name } \end{aligned}$ | Order Date | Product Name | $\underset{\substack{\text { Charge } \\ \text { Type }}}{ }$ | $\begin{aligned} & \text { Unit } \\ & \text { Price } \end{aligned}$ | Quantii | To | Curren | $\begin{gathered} \text { Subscriptio } \\ \text { Id } \end{gathered}$ | $\begin{aligned} & \text { Charge St } \\ & \text { Date } \end{aligned}$ | $\begin{array}{\|c\|} \text { Charge E } \\ \text { Date } \end{array}$ | $\begin{array}{\|l\|} \hline \text { Term And } \\ \text { Billing Cyd } \\ \hline \end{array}$ | Effectiv Unit Pri | Billable Quantit! | $\begin{gathered} \text { Billing } \\ \text { Frequen } \end{gathered}$ | Subscripti Start Dat | Subscripti <br> 2 End Date | Reference If | Product Qualifier |
| This scenario is not possible. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

Legacy scenario 33: Term change

| Term Change <br> Product Name: Microsoft 365 Business Standard <br> Purchase: 200あ-18 <br> Scheduled Changes ( 002224 ) <br> Term Duration: One Year (P1Y) <br> Billing Plan: Annual |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Customer N | Offer Name | Charge Type | Unit Price | Quantity | Sub Total | Currency | Syndicatio <br> Partner Subscriptid Number | fharge Start | Charge End | Billing Cycl | Sub scription Date | Stiblibcription <br> Date |
| This scenario is not possible. |  |  |  |  |  |  |  |  |  |  |  |  |

## Trials

New commerce trial offers are unchanged at 25 seats. The key difference with new commerce trial offers is that unless the auto-renew is turned off, trials will auto-renew to paid offers after 30 days.

## Support requirements

Partners are required to be the first point of contact for customer support issues directly related to the procurement, license key access/activation, and product media or download fulfillment of products deemed to be Server Subscription offers. Refer to the Microsoft Partner Agreement for full details.

## Incentives

Incentives information will be made available after September 1, 2021. You can review the updated FY22 partner incentive guides on the Partner Incentives Portal.

## Sandbox

Public availability of the sandbox is available from September 1, 2021. For information on how to gain access to the sandbox and how to use it, review the Sandbox documentation in the collection.

Microsoft 365, Dynamics 365, Power Platform, and Windows 365 products can be purchased through the Partner Center API/SDK. For full and complete details, refer to the collection.

## Change log

August 2021
Original publication date


[^0]:    

[^1]:    Canceled transactions will show up in August because the cancelation date falls into the next cyclethisulfoctraptionfspanaberame refunded on a prorat

